

RESOLUTION NO. 2024-63

AUTHORIZING CONTRACT NO. 2024-041 WITH GEISMAR NORTH AMERICA, INC. FOR THE PROCUREMENT OF A RAIL LINE CAR IN AN AMOUNT NOT TO EXCEED \$5,165,257.00 (RTA DEVELOPMENT FUND, FLEET MANAGEMENT DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority ("Authority") deems it necessary to acquire a new rail line car; and

WHEREAS, the bid of Geismar North America, Inc., located at 134 Parker Drive, Beaufort, SC 29906, was received on June 21, 2024 in an amount not to exceed \$5,165,257.00; and

WHEREAS, the Authority's General Manager, Chief Executive Officer deems the bid of Geismar North America, Inc. to be the lowest responsive bid from a responsible bidder and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the bid of Geismar North America, Inc. for the procurement of a rail line car be and the same is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer of the Authority be and she is hereby authorized to enter into a contract with Geismar North America, Inc. for the procurement of a rail line car.

Section 3. That said contract shall be payable from the RTA Development Fund, Fleet Management Department budget, including but not limited to Capital Grants OH-2023-042-307 and OH-2024-011-337, in an amount not to exceed \$5,165,257.00 (\$4,132,205.60 in federal funds, which represents 80% of total cost)

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon compliance by the contractor to the specifications and addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Authority's Board of Trustees expects that Geismar North America, Inc. will attempt to exceed the 0% minimum DBE goal assigned to this procurement.


Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: August 27, 2024



President

Attest:



Secretary-Treasurer



<b>TITLE/DESCRIPTION:</b> <b>CONTRACT: PROCUREMENT OF A RAIL LINE CAR</b>  <b>VENDOR: GEISMAR NORTH AMERICA, INC.</b>  <b>AMOUNT: \$5,165,257.00</b>	<b>Resolution No.:</b> 2024-63
	<b>Date:</b> August 22, 2024
	<b>Initiator:</b> Fleet Management Department
<b>ACTION REQUEST:</b> <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 **PURPOSE/SCOPE:** This resolution will allow the Greater Cleveland Regional Transit Authority (“Authority”) to enter into a contract to purchase a line car.
- 2.0 **DESCRIPTION/JUSTIFICATION:** The Authority needs to purchase a new rail line car. The current rail line car (PWR-032) is the primary vehicle used by Power & Way to maintain the overhead contact system. The current rail line car from 1979 has served the Authority well, but its age and declining performance is impacting operations, safety, and overall efficiency. In addition, the current rail line car will not fit the reduced clearance wayside detection system after the new railcars are in service.
- 3.0 **PROCUREMENT BACKGROUND:** The Invitation for Bid (“IFB”) was posted on the Authority’s Procurement website and advertised in the local newspapers. Six (6) interested parties, including potential subcontractors, downloaded the solicitation package. Two (2) bids were received and opened on June 21, 2024, as follows:

Company Name	Total Base Bid
Geismar North America, Inc.	\$5,165,257.00
Plasser American Corp.	\$5,233,817.60

The basis of award is the lowest responsive bid from a responsible bidder for the total base bid price. Geismar North America, Inc. was determined to be a responsible bidder. The total base bid price of \$5,165,257.00 from Geismar North America, Inc. is 25.34% greater than the estimate of \$4,120,988.00.

A price analysis has been performed, and the bid of Geismar North America, Inc. has been determined by the Procurement Department to be fair and reasonable to the Authority.

- 4.0 **AFFIRMATIVE ACTION/ DBE BACKGROUND:** All Affirmative Action requirements have been met. A 0% DBE goal was established for this due to the lack of certified DBE firms.
- 5.0 **POLICY IMPACT:** Does not apply.

- 6.0 ECONOMIC IMPACT: This contract shall be payable from the RTA Development Fund, Fleet Management budget, including but not limited to Capital Grants OH-2023-042-307 and OH-2024-011-337, in an amount not to exceed \$5,165,257.00 (\$4,132,205.60 in federal funds, which represents 80% of total cost).
- 7.0 ALTERNATIVES: Reject this bid. Rejection of this bid would create hardship when maintaining the overhead contact system because the current rail line car will be obsolete when the new railcars are commissioned.
- 8.0 RECOMMENDATION: This procurement was discussed by the Board of Trustees at the August 13, 2024, Organizational, Services & Performance Monitoring Committee meeting. It is recommended that the bid from Geismar North America, Inc. be accepted and the resolution adopted authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 ATTACHMENTS: None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

  
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acting General Manager, Chief Executive Officer