

RESOLUTION NO. 2022-73

AUTHORIZING CONTRACT NO. 2022-039B WITH NATIONAL VISION ADMINISTRATORS, LLC TO PROVIDE VISION BENEFITS FOR A PERIOD OF ONE YEAR WITH THREE, ONE-YEAR OPTIONS IN AN AMOUNT ESTIMATED AT \$112,728.00 FOR THE FIRST YEAR (GENERAL FUND, VARIOUS DEPARTMENT BUDGETS)

WHEREAS, the Authority provides vision benefits to its employees; and

WHEREAS, the proposal of National Vision Administrators, LLC, located at 1436 Tecumseh Drive, Hamilton, Ohio, to provide vision benefits to the Authority's employees for a period of one year with three, one-year options, was received on June 6, 2022; and

WHEREAS, negotiations with National Vision Administrators, LLC have resulted in an amount estimated at \$112,728.00, based on the rates submitted and the anticipated utilization; and

WHEREAS, the General Manager, Chief Executive Officer deems the negotiated offer of National Vision Administrators, LLC to be in the best interest of the Authority, price and all other factors considered, and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of National Vision Administrators, LLC, as negotiated, to provide vision benefits to the Authority's employees for a period of one year with three, one-year options, be and the same is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer of the Authority be and she is hereby authorized to enter into a contract with National Vision Administrators, LLC to provide vision benefits to Authority employees for a period of one year commencing January 1, 2023 and ending December 31, 2023, with authority to exercise three, one-year options.

Section 3. That said procurement shall be payable from the General Fund, Various Department budgets, in an amount estimated at \$112,728.00 for vision benefits for the first year. Projected costs are based on current enrollment and rates established for each specific plan for the plan year 2023 and on anticipated enrollment and rates for each of the option years.

Section 4. That said contract shall be binding upon and an obligation of the Authority, contingent upon future funding, compliance by the contractor with the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that National Vision Administrators, LLC will attempt to exceed the 10% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: August 23, 2022



President

Attest:   
Secretary-Treasurer



<b>TITLE/DESCRIPTION:</b> <b>CONTRACT:</b> VISION BENEFITS FOR A PERIOD OF ONE YEAR WITH THREE, ONE-YEAR OPTIONS  <b>VENDOR:</b> NATIONAL VISION ADMINISTRATORS, LLC  <b>AMOUNT:</b> AMOUNT ESTIMATED AT \$112,728.00 FOR YEAR ONE	<b>Resolution No.:</b> 2022-73
	<b>Date:</b> August 18, 2022
	<b>Initiator:</b> Labor & Employee Relations Department
<b>ACTION REQUEST:</b> <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Authority to enter into a contract to offer its employees accessibility to vision benefits for a period of one year with three, one-year options.
- 2.0 **DESCRIPTION/JUSTIFICATION:** The Authority provides medical, prescription drug, dental, vision, flexible spending account and life insurance benefits to its employees. This action will enable the Authority to continue to provide vision benefits for the period January 1, 2023 through December 31, 2023, with the Authority's option to exercise up to three, one-year options.
- 3.0 **PROCUREMENT BACKGROUND:** The Request for Proposals ("RFP") was posted on the GCRTA website and advertised in the local newspapers, as required. Providers were asked to propose on any or all lines of coverage. Vision Benefit Proposals were received on June 6, 2022. Oswald Companies, the Authority's third-party Benefits Consultant, along with a panel of Authority employees evaluated the proposals in accordance with established Procurement Policies and Procedures. After negotiations, the proposal of National Vision Administrators, LLC, the incumbent vision provider, to provide vision benefits was determined to be the most advantageous to the Authority. National Vision Administrators, LLC offers competitive fees and an extensive selection for Authority employees. Projected costs are based on current enrollment and rates established for each specific plan for the year 2023 and on anticipated enrollment and rates for each of the option years.  
  
 A cost analysis has been performed by the Procurement Department, and the proposal of National Vision Administrators, LLC, as modified by negotiations, has been determined to be fair and reasonable to the Authority.
- 4.0 **AFFIRMATIVE ACTION/DBE BACKGROUND:** All Affirmative Action requirements have been met. A 10% DBE goal was established for this procurement based upon estimated annual administrative fees of \$12,400.00. National Vision Administrators, LLC has committed to achieving the DBE participation goal through the utilization of JSCS Group, Inc. (African American male-owned) in the amount of \$1,362.00 or 11%.
- 5.0 **POLICY IMPACT:** This procurement must be completed in order to permit the Authority to enroll employees in its vision benefits program in accordance with the Authority's personnel policies and contractual agreements with the labor unions.
- 6.0 **ECONOMIC IMPACT:** This procurement will be funded through the General Fund, Various Department budgets, in an amount estimated at \$112,728.00 for the first year. This is a 3.6% increase in the total proposed costs for plan year 2023 based on anticipated enrollment.

- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would risk not having these benefits available to the Authority's employees and being out of compliance with our personnel policies and union labor agreements.
- 8.0 RECOMMENDATION: This procurement was discussed by the Board of Trustees at the August 9, 2022 Organizational, Services & Performance Monitoring Committee meeting. It is recommended that the offer of National Vision Administrators, LLC, as negotiated, be accepted and the resolution passed authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form, and conformance with the Procurement requirements.



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General Manager, Chief Executive Officer