

RESOLUTION NO. 2021-63

AUTHORIZING CONTRACT NO. 2021-078 WITH ULTRAMAIN SYSTEMS, INC. TO PROVIDE ULTRAMAIN SOFTWARE HOSTING SERVICES FOR A PERIOD OF THREE YEARS IN AN AMOUNT NOT TO EXCEED \$416,130.00 (GENERAL FUND, INTELLIGENT TRANSPORTATION SYSTEMS DEPARTMENT BUDGET)

WHEREAS, the Authority currently utilizes Ultramain Systems, Inc. licensed products for its maintenance and materials management applications; and

WHEREAS, the Authority currently operates the maintenance and materials management software applications in house via an on-premise environment, maintaining the servers, operating system and databases; and

WHEREAS, this maintenance and materials management software is proprietary to Ultramain Systems, Inc. (f.k.a. Software Solutions Unlimited), the original provider and installer of this software; and

WHEREAS, Ultramain Systems, Inc has offered to provide the Authority a hosted solution for its maintenance and materials management applications; and

WHEREAS, the offer of Ultramain Systems, Inc, located at 8100 Lang Avenue, Albuquerque, New Mexico 87109, to provide said services at a total price not to exceed \$416,130.00 for a period of three years, to be payable in annual amounts not to exceed \$132,000.00, \$138,600.00, and \$145,530.00 respectively was agreed upon; and

WHEREAS, the Ohio Revised Code, Section 306.43(H)(3) provides that competitive bidding is not required when the expenditure is for a renewal or re-negotiation of a lease or license for telecommunications or electronic data processing equipment, services or systems, or for the upgrade of such equipment, services or systems, or for the maintenance thereof as supplied by the original source or its successors or assigns; and

WHEREAS, the General Manager, Chief Executive Officer deems the offer of Ultramain Systems, Inc, as negotiated, to provide hosting services for its maintenance and materials management software applications to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Ultramain Systems, Inc, as negotiated, to provide hosting services for its maintenance and materials management software applications for a period of three years be and the same is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer of the Authority be and is hereby authorized to enter into a contract with Ultramain Systems, Inc to provide said services for a period of three years.

Section 3. The contract will be funded through the General Fund, Intelligent Transportations Systems Department budget, in an amount not to exceed \$416,130.00 for a period of three years, to be payable in annual amounts not to exceed \$132,000.00, \$138,600.00, and \$145,530.00 respectively.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon future funding, compliance by the contractor with the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Ultramain Systems, Inc will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: June 29, 2021



President

Attest:



Secretary-Treasurer



TITLE/DESCRIPTION: CONTRACT: ULTRAMAIN SOFTWARE HOSTING VENDOR: ULTRAMAIN SYSTEMS, INC. AMOUNT: NTE \$416,130.00 FOR A PERIOD OF THREE YEARS	Resolution No.: 2021-63
	Date: June 24, 2021
	Initiator: Intelligent Transportation Systems Department
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

1.0 PURPOSE/SCOPE: This action will allow the Authority to enter into a sole source agreement for the offsite hosting of its CITME (“Ultramain”) maintenance and materials management software system for a period of three years.

2.0 DESCRIPTION/JUSTIFICATION: Ultramain is an intricate part of the Operations Division that manages materials usage and the work order system, including documentation of labor used to provide both fleet and facilities management. Ultramain also provides real time updates to the Authority’s inventory system. It is interfaced to the Authority’s Oracle Financial Management and Purchasing system. The reports generated through Ultramain provide management tools that allow for analysis of both maintenance processes and contractor performance.

The Authority currently has an on-premise environment, maintaining the servers, operating system and databases for Ultramain. Maintaining the on-premise environment creates a burden on the Authority’s resources, as well as exposure as a single point of failure. Utilizing Ultramain Systems, Inc. to host software offsite will free up critical staffing and other resources. The hosting solution will also mitigate exposure and potential system outages, due to its redundancy and two different physical locations.

3.0 PROCUREMENT BACKGROUND: This sole source contract is exempt from competitive bidding as authorized under Section 306.43(H)(3) of the Ohio Revised Code. Ultramain Systems, Inc. (fka Software Solutions Unlimited) developed this maintenance and materials management system on a proprietary basis and is the only source for providing any modifications, development or maintenance services for the software. The hosting solution will cover a period up to three years in an amount not to exceed \$132,000.00 for year one, \$138,600.00 for year two, and \$145,530.00 for year three, for a total contract not to exceed \$416,130.00.

The Procurement Department requested a proposal from Ultramain Systems, Inc. The Intelligent Transportation Systems department reviewed the proposal for adherence to the technical requirements. A cost analysis was performed and the Procurement Department has determined the price to be fair and reasonable to the Authority.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of certified DBE firms.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: The contract will be funded through the General Fund, Intelligent Transportation Systems Department budget, at a total price not to exceed \$416,130.00 for a period of three years, to be payable in annual amounts not to exceed \$132,000.00, \$138,600.00 and \$145,530.00 respectively. This total is within the budgeted amount for these services.
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would result in the CITME/Ultramain software application remaining in the Authority's on-premise environment, resulting in the loss of an opportunity to conserve resources to maintain the system, and potential exposure due to lack of redundancy. Rejection of this offer would also delay the Authority's Ultramain V9 upgrade, which will provide additional functionality vital to the organization.
- 8.0 RECOMMENDATION: It is recommended that the offer of Ultramain Systems, Inc. be accepted and the resolution passed authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.


General Manager, Chief Executive Officer