

RESOLUTION NO. 2024-102

AUTHORIZING CONTRACT NO. 2024-181 WITH MALOR & COMPANY, INC. TO PROVIDE 8 PORT NETWORK SWITCHES IN AN AMOUNT NOT TO EXCEED \$224,986.20 FOR 60 UNITS, AND AN OPTION TO PURCHASE UP TO 60 ADDITIONAL UNITS AT AN AMOUNT NOT TO EXCEED \$149,986.20, FOR A TOTAL CONTRACT AMOUNT NOT TO EXCEED \$374,972.40 (RTA DEVELOPMENT FUND, INFORMATION TECHNOLOGY DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority ("Authority") requires 8 port network switches as part of the required owner furnished equipment for the new railcar fleet being built by Siemens Mobility, Inc.; and

WHEREAS, the bid from Malor & Company, Inc., located at 3 Columbus Circle, 15th Floor, New York, NY, for the purchase of sixty 8 Port Network Switches in an amount not to exceed \$224,986.20 with an option to purchase up to sixty additional 8 port network switches in an amount not to exceed \$149,986.20 for a total amount not \$374,972.40 was received on December 3, 2024; and

WHEREAS, the General Manager, Chief Executive Officer deems the bid of Malor & Company, Inc. to be the lowest responsive bid from a responsible bidder and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the bid from Malor & Company, Inc. for the purchase of 8 port network switches, as specified, be and the same is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer of the Authority be and she is hereby authorized to enter into a contract with Malor & Company, Inc. for the purchase of 60 8 port network switches and an option for the purchase of an additional 60 units with approval to exercise said option.

Section 3. That said contract will be funded through the RTA Development Fund, Information Technology Department budget, including but not limited to 100% local funds, in an amount not to exceed \$224,986.20 for the 60 units, and in an amount not to exceed \$149,986.20 for up to 60 additional units, for a total contract amount not to exceed \$374,972.40.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon future funding, compliance by the contractor to the specifications and addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Malor & Company, Inc. will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: December 17, 2024



President

Attest:



Secretary-Treasurer



TITLE/DESCRIPTION: CONTRACT: RAILCAR OWNER FURNISHED EQUIPMENT: 8 PORT NETWORK SWITCHES VENDOR: MALOR & COMPANY, INC. AMOUNT: IN AN AMOUNT NTE \$224,986.20 FOR 60 UNITS AND AN OPTION FOR UP TO 60 ADDITIONAL UNITS AT AN AMOUNT NTE \$149,986.20, FOR A TOTAL CONTRACT AMOUNT NTE \$374,972.40	Resolution No.: 2024-102
	Date: December 12, 2024
	Initiator: Information Technology Department
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Greater Cleveland Regional Transit Authority ("Authority") to enter into a contract with Malor & Company, Inc. to purchase 8 Port Network Switches for the new railcar fleet in a quantity of 60 units with an option for up to 60 additional units.
- 2.0 **DESCRIPTION/JUSTIFICATION:** The Authority entered into a contract to purchase new railcars from Siemens Mobility, Inc. ("Siemens") to replace the current railcar fleet. The contract with Siemens requires the Authority to provide certain hardware and wiring for specific systems as owner furnished equipment ("OFE"), including two 8 port network switches per railcar.
- 3.0 **PROCUREMENT BACKGROUND:** The Invitation for Bid was posted on the Authority's Procurement website and advertised in the local newspapers. Twenty-two interested parties downloaded the solicitation. One responsive bid was received on December 3, 2024.

Supplier	Required Qty: 60	Option Qty: 60	Total Bid
Malor & Company	\$224,986.20	\$149,986.20	\$374,972.40

The bid from Malor & Company, Inc. has been determined by the Procurement Department to be the lowest responsive bid from a responsible bidder.

A cost analysis has been performed, and the Procurement department has determined the price to be fair and reasonable to the Authority. The bid price is approximately 45% above the budget estimate.

- 4.0 **AFFIRMATIVE ACTION/DBE BACKGROUND:** All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of certified DBE firms.
- 5.0 **POLICY IMPACT:** Does not apply.

- 6.0 **ECONOMIC IMPACT:** This procurement will be funded through the RTA Development Fund, Information Technology Department budget, including but not limited to 100% local funds, in an amount not to exceed \$224,986.20 for the required quantity of 60 units and an option to purchase up to 60 additional units at an amount not to exceed \$149,986.20, for a total contract amount not to exceed \$374,972.40.
- 7.0 **ALTERNATIVES:** Reject this bid. Rejection of this bid would impact the Authority's ability to provide the 8 port network switches for the new railcar fleet, putting the Authority at risk of a delay to the build-schedules and additional cost for the railcars.
- 8.0 **RECOMMENDATION:** It is recommended that the bid from Malor & Company, Inc. be accepted and the resolution adopted authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 **ATTACHMENTS:** None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



General Manager, Chief Executive Officer