

RESOLUTION NO. 2024-105

AUTHORIZING CONTRACT NO. 2024-207 WITH TRAPEZE SOFTWARE GROUP, INC., DBA VONTAS FOR COMPUTER AIDED DISPATCH AND AUTOMATED VEHICLE LOCATOR ("CAD/AVL") EQUIPMENT AND SERVICES FOR RAILCAR REPLACEMENT OWNER FURNISHED EQUIPMENT IN AN AMOUNT NOT TO EXCEED \$704,079.00 FOR THE BASE THIRTY CAR SETS, AND IN AMOUNTS NOT TO EXCEED \$378,006.00 AND \$252,004.00 FOR TWO OPTIONS UP TO AN ADDITIONAL EIGHTEEN CAR SETS AND TWELVE CAR SETS, RESPECTIVELY, FOR A TOTAL CONTRACT AMOUNT NOT TO EXCEED \$1,334,089.00 (RTA DEVELOPMENT FUND, INFORMATION TECHNOLOGY DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority ("Authority") has a need to purchase Computer Aided Dispatch and Automated Vehicle Locator ("CAD/AVL") equipment and services as part of its railcar replacement owner furnished equipment; and

WHEREAS, the Authority currently utilizes Trapeze Software Group, Inc., dba Vontas ("Vontas") CAD/AVL equipment and software throughout its system; and

WHEREAS, R.C. 306.43(H)(3) provides that competitive bidding is not required when the expenditure is for a renewal or renegotiation of a lease or license for telecommunications or electronic data processing equipment, services, or systems, or for the upgrade of such equipment, services, or systems, or for the maintenance thereof as supplied by the original source or its successors or assigns; and

WHEREAS, the offer of Vontas, located at 5265 Rockwell Drive NE, Cedar Rapids, Iowa 52402, to provide CAD/AVL equipment and services for railcar replacement owner furnished equipment in a negotiated amount not to exceed \$704,079.00 for the base thirty car sets, and in amounts not to exceed \$378,006.00 and \$252,004.00 for two options up to an additional eighteen car sets and twelve car sets, respectively, for a total contract not to exceed \$1,334,089.00 was received on November 24, 2024; and

WHEREAS, the General Manager, Chief Executive Officer deems the negotiated offer of Vontas to provide CAD/AVL equipment and services for railcar replacement owner furnished equipment to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Trapeze Software Group, Inc., dba Vontas ("Vontas") to provide CAD/AVL equipment and services for railcar replacement owner furnished equipment be and the same is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer of the Authority be and she is hereby authorized to enter into a contract with Vontas for the purchase of CAD/AVL equipment and services for the base 30 car sets and an option for the purchase of CAD/AVL equipment and services for an additional 30 car sets with approval to exercise said option.

Section 3. That said contract will be funded through the RTA Development Fund, Information Technology Department budget, including but limited to 100% local funds, in a total amount not to exceed \$704,079.00 for the base thirty car sets, and in amounts not to exceed \$378,006.00 and \$252,004.00 for two options up to an additional eighteen car sets and twelve car sets, respectively, for a total contract not to exceed \$1,334,089.00.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon future funding, compliance by the contractor to the specifications and addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Authority's Board of Trustees expects that Vontas will attempt to exceed the 0% DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: December 17, 2024



President

Attest:



Secretary-Treasurer



TITLE/DESCRIPTION: CONTRACT: COMPUTER AIDED DISPATCH AND AUTOMATED VEHICLE LOCATOR ("CAD/AVL") EQUIPMENT AND SERVICES FOR RAILCAR REPLACEMENT OWNER FURNISHED EQUIPMENT VENDOR: TRAPEZE SOFTWARE GROUP, INC., DBA VONTAS AMOUNT: NOT TO EXCEED \$704,079.00 FOR THE BASE THIRTY CAR SETS, AND IN AMOUNTS NOT TO EXCEED \$378,006.00 AND \$252,004.00 FOR TWO OPTIONS UP TO AN ADDITIONAL EIGHTEEN CAR SETS AND TWELVE CAR SETS, RESPECTIVELY, FOR A TOTAL CONTRACT NOT TO EXCEED \$1,334,089.00	Resolution No.: 2024-105
	Date: December 12, 2024
	Initiator: Information Technology Department
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Greater Cleveland Regional Transit Authority ("Authority") to enter into a contract for Computer Aided Dispatch and Automated Vehicle Locator ("CAD/AVL") equipment and services to support the railcar replacement program's required owner furnished equipment.
- 2.0 **DESCRIPTION/JUSTIFICATION:** The Authority entered into an agreement to purchase thirty railcars with an option for up to an additional thirty railcars. As part of that agreement, the Authority was required to provide Owner Furnished Equipment ("OFE"), which consists of various on-board electronic components and systems which must be sent to the railcar manufacturer for installation. CAD/AVL equipment and services is one of the various components included in the railcar replacement program's required owner furnished equipment. This equipment and related software provide on-time performance information, real time General Transit Feed Specification*, GPS vehicle tracking, text/canned messaging, electronic pre-trip inspections and incident report tracking, among other features. The OnRoute equipment and software is proprietary to Trapeze Software Group, Inc., dba Vontas ("Vontas").
- 3.0 **PROCUREMENT BACKGROUND:** Pursuant to R.C. 306.43(H)(3), competitive procedures are not required when the expenditure is for a renewal or renegotiation of a lease or license for telecommunications or electronic data processing equipment, services, or systems, or for the upgrade of such equipment, services, or systems, or for the maintenance thereof, as supplied by the original source or its successors or assigns. Vontas is the original provider and manufacturer of the Authority's onboard CAD/AVL equipment and software.

The Procurement Department requested a proposal from Vontas on October 8, 2024. A proposal was received on November 24, 2024. The proposal was reviewed by representatives from the Electronic Repair, Rail Equipment, Information Technology and Procurement departments and determined to be technically compliant and advantageous to the Authority. The proposal submitted by Vontas, as negotiated, is 5% below the independent cost estimate of \$1,400,000.00, which was based on historical pricing.

A cost analysis has been performed, and the Procurement Department determined that the negotiated price is fair and reasonable to the Authority.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of certified DBE firms.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This procurement will be funded through the RTA Development Fund, Information Technology Department budget, including but not limited to 100% local funds, in an amount not to exceed \$704,079.00 for the base thirty car sets, and in amounts not to exceed \$378,006.00 and \$252,004.00 for two options up to an additional eighteen car sets and twelve car sets, respectively, for a total contract amount not to exceed \$1,334,089.00.
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would delay the Authority's ability to provide its railcar manufacturer with required owner furnished equipment, resulting in delays to the procurement of replacement railcars.
- 8.0 RECOMMENDATION: This procurement was discussed by the Board of Trustees at the December 3, 2024 Committee of the Whole meeting. It is recommended that the offer from Vontas be accepted and the resolution adopted authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 ATTACHMENTS: None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



General Manager, Chief Executive Officer