

RESOLUTION NO. 2022-18

AUTHORIZING CONTRACT NO. 2022-009 WITH AT&T CORPORATION TO PROVIDE MANAGED FAT PIPE ROUTER SERVICES FOR A PERIOD OF THREE YEARS IN AN AMOUNT NOT TO EXCEED \$208,800.00 (GENERAL FUND, INNOVATION & TECHNOLOGY DIVISION BUDGET)

WHEREAS, the Authority has a need for a technology upgrade to its current AT&T Corporation ("AT&T") services to add Managed Fat Pipe Router Services, improving the Authority's ability to conduct daily operations and to provide mission critical redundancy; and

WHEREAS, this technology upgrade is required because the Authority cannot continue to operate without a redundant path as more mission critical services become cloud based; and

WHEREAS, due to the fact that the Authority has an existing network of AT&T circuits, only AT&T can provide Managed Fat Pipe Router Services; and

WHEREAS, the Ohio Revised Code, Section 306.43 (H)(3) provides that competitive bidding is not required when "the expenditure is for a renewal or renegotiation of a lease or license for telecommunications or electronic data processing equipment, services, or systems, or for the upgrade of such equipment, services, or systems, or for the maintenance thereof as supplied by the original source or its successors or assigns"; and

WHEREAS, AT&T, located at One AT&T Way, Bedminster, New Jersey 07921, has offered to provide Managed Fat Pipe Router Services in an amount not to exceed \$208,800.00 for a period of three years; and

WHEREAS, the General Manager, Chief Executive Officer deems the offer of AT&T to provide Managed Fat Pipe Router Services for a period of three years to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of AT&T Corporation ("AT&T") to provide Managed Fat Pipe Router Services be and the same is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer of the Authority be and she is hereby authorized to enter into a contract with AT&T to provide Managed Fat Pipe Router Services for a period of three years.

Section 3. This contract will be funded through the General Fund, Innovation & Technology Division budget, in an amount not to exceed \$208,800.00 for a period of three years.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon future funding; compliance by the contractor to the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees; bonding and insurance requirements; and all applicable laws relating to contractual obligations of the Authority.

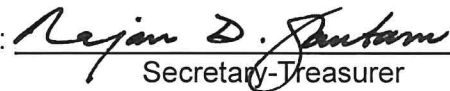
Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that AT&T will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: February 15, 2022



President

Attest: 

Secretary-Treasurer



TITLE/DESCRIPTION: CONTRACT: MANAGED FAT PIPE ROUTER SERVICES VENDOR: AT&T CORPORATION AMOUNT: NTE \$208,800.00 FOR A PERIOD OF THREE YEARS	Resolution No.: 2022-18
	Date: February 10, 2022
	Initiator: Innovation & Technology Division
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

1.0 **PURPOSE/SCOPE:** This action will permit the Authority to enter into a telecommunications agreement with AT&T Corporation ("AT&T") to provide Managed Fat Pipe Router Services for a period of three-years.

2.0 **DESCRIPTION/JUSTIFICATION:** In support of the operations of the Authority, the Innovation & Technology Department maintains a substantial voice and data network that connects various Authority facilities and systems allowing customers to access the Authority's public-facing services, such as the RTA Answerline and the riderta.com website. The network is comprised of private infrastructure and supplemented by leased telecommunications services, including analog telephone service, local and long-distance service, off-premise extensions for emergency call boxes, direct inward-dial service, point-to-point data circuits, internet service, metro-ethernet, etc.

This technology upgrade is required because the Authority's existing system has no redundancy. If a single cable is cut, the Authority is without service until it is repaired. As more of the Authority's critical systems move to cloud hosted solutions, connectivity uptime becomes mission critical.

3.0 **PROCUREMENT BACKGROUND:** This contract is exempt from competitive bidding under Section 306.43 (H)(3) of the Ohio Revised Code, which states that competitive procedures are not required when "the expenditure is for a renewal or renegotiation of a lease or license for telecommunications or electronic data processing equipment, services, or systems, or for the upgrade of such equipment, services, or systems, or for the maintenance thereof as supplied by the original source or its successors or assigns."

The Authority has been utilizing AT&T services since 2004. Due to this service being added to an existing network of AT&T circuits, it cannot be provided by alternate vendors. Service from an alternate vendor would not connect to the existing AT&T network, thereby requiring the construction of a parallel network at a substantially higher cost.

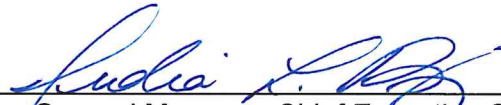
The monthly recurring cost for AT&T's Managed Fat Pipe Router Services is approximately \$5,800.00, resulting in a total cost not to exceed \$208,800.00 over the three-year period.

4.0 **AFFIRMATIVE ACTION/DBE BACKGROUND:** All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of certified DBE firms.

5.0 **POLICY IMPACT:** Does not apply.

- 6.0 ECONOMIC IMPACT: This procurement shall be payable through General Fund, Innovation & Technology Division budget, in an amount not to exceed \$208,800.00 for a period of three years.
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would require the Authority to procure an alternative solution from an alternative vendor, which will not integrate with existing AT&T services, causing substantial disruption to daily operations that rely on this connectivity.
- 8.0 RECOMMENDATION: It is recommended that the offer of AT&T be accepted, and the resolution passed authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 ATTACHMENTS: None

Recommended and certified as appropriate to the availability of funds, legal form, and conformance with the Procurement requirements.



General Manager, Chief Executive Officer