

RESOLUTION NO. 2024-85

AUTHORIZING CONTRACT NO. 2024-107 WITH JB HADDEN OF MURRAY MURPHY MOUL + BASIL LLP AND TERENCE O'DONNELL OF DICKINSON WRIGHT PLLC TO PROVIDE STATE ADVOCACY SERVICES IN AN AMOUNT NOT TO EXCEED \$255,000.00 FOR A THREE-YEAR PERIOD AND IN AN AMOUNT NOT TO EXCEED \$85,000.00 FOR EACH OF THE TWO OPTION YEARS, FOR A TOTAL FIVE-YEAR CONTRACT AMOUNT NOT TO EXCEED \$425,000.00 (GENERAL FUND, EXECUTIVE DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority ("Authority") requires professional advocacy services involving legislative and administrative matters at the state level; and

WHEREAS, the joint proposal of JB Hadden of Murray Murphy Moul + Basil LLP and Terrence O'Donnell of Dickinson Wright PLLC, whose principal offices are located, respectively, at 1114 Dublin Road, Columbus, Ohio 43215 and 150 E. Gay Street, 24th Floor, Columbus, OH 43215, to provide state advocacy services for a period of three years with two option years was received on August 27, 2024; and

WHEREAS, after negotiations, an amount not to exceed \$255,000.00 for the base three-year period and an amount not to exceed \$85,000.00 for each of the two option years, for a total five-year contract amount not to exceed \$425,000.00, was agreed upon; and

WHEREAS, the General Manager, Chief Executive Officer deems the offer of JB Hadden of Murray Murphy Moul + Basil LLP and Terrence O'Donnell of Dickinson Wright PLLC, as negotiated, to provide state advocacy services for a period of three years with two one-year options to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the joint offer submitted by JB Hadden of Murray Murphy Moul + Basil LLP and Terrence O'Donnell of Dickinson Wright PLLC, as negotiated, to provide state advocacy services for a period of three years with two one-year options be and the same is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer of the Authority be and she is hereby authorized to enter into a contract with JB Hadden of Murray Murphy Moul + Basil LLP and Terrence O'Donnell of Dickinson Wright PLLC to provide state advocacy services for a period of three years with two one-year options, subject to the approval to the exercise of said options by the General Manager, Chief Executive Officer.

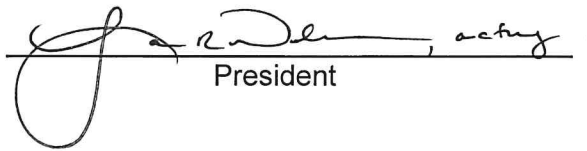
Section 3. That said contract shall be payable from the General Fund, Executive Department budget in an amount not to exceed \$255,000.00 for the base three-year period and in an amount not to exceed \$85,000.00 for each of the two one-year options, for a total five-year contract amount not to exceed \$425,000.00.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon future funding, compliance by the contractor to the specifications and addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

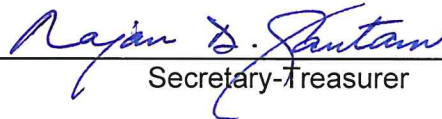
Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that JB Hadden of Murray Murphy Moul + Basil LLP and Terrence O'Donnell of Dickinson Wright PLLC will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Failed: November 19, 2024
Adopted: December 3, 2024



President

Attest: 

Secretary-Treasurer



<p>TITLE/DESCRIPTION: CONTRACT: STATE ADVOCACY SERVICES</p> <p>VENDOR: JB HADDEN OF MURRAY MURPHY MOUL + BASIL LLP AND TERRENCE O'DONNELL OF DICKINSON WRIGHT PLLC</p> <p>AMOUNT: IN AN AMOUNT NOT TO EXCEED \$255,000.00 FOR A THREE-YEAR PERIOD AND IN AN AMOUNT NOT TO EXCEED \$85,000.00 FOR EACH OF TWO OPTION YEARS, FOR A TOTAL FIVE-YEAR CONTRACT AMOUNT NOT TO EXCEED \$425,000.00</p>	<p>Resolution No.: 2024-85</p> <p>Date: November 14, 2024</p> <p>Initiator: Executive Department</p>
<p>ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____</p>	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Greater Cleveland Regional Transit Authority ("Authority") to enter into a contract to provide professional advocacy services representing the Authority in legislative and administrative matters at the state level for a period of three years, with two one-year options.
- 2.0 **DESCRIPTION/JUSTIFICATION:** The selected firm will report to applicable staff identifying legislative and public policy issues that impact public transportation, funding, programs and projects. The consultant will also advise the Authority of legislative and public policy developments which pose opportunities for influence in future transportation research, funding, programs, and projects.
- 3.0 **PROCUREMENT BACKGROUND:** The Request for Proposals ("RFP") was posted on the Procurement web site and advertised in the local newspapers. One (1) proposal was received in response to the solicitation on August 27, 2024. After evaluation by a panel of Authority employees, in accordance with established Procurement Department policies and procedures, and after negotiations, the joint proposal of JB Hadden of Murray Murphy Moul + Basil LLP and Terrence O'Donnell of Dickinson Wright PLLC was determined to be the most advantageous to the Authority. After negotiations, an amount not to exceed \$255,000.00 for the base three-year period and an amount not to exceed \$85,000.00 for each of the two option years, for a total five-year contract amount not to exceed \$425,000.00 was agreed upon. The negotiated total contract amount was equal to the budget estimate.

The partnership of JB Hadden of Murray Murphy Moul + Basil LLP and Terrence O'Donnell of Dickinson Wright PLLC brings an abundance of experience. Together, they will allow the Authority to access the strength of Mr. Hadden's executive branch specialty and the legislative and legal resources of a national law firm in Dickinson Wright. In partnership, these firms represent approximately 40 entities in Columbus ranging from Fortune 1000 companies such as American Express and MillerCoors Brewing Company, to family-owned businesses like Cleveland's Minutemen Staffing, to public sector clients like the state's network of Career-Technical (joint vocational) school districts. Additional collaborative clients include the Cleveland Foundation, Gund Foundation, Ohio Aerospace Institution, Cleveland Owns, Columbus Museum of Art, and YWCA Council of Ohio.

A cost analysis was performed, and the Procurement Department has determined the joint offer of Murray Murphy Moul + Basil LLP and Terrence O'Donnell of Dickinson Wright PLLC to be fair and reasonable for the Authority.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of certified DBE firms.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This procurement will be funded through the General Fund, Executive Department budget, in an amount not to exceed \$255,000.00 for the base three-year period and in an amount not to exceed \$85,000.00 for each of two option years, for a total five-year contract amount not to exceed \$425,000.00
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would limit the Authority's ability to obtain assistance at the state level with legislative and public policy issues that impact transportation.
- 8.0 RECOMMENDATION: This procurement was discussed by the Board of Trustees at the November 5, 2024, External and Stakeholder Relations & Advocacy Committee meeting. It is recommended that the joint offer of JB Hadden of Murray Murphy Moul + Basil LLP and Terrence O'Donnell of Dickinson Wright PLLC, as negotiated, be accepted and the resolution adopted authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 ATTACHMENTS: None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



General Manager, Chief Executive Officer