

RESOLUTION NO. 2024-65

AUTHORIZING CONTRACT NO. 2024-81 WITH IWI INCORPORATED FOR FALL PROTECTION INSPECTION AND REPAIR – AUTHORITY WIDE IN AN AMOUNT NOT TO EXCEED \$86,427.00 FOR A BASE PERIOD OF THREE YEARS WITH TWO, ONE-YEAR OPTIONS IN AMOUNTS NOT TO EXCEED \$31,367.00 AND \$32,646.00, RESPECTIVELY, FOR A TOTAL CONTRACT AMOUNT NOT TO EXCEED \$150,440.00 FOR THE FIVE-YEAR PERIOD. (GENERAL FUND, SERVICE MANAGEMENT DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority (“Authority”) requires annual preventative inspections and repairs to Authority wide fixed position and individual fall protection equipment to ensure safety as well as compliance with Occupational Safety and Health Administration (“OSHA”) and American National Standards Institute (“ANSI”) requirements; and

WHEREAS, the bid from IWI Incorporated, located at 1399 Rockefeller Road, Wickliffe, Ohio 44092, for annual fall protection preventative inspections and repairs Authority-wide for a three-year base period with two, one-year options was received on July 2, 2024 in an amount not to exceed \$150,440.00; and

WHEREAS, the General Manager, Chief Executive Officer deems the bid of IWI Incorporated to be the lowest responsive bid from a responsible bidder and recommends acceptance thereof by the Authority’s Board of Trustees.

NOW, THEREFORE BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the bid from IWI Incorporated for fall protection and repair services Authority-wide for a three-year base period with two, one-year options be and the same is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer of the Authority be and she is hereby authorized to enter into a contract with IWI Incorporated for the annual fall protection preventative inspection and repairs Authority-wide, as specified, for a base period of three-years with the right to exercise two, one-year options.

Section 3. This procurement shall be payable through the General Fund, Service Management Department budget, including but not limited to 100% local funds, in an amount not to exceed \$86,427.00 for a three-year base period with two, one-year options in amounts not to exceed \$31,367.00 and \$32,646.00, respectively, for a total contract amount not to exceed \$150,440.00 for the five-year period.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon future funding, compliance by the contractor to the Specifications and Addenda, if any, the Affirmative Action Plan adopted by the Authority’s Board of Trustees, bonding and insurance requirements, and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Authority's Board of Trustees expects that IWI Incorporated will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: August 27, 2024

  
\_\_\_\_\_  
President

Attest:   
\_\_\_\_\_  
Secretary-Treasurer



<b>TITLE/DESCRIPTION:</b> <b>CONTRACT:</b> FALL PROTECTION INSPECTION AND REPAIRS – AUTHORITY WIDE  <b>VENDOR:</b> IWI INCORPORATED  <b>AMOUNT:</b> NOT TO EXCEED \$86,427.00 FOR A BASE PERIOD OF THREE YEARS WITH TWO, ONE-YEAR OPTIONS IN AMOUNTS NOT TO EXCEED \$31,367.00 AND \$32,646.00 RESPECTIVELY, FOR A TOTAL CONTRACT AMOUNT NOT TO EXCEED \$150,440.00 FOR THE FIVE-YEAR PERIOD.	<b>Resolution No.:</b> 2024-65
	<b>Date:</b> August 22, 2024
	<b>Initiator:</b> Service Management Department
<b>ACTION REQUEST:</b> <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Greater Cleveland Regional Transit Authority (“Authority”) to enter into a contract to provide fall protection inspections and repairs at various facilities throughout the Authority, as specified and as required, for a base period of three years with two, one-year options, for a total contract period of five years.
- 2.0 **DESCRIPTION/JUSTIFICATION:** This project provides inspections and repairs to Authority-wide fixed position and individual fall protection equipment to ensure compliance with Occupational Safety and Health Administration (“OSHA”) and American National Standards Institute (“ANSI”) requirements.
- 3.0 **PROCUREMENT BACKGROUND:** The Invitation for Bids (“IFB”) was posted on the Authority’s Procurement website and advertised in the local newspapers. Thirty-three (33) interested parties downloaded the solicitation package. Two (2) bids were received and opened on July 2, 2024. A summary of the bids is as follows:


Contract Years	IWI Incorporated	Royal Arc Welding Company Incorporated
Year 1	\$18,800.00	\$45,053.02
Year 2	\$20,079.00	\$45,053.02
Year 3	\$21,358.00	\$45,053.02
Option Year 1	\$22,637.00	\$51,810.58
Option Year 2	\$23,916.00	\$51,810.58

The bid from IWI Incorporated has been determined by the Procurement Department to be the lowest responsive bid from a responsible bidder. The contract will include annual preventative maintenance inspections on each piece of equipment, in addition to repairs, to be billed at the labor rates contained in the bid document.

The contract “not to exceed” amount is based on the annual firm-fixed cost amount bid for preventative maintenance services on each piece of Authority-wide equipment. Additionally, \$8,730.00 is added annually to the contract price based on the average annual costs incurred over the past three years for as-needed corrective repairs on said equipment, to be billed at the hourly rates included in the bid. This results in an estimated cost not to exceed \$86,427.00 for a three-year base period with two, one-year options in amounts not to exceed \$31,367.00 and \$32,646.00, respectively, for a total contract amount not to exceed \$150,440.00 for the five-year period. A price analysis has been performed, and the bid from IWI Incorporated has been determined by the Procurement Department to be fair and reasonable to the Authority.

- 4.0 AFFIRMATIVE ACTION/ DBE BACKGROUND: All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of certified DBE firms.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This procurement shall be payable through the General Fund, Service Management Department budget, in an amount not to exceed \$86,427.00 for a three-year base period with two, one-year options in amounts not to exceed \$31,367.00 and \$32,646.00, respectively, for a total contract amount not to exceed \$150,440.00 for the five-year period.
- 7.0 ALTERNATIVES: Reject this bid. Rejection of this bid will impact the Authority’s ability to maintain our fixed position and individual fall protection equipment which would negatively impact the safety of the Authority’s employees.
- 8.0 RECOMMENDATION: It is recommended that the bid from IWI Incorporated be accepted and the resolution adopted authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 ATTACHMENTS: None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

  
\_\_\_\_\_  
General Manager, Chief Executive Officer