

RESOLUTION NO. 2024-72

AUTHORIZING CONTRACT NO. 2024-138 WITH SPLASH BUSINESS INTELLIGENCE, INC. TO PROVIDE ANNUAL MAINTENANCE AND SUPPORT SERVICES FOR A PERIOD OF ONE YEAR IN AN AMOUNT NOT TO EXCEED \$105,131.25 (GENERAL FUND, MANAGEMENT INFORMATION SERVICES DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority ("Authority") currently utilizes Splash Business Intelligence, Inc. ("SplashBI") licensed products for financial, procurement, and human resource management reporting; and

WHEREAS, the offer of SplashBI, located at 3079 Peachtree Industrial Boulevard, Duluth, Georgia 30097, to provide SplashBI licenses, maintenance and support services was received on August 6, 2024; and

WHEREAS, R.C. 306.43(H)(3) provides that competitive procedures are not required when the expenditure is for a renewal or renegotiation of a lease or license for telecommunications or electronic data processing equipment, services, or systems, or for the upgrade of such equipment, services, or systems, or for the maintenance thereof as supplied by the original source or its successors or assigns; and

WHEREAS, the General Manager, Chief Executive Officer deems the negotiated offer of SplashBI to be in the best interest of the Authority, price and other factors considered, and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of SplashBI. to provide licenses, maintenance and support services for a period of one year is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer of the Authority be, and she is hereby authorized to enter into a contract with SplashBI to provide licenses, maintenance and support services for a period of one year.

Section 3. This procurement will be funded through the General Fund, Management Information Support Services Department budget in an amount not to exceed \$105,131.25 for a period of one year.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon compliance by the contractor to the specifications and addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Authority's Board of Trustees expects that SplashBI will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: September 24, 2024



President

Attest: 

Secretary-Treasurer



TITLE/DESCRIPTION: CONTRACT: SPLASHBI ANNUAL MAINTENANCE SUPPORT RENEWAL VENDOR: SPLASH BUSINESS INTELLIGENCE, INC. AMOUNT: NOT TO EXCEED \$105,131.25 FOR A PERIOD OF ONE YEAR	Resolution No.: 2024-72
	Date: September 19, 2024
	Initiator: Management Information Services Department
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

1.0 **PURPOSE/SCOPE:** This action will allow the Greater Cleveland Regional Transit Authority ("Authority") to enter into a contract to purchase SplashBI Annual Maintenance & Support for a period of one year.

2.0 **DESCRIPTION/JUSTIFICATION:** The Authority has been using Splash Business Intelligence, Inc. ("SplashBI") products since 2021 as a reporting tool integrated under Oracle Enterprise Business Suite ("EBS") to create reports and ad-hoc queries by Oracle EBS core application users in several business areas. Annual maintenance and support services are required to maintain the current licenses by providing software upgrades and technical support for the Authority's system. This contract will renew the Authority's SplashBI subscription services for one year.

3.0 **PROCUREMENT BACKGROUND:** This contract is exempt from competition pursuant to R.C. 306.43(H)(3), which provides that competitive procedures are not required when the expenditure is for a renewal or renegotiation of a lease or license for telecommunications or electronic data processing equipment, services, or systems, or for the upgrade of such equipment, services, or systems, or for the maintenance thereof as supplied by the original source or its successors or assigns.

A price analysis has been performed, and the Procurement department has determined the negotiated offer from SplashBI in an amount not to exceed \$105,131.25 to be fair and reasonable to the Authority. The negotiated pricing is 0.82% below the estimate for this purchase.

4.0 **AFFIRMATIVE ACTION/DBE BACKGROUND:** All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of certified DBE firms.

5.0 **POLICY IMPACT:** Does not apply.

6.0 **ECONOMIC IMPACT:** This procurement will be funded through the General Fund, Management Information Services Department budget, in an amount not to exceed \$105,131.25 for a period of one year.

- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would eliminate a critical reporting tool integrated with Oracle EBS, jeopardizing the Authority's financial and human resources reporting abilities.
- 8.0 RECOMMENDATION: It is recommended that the offer from SplashBI be accepted and the resolution adopted authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 ATTACHMENTS: None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

A handwritten signature in blue ink, appearing to read "Audia", is written over a horizontal line. The signature is stylized and cursive.

General Manager, Chief Executive Officer