

RESOLUTION NO. 2021-22

AUTHORIZING CONTRACT NO. 2020-071 WITH GILLIG, LLC FOR THE MANUFACTURE AND DELIVERY OF TWENTY (20) 40-FT. CNG COACHES, SPARE PARTS, TOOLING AND TRAINING IN AN AMOUNT NOT TO EXCEED \$11,052,060.00 WITH OPTIONS TO PROCURE UP TO EIGHTY (80) ADDITIONAL COACHES, SPARE PARTS, TOOLING, AND TRAINING, TO BE DELIVERED OVER THE FIVE (5) YEAR TERM OF THE CONTRACT (DEVELOPMENT FUND, FLEET MANAGEMENT DEPARTMENT BUDGET)

WHEREAS, the Authority has identified the need to replace revenue vehicles that have exceeded their useful life with similar environmentally friendly fuel efficient vehicles; and

WHEREAS, the offer of Gillig, LLC located at 451 Discovery Drive, Livermore, CA 94551, to manufacture and deliver up to twenty (20) 40-ft. CNG coaches, spare parts, tooling, and training, with options to procure up to an additional eighty (80) coaches, spare parts, tooling, and training, to be delivered over the five (5) year term of the contract, was received on October 21, 2020; and

WHEREAS, Gillig, LLC has offered to provide up to twenty (20) 40-ft. CNG coaches, spare parts, tooling, and training as specified for a total negotiated contract amount not to exceed \$11,052,060.00; and

WHEREAS, the General Manager, Chief Executive Officer deems the offer of Gillig, LLC as negotiated, to be advantageous to the Authority, cost and other factors considered, and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Gillig, LLC to manufacture and deliver up to twenty (20) 40-ft. CNG coaches, spare parts, tooling, and training, with options to procure up to an additional eighty (80) coaches, spare parts, tooling, and training to be delivered over the five (5) year term of the contract, be and the same is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer be and is hereby authorized to enter into a contract with Gillig, LLC to manufacture and deliver up to twenty (20) 40-ft. CNG coaches, spare parts, tooling, and training, with options to procure up to an additional eighty (80) coaches, spare parts, tooling, and training to be delivered over the five (5) year term of the contract.

Section 3. That the General Manager, Chief Executive Officer be and is hereby authorized to purchase up to twenty (20) 40-ft. CNG coaches, spare parts, tooling, and training contingent upon Federal Transit Administration approval of applicable grants.

Section 4. That the General Manager, Chief Executive Officer may exercise options, subject to available funding and formal Board of Trustee approval, for up to eighty (80) additional CNG coaches and related spare parts, tooling, and training, based on the negotiated purchase price of the year the option is exercised.

Section 5. This procurement will be funded through the Development Fund, Fleet Management Department budget, including but not limited to Local Advance pending Environmental Protection Agency Diesel Emissions Reduction Grant (DERG) in an amount not to exceed \$2,453,926.87, pending Urban Transportation Program (UTP) grant in an amount not to exceed \$3,599,186.00, FTA Capital Grants: OH-2016-042 in an amount \$3,329,803.05, OH-2018-008 in an amount of \$952,351.80, OH-90-X823 in an amount of \$627,240.93, OH-34-0024 in an amount of \$14,551.35, and 100% Local funds in an amount of \$75,000.00, for a total contract amount not to exceed \$11,052,060.00 (\$3,939,157.70 in federal funds which represents 36% of the total cost).

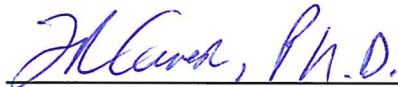
Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: March 23, 2021



President

Attest:



Interim Secretary-Treasurer



TITLE/DESCRIPTION: CONTRACT: MANUFACTURE AND DELIVERY OF TWENTY (20) 40-FT. CNG COACHES, SPARE PARTS, TOOLING, AND TRAINING, WITH OPTIONS TO PROCURE UP TO EIGHTY (80) ADDITIONAL COACHES TO BE EXERCISED WITHIN FIVE YEARS OF CONTRACT SIGNATURE VENDOR: GILLIG, LLC AMOUNT: NTE \$11,052,060.00 FOR THE FIRST TWENTY (20) COACHES	Resolution No.: 2021-22
	Date: March 18, 2021
	Initiator: Fleet Management Department
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Authority to enter into a contract for the manufacture and delivery of up to twenty (20) 40-ft. CNG coaches, spare parts, tooling, training, with options to purchase up to eighty (80) additional CNG coaches, spare parts, tooling, and training to be delivered over the five (5) year term of the contract.
- 2.0 **DESCRIPTION/JUSTIFICATION:** To provide safe, reliable, and cost effective services, coaches must be replaced on a regular cycle. The FTA recommends replacement of transit buses at twelve (12) years. The Authority will have coaches that have exceeded their useful life and require replacement in accordance with the Authority's vehicle replacement policy and guidelines.
- 3.0 **PROCUREMENT BACKGROUND:** The Request for Proposals ("RFP") was posted on the GCRTA Procurement website and advertised in the local newspapers. Forty-five (45) interested parties downloaded the solicitation. Two (2) proposals were received on October 21, 2020. After evaluation by a panel of Authority employees in accordance with established Procurement Policies and Procedures, and subsequent negotiations, the proposal of Gillig, LLC as negotiated is determined to be advantageous to the Authority.

 Contract award is contingent upon the successful review of all costs associated with this procurement, compliance with Pre-Award/Buy America Audit requirements and Federal and/or State approval of applicable grants.
- 4.0 **AFFIRMATIVE ACTION/DBE BACKGROUND:** In accordance with Federal Regulations, the Office of Business Development does not conduct Affirmative Action reviews or establish goals on procurements involving the purchase of Transit Motor Vehicles (TMV's).
- 5.0 **POLICY IMPACT:** Does not apply.

- 6.0 ECONOMIC IMPACT: This procurement will be funded through the Development Fund, Fleet Management Department budget, including but not limited to Local Advance pending Environmental Protection Agency Diesel Emissions Reduction Grant (DERG) in an amount not to exceed \$2,453,926.87, pending Urban Transportation Program (UTP) grant in an amount not to exceed \$3,599,186.00, FTA Capital Grants: OH-2016-042 in an amount of \$3,329,803.05, OH-2018-008 in an amount of \$952,351.80, OH-90-X823 in an amount of \$627,240.93, OH-34-0024 in an amount of \$14,551.35, and 100% Local funds in an amount of \$75,000.00, for a total contract amount not to exceed \$11,052,060.00 (\$3,939,157.70 in federal funds which represents 36% of the total cost).
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would delay the ability of the Authority to purchase replacement coaches.
- 8.0 RECOMMENDATION: This procurement was discussed by the Board of Trustees at the March 2, 2021 Operational Planning & Infrastructure Committee meeting. It is recommended that the offer of Gillig, LLC be accepted and the resolution passed authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 ATTACHMENT: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



General Manager, Chief Executive Officer