

RESOLUTION NO. 2025-18

AUTHORIZING CONTRACT NO. 2024-221 WITH MOTOROLA SOLUTIONS, INC. FOR MOTOROLA RADIO EQUIPMENT AND SOFTWARE ANNUAL MAINTENANCE IN AMOUNTS NOT TO EXCEED \$114,936.64 FOR YEAR ONE, \$120,683.44 FOR YEAR TWO, AND \$126,717.61 FOR YEAR THREE, FOR A TOTAL CONTRACT AMOUNT NOT TO EXCEED \$362,337.63 FOR THE THREE-YEAR PERIOD (GENERAL FUND, INFORMATION TECHNOLOGY DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority ("Authority") has a need to maintain its radio communications equipment and software in order to preserve communications between fixed-route, Paratransit and Rail vehicles as well as within Dispatch and Transit Police; and

WHEREAS, the Authority currently utilizes Motorola Solutions, Inc. ("Motorola") as its provider for equipment, software and maintenance of its radio communications equipment and services throughout its system for communications; and

WHEREAS, R.C. 306.43(H)(3) provides that competitive procedures are not required when the expenditure is for a renewal or renegotiation of a lease or license for telecommunications or electronic data processing equipment, services, or systems, or for the upgrade of such equipment, services, or systems, or for the maintenance thereof as supplied by the original source or its successors or assigns; and

WHEREAS, the offer from Motorola, located at 12420 Plaza Drive, Parma, Ohio 44130, to provide annual maintenance for the Authority's Motorola radio communications equipment and software for a period of three years in amounts not to exceed \$114,936.64 for year one, \$120,683.44 for year two, and \$126,717.61 for year three, for a total contract amount not to exceed \$362,337.63, was received on November 15, 2024; and

WHEREAS, the General Manager, Chief Executive Officer deems the offer from Motorola to provide annual maintenance for the Authority's Motorola radio communications equipment and software for a period of three years, as negotiated, to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer from Motorola to provide annual maintenance for the Authority's Motorola radio communications equipment and software for a period of three years be and the same is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer of the Authority be and she is hereby authorized to enter into a contract with Motorola Solutions, Inc. to provide annual maintenance for the Authority's Motorola radio communications equipment and software for a period of three years.


Section 3. That said contract will be funded through the General Fund, Information Technology Department budget, in negotiated amounts not to exceed \$114,936.64 for year one, \$120,683.44 for year two, and \$126,717.61 for year three, for a total contract amount not to exceed \$362,337.63 for the three-year period.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon future funding, compliance by the contractor to the specifications and addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

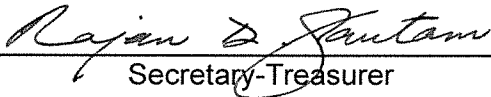
Section 5. That the Authority's Board of Trustees expects that Motorola will attempt to exceed the 0% DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: January 21, 2025



President

Attest: 

Secretary-Treasurer



TITLE/DESCRIPTION: CONTRACT: MOTOROLA RADIO EQUIPMENT AND SOFTWARE ANNUAL MAINTENANCE – THREE YEARS		Resolution No.: 2025-18
VENDOR: MOTOROLA SOLUTIONS, INC.		Date: January 16, 2025
AMOUNT: AMOUNTS NOT TO EXCEED \$114,936.64 FOR YEAR ONE, \$120,683.44 FOR YEAR TWO, AND \$126,717.61 FOR YEAR THREE, FOR A TOTAL CONTRACT AMOUNT NOT TO EXCEED \$362,337.63		Initiator: Information Technology Department
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____		

- 1.0 PURPOSE/SCOPE: This action will allow the Greater Cleveland Regional Transit Authority (“Authority”) to enter into a contract for continued annual maintenance for its Motorola radio equipment software for a period of three years.
- 2.0 DESCRIPTION/JUSTIFICATION: The Authority utilizes Motorola Solutions, Inc. (“Motorola”) radio equipment and applicable software for audio communications on its fixed route bus, Paratransit, and Rail vehicles as well as within Dispatch and Transit Police. Maintenance is vital for keeping the communications system functional at all times.
- 3.0 PROCUREMENT BACKGROUND: R.C. 306.43(H)(3) provides that competitive procedures are not required when the expenditure is for a renewal or renegotiation of a lease or license for telecommunications or electronic data processing equipment, services, or systems, or for the upgrade of such equipment, services, or systems, or for the maintenance thereof, as supplied by the original source or its successors or assigns. Motorola is the original provider and manufacturer of the Authority’s radio communications equipment and software.

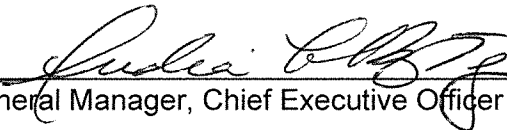
The Procurement Department received a proposal from Motorola on November 15, 2024. The proposal was reviewed by representatives from the Information Technology and Procurement Departments and determined to be technically compliant and advantageous to the Authority. After negotiations, amounts not to exceed \$114,936.64 for year one, \$120,683.44 for year two, and \$126,717.61 for year three, for a total contract amount not to exceed \$362,337.63, were agreed upon. The total contract price is 2.3% below the independent cost estimate of \$371,995.00.

A cost analysis has been performed, and the Procurement Department has determined that the negotiated price is fair and reasonable to the Authority.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of certified DBE firms.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This procurement will be funded through the General Fund, Information Technology Department budget, in negotiated amounts not to exceed \$114,936.64 for year one, \$120,683.44 for year two, and \$126,717.61 for year three, for a total contract amount not to exceed \$362,337.63 for the three-year period.

- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would suspend maintenance of the Authority's radio communications equipment and software, potentially causing a lapse in communication throughout the Authority's communication centers.
- 8.0 RECOMMENDATION: It is recommended that the offer from Motorola be accepted and the resolution adopted authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 ATTACHMENTS: None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



General Manager, Chief Executive Officer