

RESOLUTION NO. 2023-9

AUTHORIZING CONTRACT NO. 2022-082B WITH GC LOGISTICS OF MISSISSIPPI, LLC TO PROVIDE CONTRACTED PARATRANSIT SERVICES IN AN AMOUNT NOT TO EXCEED \$11,106,075.91 FOR A PERIOD OF THREE YEARS, AND IN AMOUNTS NOT TO EXCEED \$3,912,322.56 AND \$4,016,054.09 FOR EACH OF TWO OPTION YEARS, RESPECTIVELY, FOR A TOTAL FIVE-YEAR CONTRACT AMOUNT NOT TO EXCEED \$19,034,452.56 (GENERAL FUND, PARATRANSIT DEPARTMENT BUDGET)

WHEREAS, the Americans with Disabilities Act of 1990 requires the Greater Cleveland Regional Transit Authority ("Authority") to provide paratransit service to all disabled persons unable to use fixed-route bus or train service; and

WHEREAS, such contracted paratransit services are available from GC Logistics of Mississippi, LLC, located at 219 Industrial Drive, Ridgeland, Mississippi, 39157, to provide contracted paratransit services for a period of three years with two, one-year options; and

WHEREAS, after negotiations, an amount not to exceed \$11,106,075.91 for a period of three years, and amounts not to exceed \$3,912,322.56 and \$4,016,054.09 for each of two option years, respectively, for a total contract amount not to exceed \$19,034,452.56, was agreed upon; and

WHEREAS, the General Manager, Chief Executive Officer deems the offer of GC Logistics of Mississippi, LLC, as negotiated, to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of GC Logistics of Mississippi, LLC, as negotiated, to provide contracted paratransit services for a period of three-years with two, one-year options, be and the same is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer of the Authority be and she is hereby authorized to enter into a contract with GC Logistics of Mississippi, LLC to provide contracted paratransit services for a period of three years, with the authority to exercise the two, one-year options.

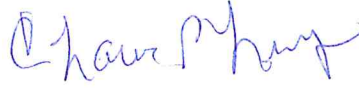
Section 3. That said contract shall be funded through the General Fund, Paratransit Department Budget, in an amount not to exceed \$11,106,075.91 for a period of three years, and in amounts not to exceed \$3,912,322.56 and \$4,016,054.09 for each option year, respectively, for a total five-year contract amount not to exceed \$19,034,452.56.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon future funding, compliance by the contractor to the Specifications and Addenda, if any, the Affirmative Action Plan adopted by the Board of Trustees, bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that GC Logistics of Mississippi, LLC will attempt to exceed the 14% DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: February 28, 2023



\_\_\_\_\_  
President

Attest:



Secretary-Treasurer



<b>TITLE/DESCRIPTION:</b> CONTRACT: CONTRACTED PARATRANSIT SERVICES  <b>VENDOR:</b> GC LOGISTICS OF MISSISSIPPI, LLC  <b>AMOUNT:</b> AMOUNT NTE \$11,106,075.91 FOR A PERIOD OF THREE YEARS, AND IN AMOUNTS NTE \$3,912,322.56 AND \$4,016,054.09 FOR EACH OF TWO OPTION YEARS, RESPECTIVELY, FOR A TOTAL FIVE-YEAR CONTRACT AMOUNT NTE \$19,034,452.56	<b>Resolution No.:</b> 2023-9
	<b>Date:</b> February 23, 2023
	<b>Initiator:</b> Paratransit Department
<b>ACTION REQUEST:</b> <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Greater Cleveland Regional Transit Authority (“Authority”) to enter into a contract to provide contracted paratransit services for a period of three years, with two, one-year options.
  
- 2.0 **DESCRIPTION/JUSTIFICATION:** The Authority is seeking transportation providers for contracted paratransit services for a period of three years with two, one-year options, for a total of five years. The Americans with Disabilities Act (“Act”) of 1990 protects the rights of all people without regard to physical and/or cognitive disabilities and dictates that all persons have a right to use available public transportation. This Act requires that those unable to independently ride public transportation, because of physical and/or cognitive disabilities, be provided with an equivalent, corresponding service for their transportation needs. Passengers may be ambulatory or may require the use of mobility devices such as a wheelchair, walker, or cane. The Federal Transit Administration (“FTA”) requires the Authority to execute every paratransit eligible trip request. The Authority has elevated this directive by establishing a “No Denial” policy for eligible trip requests, which fluctuate on a daily basis. These requirements make it difficult to effectively schedule all daily trip requests with dedicated Authority paratransit vehicles and operators. Because the Authority is not able to meet the demand for this service with its own resources, additional transportation providers are necessary to supplement the Authority’s current paratransit operations.
  
- 3.0 **PROCUREMENT BACKGROUND:** The Request for Proposals (“RFP”) was posted on the Authority’s Procurement website and advertised in local newspapers. Fifty (50) interested parties downloaded the solicitation, and seven (7) proposals were received on November 18, 2022. After evaluation by a panel of Authority employees in accordance with established Procurement Department policies and procedures, the proposal of GC Logistics of Mississippi, LLC to provide contracted paratransit services was determined to be one of three (3) proposals most advantageous to the Authority, price and all other factors considered. After negotiations, an amount not to exceed \$11,106,075.91 for a period of three years, and amounts not to exceed \$3,912,322.56 and \$4,016,054.09 for each option year, respectively, for a total contract amount not to exceed \$19,034,452.56, was agreed upon.

A cost analysis was performed, and the Procurement Department has determined the price to be fair and reasonable to the Authority.

- 4.0 AFFIRMATIVE ACTION/ DBE BACKGROUND: All Affirmative Action requirements have been met. A 14% DBE goal was established for this procurement. GC Logistics of Mississippi, LLC has committed to achieving the DBE participation goal through the utilization of Better Choice Transport LLC (African American male-owned) in the amount of \$2,600,000.00, Kings Transportation Services (African American male-owned) in the amount of \$60,000.00, and We Put Family First (Subcontinent Asian male-owned) in the amount of \$60,000 for a total of \$2,720,000.00 or 14.2%.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This procurement shall be payable through the General Fund, Paratransit Department Budget, in an amount not to exceed \$11,106,075.91 for a period of three years, and in amounts not to exceed \$3,912,322.56 and \$4,016,054.09 for each option year, respectively, for a total five-year contract amount not to exceed \$19,034,452.56.
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would hinder the Authority's ability to provide federally required paratransit service, resulting in non-compliance with the Act.
- 8.0 RECOMMENDATION: This procurement was discussed by the Board of Trustees at the February 14, 2023 Organizational, Services and Performance Monitoring Committee meeting. It is recommended that the offer of GC Logistics of Mississippi, LLC be accepted and the resolution passed authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

  
General Manager, Chief Executive Officer