

RESOLUTION NO. 2020-93

AUTHORIZING CONTRACT NO. 2020-181 WITH CBTS, LLC FOR THE PURCHASE OF NETWORK CORE UPGRADE EQUIPMENT AND SERVICES IN AN AMOUNT NOT TO EXCEED \$293,281.40 (RTA DEVELOPMENT FUND, INFORMATION TECHNOLOGY DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority requires an upgrade of its network core infrastructure; and

WHEREAS, the bid of CBTS, LLC, located at 400 Metro Place North, Suite 300, Dublin, Ohio 43017 for the furnishing of network core upgrade equipment and services, in an amount not to exceed \$293,281.40, was received on November 27, 2020; and

WHEREAS, the General Manager, Chief Executive Officer deems the bid of CBTS, LLC to be the lowest responsive bid from a responsible bidder and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the bid of CBTS, LLC for the furnishing of network core upgrade equipment and services, be and the same is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer be and she is hereby authorized to enter into a contract with CBTS, LLC for the furnishing of network core upgrade equipment and services.

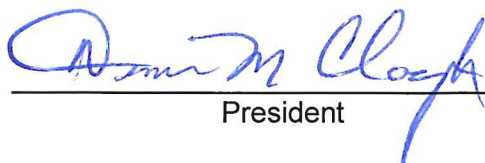
Section 3. This procurement will be funded through the RTA Development Fund, Information Technology Department budget, including but not limited to Capital Grant OH-2016-054, in an amount not to exceed \$293,281.40 (\$234,625.12 in federal funds which represents 80% of the total cost).

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon future funding, compliance by the contractor to the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that CBTS, LLC will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: December 15, 2020



President

Attest: 

Interim Secretary-Treasurer



TITLE/DESCRIPTION: CONTRACT: NETWORK CORE UPGRADE VENDOR: CBTS, LLC AMOUNT: TOTAL AMOUNT NOT TO EXCEED \$293,281.40	Resolution No.: 2020-93
	Date: December 10, 2020
	Initiator: Information Technology Department
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Authority to enter into a contract with CBTS, LLC for the purchase of network core upgrade equipment and services.
- 2.0 **DESCRIPTION/JUSTIFICATION:** The Authority's Information Technology Department maintains a substantial voice and data network between GCRTA's Main Office Building, districts and facilities to deliver access to critical information systems. At the heart of this network is the network core, which resides in the Authority's data center, providing the interconnection between all information systems, as well as the operating districts, passenger facilities, and external stakeholders. The current network core is approximately twelve years old and is not optimized for modern networks. It is based on a single large piece of equipment, creating vulnerabilities with multiple single-points of failure. This procurement will provide for an enhanced network based on a distributed architecture that can be easily scaled, providing redundancy to eliminate single points of failure, as well as enhanced security.
- 3.0 **PROCUREMENT BACKGROUND:** The Invitation for Bid (IFB) was posted on the GCRTA Procurement web site and advertised in the local newspapers. Notifications were sent out to seven prospective bidders and twenty-five interested parties accessed and/or downloaded the solicitation. Two responsive bids were received on November 27, 2020 as follows:

Company Name	Bid Total
CBTS, LLC	\$293,281.40
Forefront Technology, Inc.	\$294,182.87

CBTS, LLC was determined to be a responsible bidder. The Total Bid of CBTS, LLC was determined by the Procurement Department to be the lowest responsive bid from a responsible bidder.

A price analysis was performed and the Procurement Department has determined that the total bid of \$293,281.40 is fair and reasonable to the Authority.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 0% DBE participation goal was established for this procurement do to the lack of certified DBE firms.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This procurement will be funded through the RTA Development Fund, Information Technology Department budget, including but not limited to Capital Grant OH-2016-054, in an amount not to exceed \$293,281.40 (\$234,625.12 in Federal funds which represents 80% of the total cost).
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would delay the upgrade of the Authority's network core equipment, which is a vital component to the infrastructure necessary for providing data and communications in order to conduct the Authority's mission of delivering safe, reliable, clean and courteous public transportation.
- 8.0 RECOMMENDATION: It is recommended that the bid of CBTS, LLC be accepted and the resolution passed authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 ATTACHMENTS: None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



General Manager, Chief Executive Officer