

RESOLUTION NO. 2020-94

AUTHORIZING CONTRACT NO. 2020-194 WITH MOTOROLA SOLUTIONS, INC. FOR THE PURCHASE OF TRANSIT POLICE PORTABLE RADIOS, DISPATCH CONSOLES & BODY CAMERAS FOR A TOTAL CONTRACT AMOUNT NOT TO EXCEED \$1,334,907.00 (RTA DEVELOPMENT FUND (\$966,905.00) AND GENERAL FUND (\$368,002.00), INTELLIGENT TRANSPORTATION SYSTEMS DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority has the need to purchase new portable radios, dispatch consoles and body worn cameras for the Authority's Transit Police Department; and

WHEREAS, the offer of Motorola Solutions, Inc. located at 12430 Plaza Drive, Parma, Ohio 44130, to provide portable radios, dispatch consoles and body worn cameras was received on October 6, 2020; and

WHEREAS, the offer from Motorola Solutions, Inc. is made available through the State of Ohio, Department of Administrative Services, Cooperative Purchasing Program in an amount not to exceed \$1,334,907.00; and

WHEREAS, Section 306.43 (H)(4) of the Ohio Revised Code provides political subdivisions within the State of Ohio, the opportunity to participate in contracts executed by the State of Ohio, Department of Administrative Services; and

WHEREAS, the Board of Trustees authorized utilization of the Cooperative Purchasing Program in Resolution No. 1990-69; and

WHEREAS, Section 306.43 (H)(2) of the Ohio Revised Code states competitive procedures are not required when the purchase consists of goods or services where only one source of supply is reasonably available; and

WHEREAS, Motorola Watchguard Video is the exclusive and sole provider of cloud storage services for the body worn cameras; and

WHEREAS, Motorola Solutions, Inc. is providing their offer as a municipal lease; and

WHEREAS, the General Manager, Chief Executive Officer deems the offer of Motorola Solutions, Inc. utilizing the Cooperative Purchasing Program to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Motorola Solutions, Inc. to provide portable radios, dispatch consoles and body cameras to the Authority be and the same is hereby accepted.

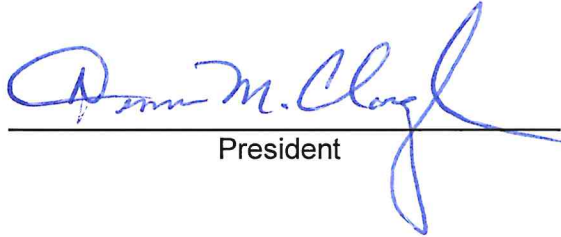
Section 2. That the General Manager, Chief Executive Officer be and she is hereby authorized to enter into a contract with Motorola Solutions, Inc. to provide portable radios, dispatch consoles and body cameras for the Authority's Transit Police Department.

Section 3. That this procurement will be funded through the RTA Development Fund, Intelligent Transportation Systems Department budget, including but not limited to 100% Local funds, in an amount not to exceed \$966,905.00 and through the General Fund, Intelligent Transportation Systems Department budget, in an amount not to exceed \$368,002.00, for a total amount not to exceed \$1,334,907.00.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon future funding, compliance by the contractor to the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That this resolution shall become effective immediately upon its adoption.

Adopted: December 15, 2020



President

Attest: 

Interim Secretary-Treasurer



TITLE/DESCRIPTION: CONTRACT: TRANSIT POLICE PORTABLE RADIOS, DISPATCH CONSOLES & BODY CAMERAS VENDOR: MOTOROLA SOLUTIONS, INC. AMOUNT: NTE \$1,334,907.00	Resolution No.: 2020-94
	Date: December 10, 2020
	Initiator: Intelligent Transportation Systems Department
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

1.0 **PURPOSE/SCOPE:** This action will allow the Authority to enter into a contract for the purchase of new portable radios, dispatch consoles, and body worn cameras for Transit Police utilizing the State of Ohio, Department of Administrative Services, Cooperative Purchasing Program.

2.0 **DESCRIPTION/JUSTIFICATION:** The Transit Police Department's current portable radios range from four to ten years old. Parts are becoming obsolete, making the units difficult to maintain and creating communication issues. The current dispatch consoles currently have no redundancy in place and experience periodic outages. This procurement will provide 130 new portable radios for officers and two dispatch consoles to be located at the main office building. The new equipment will be identical models to the radios and consoles utilized by operations, recently purchased as part of the Authority's radio replacement project, providing efficiencies for maintenance and training.

Additionally, this project will provide 130 body worn cameras for Transit Police officers. In 2019, approximately half of all law enforcement agencies in the United States utilized body cameras. Implementing this new technology will improve evidence collection, strengthen officer performance and accountability, enhance transparency, and aid in investigations and complaints of officer-involved incidents.

3.0 **PROCUREMENT BACKGROUND:** Section 306.43 (H)(4) of the Ohio Revised Code provides political subdivisions within the State of Ohio the opportunity to participate in contracts executed by the State of Ohio, Department of Administrative Services, for the purchase of supplies, services, equipment and certain materials. Resolution No. 1990-69 gives authorization to the General Manager, Chief Executive Officer to utilize the State of Ohio Cooperative Purchasing Program.

Further, Section 306.43 (H)(2) of the Ohio Revised Code states competitive procedures are not required when the purchase consists of goods or services for which it is found after reasonable inquiry that only one source of supply is reasonably available. Motorola Watchguard Video is the exclusive and sole provider of cloud storage services for the body cameras.

Motorola is providing the Authority further discounted pricing below their state term schedule pricing for the portable radios, dispatch consoles and body cameras. The annual per-device rate for cloud storage is being provided at the same rate as other agencies throughout Ohio.

The price for all portable radios, dispatch consoles and body worn cameras, including cloud storage, is not to exceed \$1,334,907.00. The prices established under the state program are the result of a competitive process. Motorola is providing the equipment and services to the Authority as a municipal lease. This funding mechanism will allow the Authority to spread the total cost over five years, including zero interest, with the first payment not due for one year. The Authority will retain ownership of all equipment at the end of the term.

- 4.0 **AFFIRMATIVE ACTION/DBE BACKGROUND:** The Office of Business Development does not conduct Affirmative Action reviews or establish DBE participation goals on procurements included in the State Cooperative Purchasing Program.
- 5.0 **POLICY IMPACT:** Does not apply.
- 6.0 **ECONOMIC IMPACT:** This procurement will be funded through the RTA Development Fund, Intelligent Transportation Systems Department budget, including but not limited to 100% Local funds, in an amount not to exceed \$966,905.00, and through the General Fund, Intelligent Transportation Systems Department budget, in an amount not to exceed \$368,002.00, for a total contract amount not to exceed \$1,334,907.00.
- 7.0 **ALTERNATIVES:** Reject this offer. Rejection of this offer would result in Transit Police needing to maintain and continue utilizing aging and obsolete communications equipment, as well as delay the implementation and deployment of Transit Police body worn cameras. Further, delaying the purchase may result in the offer of Motorola becoming less favorable to the Authority.
- 8.0 **RECOMMENDATION:** This project was discussed by the Board of Trustees Audit, Safety Compliance & Real Estate Committee at the December 1, 2020 meeting. It is recommended that the offer of Motorola Solutions, Inc. be accepted and the resolution passed authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 **ATTACHMENTS:** None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.


General Manager, Chief Executive Officer