

RESOLUTION NO. 2024-99

AUTHORIZING CONTRACT NO. 2024-169 WITH LYTX, INC. TO PROVIDE DRIVER BEHAVIOR PERFORMANCE MONITORING SYSTEM SERVICES IN AN AMOUNT NOT TO EXCEED \$184,352.00 PER YEAR FOR FIVE YEARS, FOR A TOTAL CONTRACT AMOUNT NOT TO EXCEED \$921,760.00 (GENERAL FUND, INFORMATION TECHNOLOGY DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority ("Authority") currently utilizes a driver behavior performance monitoring system for its bus and paratransit vehicles; and

WHEREAS, maintenance of this system including subscription fees, licenses, training, fleet tracking, subscription fees and related services are required; and

WHEREAS, these services are available from Lytx, Inc., located at 9785 Towne Centre Drive, San Diego, CA 92121, the original installer and licensor of this system; and

WHEREAS, R.C. 306.43(H)(3) provides that competitive procedures are not required when the expenditure is for a renewal or renegotiation of a lease or license for telecommunications or electronic data processing equipment, services, or systems, or for the upgrade of such equipment, services, or systems, or for the maintenance thereof as supplied by the original source or its successors or assigns; and

WHEREAS, Lytx, Inc. has offered to provide driver behavior performance monitoring system services for bus and paratransit vehicles in an amount not to exceed \$184,352.00 per year for five years, resulting in a total contract amount not to exceed \$921,760.00; and

WHEREAS, the General Manager, Chief Executive Officer deems the negotiated offer of Lytx, Inc. to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer from Lytx, Inc. to provide driver behavior performance monitoring system services for a period of five years be and the same is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer of the Authority be and she is hereby authorized to enter into a contract with Lytx, Inc. to provide driver behavior performance monitoring system services for a period of five years.

Section 3. This procurement will be funded through the General Fund, Information Technology Department budget, in an amount not to exceed \$184,352.00 per year for five years, for a total contract amount not to exceed \$921,760.00.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon future funding, compliance by the contractor with the specifications and addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Authority's Board of Trustees expects that Lytx, Inc. will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: December 17, 2024



President

Attest: 

Secretary-Treasurer



TITLE/DESCRIPTION: CONTRACT: DRIVER BEHAVIOR PERFORMANCE MONITORING SYSTEM SERVICES FOR BUS & PARATRANSIT VEHICLES VENDOR: LYTX, INC. AMOUNT: NTE \$184,352.00 PER YEAR FOR FIVE YEARS, FOR A TOTAL AMOUNT NTE \$921,760.00	Resolution No.: 2024-99
	Date: December 12, 2024
	Initiator: Information Technology Department
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Greater Cleveland Regional Transit Authority (“Authority”) to enter into a contract to renew driver behavior performance monitoring system services, including licenses, training, fleet tracking and subscription fees, for a period of five years.

- 2.0 **DESCRIPTION/JUSTIFICATION:** Since July 14, 2014, Lytx, Inc. has provided a driver behavior performance monitoring system (“DriveCam”), The Authority utilizes the DriveCam system to reduce operator errors, improve safety, and optimize fuel usage. Since implementing the DriveCam system in 2014, the Authority has experienced a substantial reduction in the number of collisions. The renewal of these services will ensure continued improvements in safety and operational efficiency. DriveCam technology is proprietary to Lytx, Inc.

- 3.0 **PROCUREMENT BACKGROUND:** This contract is exempt from competition pursuant to R.C. 306.43(H)(3) which provides that competitive procedures are not required when the expenditure is for a renewal or renegotiation of a lease or license for telecommunications or electronic data processing equipment, services, or systems, or for the upgrade of such equipment, services, or systems, or for the maintenance thereof as supplied by the original source or its successors or assigns.

 A cost analysis has been performed, and the Procurement Department has determined the offer from Lytx, Inc. in an amount not to exceed \$184,352.00 per year for five years, for a total amount not to exceed \$921,760.00. to be fair and reasonable to the Authority. The cost is 11% below the independent estimate for this purchase.

- 4.0 **AFFIRMATIVE ACTION/DBE BACKGROUND:** All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of certified DBE firms.

- 5.0 **POLICY IMPACT:** Does not apply.

- 6.0 **ECONOMIC IMPACT:** This procurement will be funded through the General Fund, Information Technology Department budget, in an amount not to exceed \$184,352.00 per year for five years, for a total contract amount not to exceed \$921,760.00.

- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would eliminate access to a critical safety and training tool for bus and paratransit operations, adversely affecting operator performance and fleet safety. This could result in increased accidents, higher operational costs, and diminished service efficiency.
- 8.0 RECOMMENDATION: This procurement was discussed by the Board of Trustees at the December 3, 2024 Organizational, Services & Performance Monitoring Committee meeting. It is recommended that the offer from Lytx, Inc. be accepted and the resolution adopted authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 ATTACHMENTS: None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



General Manager, Chief Executive Officer