

RESOLUTION NO. 2021-50

AUTHORIZING CONTRACT NO. 2021-55 WITH ZADAR TECHNOLOGY, INC. TO PROVIDE CAMERA EQUIPMENT AND SERVICES FOR AN AMOUNT NOT TO EXCEED \$100,000.00 FOR THE BASE ONE-YEAR PERIOD WITH TWO, ONE-YEAR OPTIONS IN AN AMOUNT NOT TO EXCEED \$100,000.00 PER YEAR, FOR A TOTAL CONTRACT AMOUNT NOT TO EXCEED \$300,000.00 (RTA CAPITAL FUND, TRANSIT POLICE DEPARTMENT BUDGET)

WHEREAS, the Authority currently utilizes cameras to monitor, record, and document activity throughout various GCRTA locations; and

WHEREAS, the Authority utilizes Zadar Technology, Inc. located at 2593 Center Road, Hinckley, Ohio 44233 for its cameras, equipment, licenses, system, and other related services; and

WHEREAS, the Ohio Revised Code, Section 306.43(H) (3) provides that competitive bidding is not required when the expenditure is for a renewal or renegotiation of a lease or license for telecommunications or electronic data processing equipment, services or systems, or for the upgrade of such equipment, services, or systems, or for the maintenance thereof as supplied by the original source or its successors or assigns; and

WHEREAS, the internet protocol ("IP") licensing, which is needed for the install, is proprietary to Zadar Technology, Inc., the original installer of the software and the only vendor that can program, add, or delete cameras from the GCRTA System; and

WHEREAS, Zadar Technology, Inc. has offered to provide cameras, equipment, licenses, hardware, and related services, as needed for the upgrade, in an amount not to exceed \$100,000.00 for a period of one year with two, one-year options, in an amount not to exceed \$100,000.00 per year, resulting in a total contract amount not to exceed \$300,000.00; and

WHEREAS, the General Manager, Chief Executive Officer deems that the offer of Zadar Technology, Inc. to be in the best interest of the Authority, price and other factors considered, and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Zadar Technology, Inc. to provide cameras, equipment, licenses, hardware, and related services, as needed, for a one-year base period, with two, one-year options, is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer of the Authority be and she is hereby authorized to enter into a contract with Zadar Technology, Inc. to provide cameras, equipment, licenses, hardware, and related services for a period of one year with two, one-year options, and is further authorized to exercise said options.

Section 3. This procurement will be funded through the RTA Capital Fund, Transit Police Department budget, in an amount not to exceed \$100,000.00 for a period of one year with two, one-year options, in an amount not to exceed \$100,000.00 per year, resulting in a total contract amount not to exceed \$300,000.00.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon appropriation of funds for future years; compliance by the contractor to the Specifications and Addenda thereto, if any, the Affirmative Action Plan adopted by the Board of Trustees; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Zadar Technology, Inc. will attempt to exceed the 0% DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: May 25, 2021



President

Attest: 

Secretary-Treasurer

TITLE/DESCRIPTION: CONTRACT: CCTV CAMERA EQUIPMENT AND SERVICES VENDOR: ZADAR TECHNOLOGY, INC. AMOUNT: NOT TO EXCEED \$100,000.00 FOR A BASE ONE-YEAR PERIOD WITH TWO, ONE-YEAR OPTIONS IN AN AMOUNT NOT TO EXCEED \$100,000.00 PER YEAR, FOR A TOTAL CONTRACT AMOUNT NOT TO EXCEED \$300,000.00	Resolution No.: 2021-50
	Date: May 20, 2021
	Initiator: Transit Police
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Authority to enter into a sole source contract to provide cameras, equipment, hardware, licenses, and related services for a period of one year, with two one-year option years.
- 2.0 **DESCRIPTION/JUSTIFICATION:** GCRTA currently has over 305 analog cameras that are no longer being supported, nor built by the manufacturer. The existing analog cameras need to be upgraded due to the high risk of crimes being reported in various areas within the GCRTA. This action will allow the Authority to continue to monitor and record all activity; utilize the upgraded cameras as both a deterrence and for post incident documentation; and provide the ability to authenticate and validate, while providing limited access to the CCTV database for authorized users.
- 3.0 **PROCUREMENT BACKGROUND:** The sole source contract is exempt from competitive bidding as authorized by Section 306.43(H)(3) of the Ohio Revised Code. The internet protocol ("IP") licensing needed to install IP cameras is proprietary software. Zadar Technology, Inc. is the only vendor that can program, add, or delete cameras from GCRTA systems. Zadar Technology, Inc. offered to provide cameras, equipment, hardware, licenses, and related services for the upgrade in an annual amount not to exceed \$100,000.00 for a base one-year period with two, one-year options in an amount not to exceed \$100,000.00 for each option year, for a total contract amount not to exceed \$300,000.00.

 A cost analysis has been performed and the Procurement Department has determined the proposed rate is fair and reasonable to the Authority.
- 4.0 **AFFIRMATIVE ACTION/DBE BACKGROUND:** All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to a lack of certified DBE firms.
- 5.0 **POLICY IMPACT:** Does not apply.

- 6.0 ECONOMIC IMPACT: This procurement will be funded through the RTA Capital Fund, Transit Police Department budget, in an annual amount not to exceed \$100,000.00 for a base one-year period with two, one-year options in an amount not to exceed \$100,000.00 per year, for a total contract amount not to exceed \$300,000.00.
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would leave the Authority's Transit Police Department without the ability to adequately provide enhanced security throughout various GCRTA locations.
- 8.0 RECOMMENDATION: It is recommended that the offer of Zadar Technology, Inc. be accepted and the resolution passed authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

JR George, Ph.D., Acting

General Manager, Chief Executive Officer