

RESOLUTION NO. 2022-33

AUTHORIZING CONTRACT NO. 2021-089 WITH GEISMAR NORTH AMERICA, INC., FOR THE PURCHASE OF A LOCOMOTIVE WORK CAR IN AN AMOUNT NOT TO EXCEED \$3,291,204.80 (RTA DEVELOPMENT FUND, FLEET MANAGEMENT DEPARTMENT BUDGET)

WHEREAS, the Authority has identified the need to replace the current locomotive work car that has exceeded its useful life; and

WHEREAS, the offer of Geismar North America, Inc., located at 134 Parker Drive, Beaufort, SC 29906, to provide a locomotive work car for a total amount not to exceed \$3,291,204.80, was received on January 27, 2022; and

WHEREAS, the General Manager, Chief Executive Officer deems the offer of Geismar North America, Inc., as negotiated, to be advantageous to the Authority, cost and other factors considered, and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Geismar North America, Inc. to provide a locomotive work car, be and the same is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer be and she is hereby authorized to enter into a contract with Geismar North America, Inc. to provide a locomotive work car.

Section 3. This procurement will be funded through the RTA Development Fund, Fleet Management Department budget, including but not limited to, Capital Grant OH-2020-044-5337, in an amount not to exceed \$3,291,204.80 (\$2,632,963.84 in federal funds which represents 80% of the total cost).

Section 4. That said contract shall be binding upon and an obligation of the Authority, contingent upon compliance by the contractor to the Specifications and Addenda thereto, if any; the Affirmative Action Plan adopted by the Board of Trustees; bonding and insurance requirements; and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Geismar North America, Inc. will attempt to exceed the 0% DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: April 26, 2022

  
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President

Attest:   
\_\_\_\_\_  
Secretary-Treasurer



<b>TITLE/DESCRIPTION:</b> <b>CONTRACT: PROCUREMENT OF LOCOMOTIVE WORK CAR</b>  <b>VENDOR: GEISMAR NORTH AMERICA, INC.</b>  <b>AMOUNT: AMOUNT NOT TO EXCEED \$3,291,204.80</b>	<b>Resolution No.:</b> 2022-33
	<b>Date:</b> April 21, 2022
	<b>Initiator:</b> Fleet Management Department
<b>ACTION REQUEST:</b> <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 **PURPOSE/SCOPE:** This resolution will authorize the Authority to enter into a contract for the purchase of a locomotive work car, which will replace a similar vehicle that has exceeded its useful life.
- 2.0 **DESCRIPTION/JUSTIFICATION:** The Authority has a need to replace its current locomotive work car, which is utilized by the Central Rail Department. The locomotive work car is the primary workhorse for hauling large pieces of equipment and material. It is used to plow snow and tow trains during rail emergencies. The purchase of this new vehicle will conform to the specifications and dimensions consistent with new rail car vehicles.
- 3.0 **PROCUREMENT BACKGROUND:** The Request for Proposals (“RFP”) was posted on the GCRTA web site and advertised in local newspapers. Twenty-nine (29) interested parties downloaded the solicitation. Three (3) proposals were received on November 22, 2021. After evaluation by a panel of Authority employees in accordance with established Procurement Policies and Procedures, and subsequent negotiations, the proposal of Geismar North America, Inc., in an amount not to exceed \$3,291,204.80, was determined to be most advantageous to the Authority. Geismar North America, Inc. anticipates delivery of the locomotive work car within twenty-five (25) months of the Notice to Proceed.
- 4.0 **AFFIRMATIVE ACTION/DBE BACKGROUND:** All Affirmative Action requirements have been met. A 0% DBE participation goal was established for this procurement due to the lack of certified DBE firms.
- 5.0 **POLICY IMPACT:** Does not apply.
- 6.0 **ECONOMIC IMPACT:** This procurement will be funded through the RTA Development Fund, Fleet Management Department budget, including but not limited to, Capital Grant OH-2020-044-5337 in an amount not to exceed \$3,291,204.80 (\$2,632,963.84 in federal funds which represents 80% of the total cost). This amount is approximately 9% below the budget estimate.

- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would impact the reliability and service quality of the Authority's rail service.
- 8.0 RECOMMENDATION: This procurement was discussed by the Board of Trustees at the April 12, 2022 Operational Planning & Infrastructure Committee meeting. It is recommended that the offer of Geismar North America, Inc. be accepted, and the resolution passed authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 ATTACHMENT: None.

Recommended and certified as appropriate to the availability of funds, legal form, and conformance with the Procurement requirements.



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General Manager, Chief Executive Officer