## RESOLUTION NO. 2022-55

AUTHORIZING CONTRACT NO. 2022-047 WITH ALLIANCE NATIONAL LTD., DBA DEMILTA IRON & METAL LTD. FOR THE RECYCLING OF SCRAP METAL, AS REQUIRED, FOR A PERIOD OF FOUR YEARS (REVENUE GENERATING)

WHEREAS, the Authority has a recurring need to dispose scrap metal that accumulates from the operations of the Authority; and

WHEREAS, Section 306.43(k) of the Ohio Revised Code permits the sale or disposition of property by public auction or competitive procedures; and

WHEREAS, the bid of Alliance National Ltd., dba DeMilta Iron & Metal Ltd., located at 3950 Ben Hur Avenue, Willoughby, Ohio 44094, for the collection, removal and recycling of scrap metals, as required, for a period of four (4) years was received on May 25, 2022; and

WHEREAS, the General Manager, Chief Executive Officer deems the bid of Alliance National Ltd., dba DeMilta Iron & Metal Ltd. to be a responsive bid from a responsible bidder and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Alliance National Ltd., dba DeMilta Iron & Metal Ltd. to provide for the collection, removal and recycling of the Authority's scrap metal, as required, for a period of four (4) years, be and the same is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer of the Authority be and she is hereby authorized to enter into a contract with Alliance National Ltd., dba DeMilta Iron & Metal Ltd. to provide for the collection, removal and recycling of scrap metal, as required, for a period of four (4) years.

Section 3. That the proceeds of such sales shall be deposited in the General Fund of the Authority.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon compliance by the contractor to the Specifications and Addenda, thereto, if any; the Affirmative Action Plan adopted by the Board of Trustees; bonding and insurance requirements; and all applicable laws relating to contractual obligations of the Authority.

Section 5. That this resolution shall become effective immediately upon its adoption.

Adopted: June 28, 2022

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Attest: Secretary-Treasurer

Form 100-326 01-12-22



## Greater Cleveland Regional Transit Authority STAFF SUMMARY AND COMMENTS

TITLE/DESCRIE	PTION:	Resolution No.:
CONTRACT:	RECYCLING OF SCRAP METAL, AS REQUIRED	2022-55
VENDOR:	ALLIANCE NATIONAL LTD, DBA DEMILTA IRON & METAL LTD.	Date: June 23, 2022
	WINE THE ETD.	Initiator: Fleet Management
AMOUNT:	REVENUE GENERATING FOR FOUR YEARS	Department
ACTION REQUI	EST:	
	☐ Review/Comment ☐ Information Only ☐ Other	

- 1.0 PURPOSE/SCOPE: This resolution will allow the Authority to enter into a contract for the recycling of its scrap metal, as required, for a period of four (4) years.
- 2.0 DESCRIPTION/JUSTIFICATION: The Authority has a need to dispose of scrap metals that accumulate as a result of regular business operations. The majority of the excess scrap metal consists of defective radiators, machine turnings, inoperable electric motors, electric cable and wiring harness. The Authority generates approximately 200 gross tons of scrap metal per year.
- 3.0 PROCUREMENT BACKGROUND: The Invitation for Bids ("IFB") was posted on the GCRTA Procurement web site and advertised in the local newspapers. Twelve (12) interested parties downloaded the solicitation package. One (1) responsive bid was received on May 25, 2022. The Basis of Award is a responsive bid from a responsible bidder with the lowest discount off the published Cleveland Market price, as published in the American Metal Market ("AMM") Scrap Price Bulletin. The bid price reflects a plus or minus the AMM bi-weekly metal cost. The Bid Summary is included as Attachment A-Bid Summary. The Procurement Department has determined that Alliance National Ltd., dba DeMilta Iron & Metal Ltd. is a responsible bidder.

A price analysis has been performed and the Procurement Department has determined the price to be fair and reasonable to the Authority.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND. The Office of Business Development does not conduct Affirmative Action reviews or establish goals on revenue generating contracts.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: Proceeds from the recycling of the various metals shall be deposited in the General Fund.
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would cause delays in the Authority's ability to dispose of excess scrap metals that could impair maintaining a clean and safe working environment.
- 8.0 RECOMMENDATION: It is recommended that the offer of Alliance National Ltd., dba DeMilta Iron & Metal Ltd. be accepted and the resolution passed authorizing the General Manager, Chief Executive Officer to enter into a contract.

## 9.0 ATTACHMENT: Attachment A Bid-Summary

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

General Manager, Chief Executive Officer

## **ATTACHMENT A- BID SUMMARY**

Basis of Award: The contract will be awarded based on the lowest discount off the published Cleveland Market price as published in the American Metal Market ("AMM") Scrap Price Bulletin from a responsible and responsive bidder.

	Scrap Iron (#1 Heavy Metal)	Machine Turning	Radiators	Copper	#1 Cu Wire Plus	Aluminim	Electric	Stainless	Misc School
	Per Gross Ton	Per Gross Ton	Per Gross Ton	Per lb.		Per lb.	Per lb.	Per lb.	Per lb.
AMM Posted Price 05/24/2022									
	\$450.00	\$275.00	\$1.75	\$3.52	\$3.52	\$0.50	\$0.20	\$0.85	\$450.00 per gross ton
Alliance National Ltd. Dba DeMilta Iron & Metal Ltd.	(+) \$35.00	(-) \$75.00	(+) \$0.05 lb.	(+) \$0.00 lb.	(+) \$0.00 (+) \$0.00 Ib.	(+) \$0.00 lb.	(+)	(+) \$0.00	(-) \$50.00 gross ton
Estimated Annual Usage	110-130 tons	7-9 tons	2-3 tons	1-2 tons	2-3 tons	7-10 tons 1-3 tons	1-3 tons	1-2 tons	70-80 tons