

RESOLUTION NO. 2021-12

AUTHORIZING CONTRACT NO. 2020-174 WITH PIRC COMPANY LANDSCAPING AND SNOWPLOWING, LLC FOR NON-RAIL AND HEALTHLINE LANDSCAPING SERVICES IN AN AMOUNT NOT TO EXCEED \$792,995.98 FOR A PERIOD OF THREE YEARS, AND IN AMOUNTS NOT TO EXCEED \$266,975.31 AND \$269,645.07 FOR EACH OPTION YEAR, RESPECTIVELY, FOR A TOTAL CONTRACT AMOUNT NOT TO EXCEED \$1,329,616.36 (GENERAL FUND, SERVICE MANAGEMENT DEPARTMENT BUDGET)

WHEREAS, the Authority deems it necessary to acquire a landscape contractor to maintain the landscaping on the non-rail and HealthLine properties; and

WHEREAS, the proposal of Pirc Company Landscaping and Snowplowing, LLC, located at 30202 Lakeland Boulevard, Wickliffe, Ohio, was received on December 8, 2020; and

WHEREAS, after negotiations, the proposal of Pirc Company Landscaping and Snowplowing, LLC to provide Non-Rail and HealthLine Landscaping Services in an amount not to exceed \$792,995.98 for a period of three years, and in amounts not to exceed \$266,975.31 and \$269,645.07 for each option year, respectively, for a total contract amount not to exceed \$1,329,616.36, was determined to be most advantageous to the Authority, cost and other factors considered; and

WHEREAS, the General Manager, Chief Executive Officer, deems the offer of Pirc Company Landscaping and Snowplowing, LLC, in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Pirc Company Landscaping and Snowplowing, LLC, as negotiated, to provide Non-Rail and HealthLine Landscaping Services be and the same is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer of the Authority be and she is hereby authorized to enter into a contract with Pirc Company Landscaping and Snowplowing, LLC, to provide Non-Rail and HealthLine Landscaping Services for a period of three years with two, one-year options, and is further authorized to exercise the option years.

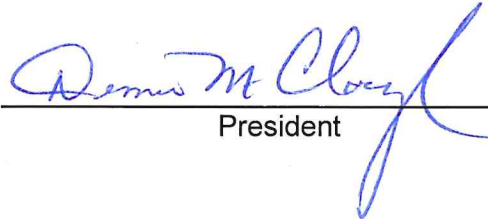
Section 3. This procurement shall be payable through the General Fund, Service Management Department budget, in an amount not to exceed \$792,995.98 for a period of three years, and in amounts not to exceed \$266,975.31 and \$269,645.07 for each option year, respectively, for a total contract amount not to exceed \$1,329,616.36.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon future funding, compliance by the contractor to the Specifications and Addenda, thereto, if any; the Affirmative Action Plan adopted by the Board of Trustees; bonding and insurance requirements; and all applicable laws relating to the contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Pirc Company Landscaping and Snowplowing, LLC will attempt to exceed the 20% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: February 16, 2021



President

Attest: 

Interim Secretary-Treasurer



<p>TITLE/DESCRIPTION: CONTRACT: NON-RAIL AND HEALTHLINE LANDSCAPING SERVICES VENDOR: PIRC COMPANY LANDSCAPING AND SNOWPLOWING, LLC AMOUNT: NTE \$792,995.98 FOR A PERIOD OF THREE YEARS, AND IN AMOUNTS NTE \$266,975.31 AND \$269,645.07 FOR EACH OPTION YEAR, RESPECTIVELY, FOR A TOTAL CONTRACT AMOUNT NTE \$1,329,616.36</p>	<p>Resolution No.: 2021-12</p> <p>Date: February 11, 2021</p> <p>Initiator: Service Management Department</p>
<p>ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____</p>	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Authority to enter into a contract to provide Non-Rail and HealthLine Landscaping Services for a period of three years with two, one-year options.
- 2.0 **DESCRIPTION/JUSTIFICATION:** Landscaping is an integral aspect of maintaining the public image of the Authority, and it is required for compliance with laws and regulations. The Authority does not have the equipment or expertise to properly maintain the non-rail and HealthLine landscaping sites, therefore a landscaping contractor is necessary to maintain the high standards established by all of the key stakeholders. The HealthLine and non-rail landscaping sites include weekly turf and bed maintenance, spring and fall cleanups, mulching, tree, bush, and shrub pruning, weed control, and bio-retention basin maintenance. The HealthLine landscaping sites specifically includes semi-annual flower planting with watering, as needed, and winter plant protection.
- 3.0 **PROCUREMENT BACKGROUND:** The Request for Proposals ("RFP") was posted on the procurement website and advertised in the local newspapers. Two (2) proposals were received on December 8, 2020 in response to this solicitation. After evaluation by a panel of Authority employees in accordance with established Procurement Department policies and procedures, and, after negotiations, the proposal of Pirc Company Landscaping and Snowplowing, LLC to provide Non-Rail and HealthLine Landscaping Services was selected as the most advantageous to the Authority.

A cost analysis was performed and the Procurement Department has determined the negotiated price to be fair and reasonable to the Authority.
- 4.0 **AFFIRMATIVE ACTION/DBE BACKGROUND:** All Affirmative Action requirements have been met. A 20% DBE goal was established for this procurement. Pirc Company Landscaping and Snowplowing, LLC has committed to achieving the DBE participation goal through the utilization of Top Design Landscaping (African American male-owned) for a total of \$269,910.00 or 20%.
- 5.0 **POLICY IMPACT:** Does not apply.
- 6.0 **ECONOMIC IMPACT:** This procurement shall be payable through the General Fund, Service Management Department budget, in an amount not to exceed \$792,995.98 for a period of three years, and in amounts not to exceed \$266,975.31 and \$269,645.07 for each option year, respectively, for a total contract amount not to exceed \$1,329,616.36. This is 3% below the cost estimate.

- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer will result in a delay of necessary landscaping services at numerous Authority properties, resulting in a poor public perception and the risk of being fined by municipalities for not maintaining our property.
- 8.0 RECOMMENDATION: This procurement was discussed by the Board of Trustees at the February 2, 2021 Organizational, Services & Performance Monitoring Committee meeting. It is recommended that the offer of Pirc Company Landscaping and Snowplowing, LLC be accepted and the resolution passed authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 ATTACHMENT: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



General Manager, Chief Executive Officer