

RESOLUTION NO. 2020-72

AUTHORIZING CONTRACT NO. 2020-126 WITH DELL MARKETING, LP FOR THE PURCHASE OF A MICROSOFT ENTERPRISE LICENSE AGREEMENT THROUGH THE STATE OF OHIO, DEPARTMENT OF ADMINISTRATIVE SERVICES, COOPERATIVE PURCHASING PROGRAM, AS SPECIFIED, IN AN AMOUNT NTE \$477,540.00 FOR 10 MONTHS AND IN AN AMOUNT NTE \$573,048.00 FOR AN ADDITIONAL ONE-YEAR FOR A TOTAL CONTRACT AMOUNT NTE \$1,050,588.00 FOR THE ONE YEAR AND TEN MONTH PERIOD (GENERAL FUND, INFORMATION TECHNOLOGY, DEPARTMENT BUDGET)

WHEREAS, the Authority requires the ability to add Microsoft's M365 products to its available applications via a Microsoft Enterprise License Agreement; and

WHEREAS, the Microsoft Enterprise License Agreement is available through the State of Ohio, Department of Administrative Services, Cooperative Purchasing Program through Dell Marketing, LP, located at One Dell Way, Round Rock, TX 78680, in an amount not to exceed \$477,540.00 for ten months and in an amount not to exceed \$573,048.00 for an additional one-year for a total contract amount not to exceed \$1,050,588.00 for the one-year and ten months contract term; and

WHEREAS, Section 306.43 (H)(4) of the Ohio Revised Code provides political subdivisions within the State of Ohio, the opportunity to participate in contracts executed by the State of Ohio, Department of Administrative Services; and

WHEREAS, the Board of Trustees authorized utilization of the State of Ohio Cooperative Purchasing Program in Resolution No.1990-69; and

WHEREAS, the General Manager, Chief Executive Officer deems it is in the best interest of the Authority to procure the Microsoft Enterprise License Agreement from Dell Marketing, LP utilizing the State of Ohio Cooperative Purchasing Program and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Dell Marketing, LP for furnishing a Microsoft Enterprise License Agreement for a period of one year and ten months be and the same is hereby accepted.

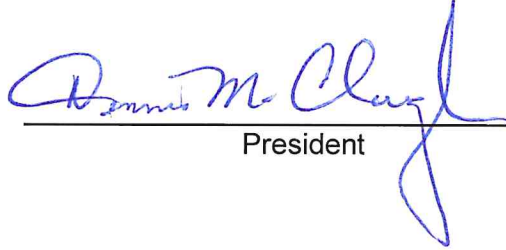
Section 2. That the General Manager, Chief Executive Officer of the Authority be and she is hereby authorized to enter into a contract with Dell Marketing, LP for furnishing a Microsoft Enterprise License Agreement for a period of one year and ten months.

Section 3. The contract shall be payable through the General Fund, Information Technology Department budget, in an amount not to exceed \$477,540.00 for ten months and in an amount not to exceed \$573,048.00 for an additional one-year, for a total contract amount not to exceed \$1,050,588.00 for the one-year and ten months period.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon future funding, compliance by the contractor with the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That this resolution shall become effective immediately upon its adoption.

Adopted: September 15, 2020

  
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President

Attest:   
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Interim Secretary-Treasurer



<p>TITLE/DESCRIPTION:  <b>CONTRACT: MICROSOFT ENTERPRISE LICENSE AGREEMENT TO ADD ACCESS OF M365 PRODUCTS</b>  <b>VENDOR: DELL MARKETING, LP</b>  <b>AMOUNT: AMOUNT NTE \$477,540.00 FOR TEN MONTHS AND IN AN AMOUNT NTE \$573,048.00 FOR AN ADDITIONAL ONE-YEAR, FOR A TOTAL CONTRACT AMOUNT NTE \$1,050,588.00 FOR THE ONE YEAR AND TEN MONTH PERIOD</b></p>	<p>Resolution No.: 2020-72  Date: September 10, 2020  Initiator: Information Technology</p>
<p>ACTION REQUEST:  <input checked="" type="checkbox"/> Approval    <input type="checkbox"/> Review/Comment    <input type="checkbox"/> Information Only    <input type="checkbox"/> Other _____</p>	

- 1.0 **PURPOSE/SCOPE:** This resolution will allow the Authority to enter into a contract to add access of Microsoft's M365 products to GCRTA's available applications through the furnishing of a Microsoft Enterprise License Agreement from the State of Ohio, Department of Administrative Services, Cooperative Purchasing Agreement for a period of one year and ten months, to run co-terminus with GCRTA's existing Microsoft Enterprise License Agreement (EA).
  
- 2.0 **DESCRIPTION/JUSTIFICATION:** In 2019, the Authority entered into a three-year Microsoft Enterprise License Agreement (EA) with Dell Marketing, LP, one of Microsoft's License Partners in Ohio. The Authority's current PCs and the majority of its file servers use Microsoft Operating Systems and applications to conduct daily business across the Authority. The 2019 agreement included the following: Windows Desktop Operating Systems; Microsoft Office Professional Plus Products (Word, Excel, PowerPoint, Access, etc.) and PowerBI; Microsoft SQL Server and Client Access Licenses (CALs); Windows Server Operating Systems, and Client Access Licenses (CALs); and VDI licenses and Remote Desktop Licenses. This request for a second Microsoft Enterprise Agreement is to be co-terminus with GCRTA's existing three-year EA agreement. The new EA adds Microsoft's M365 products to the Authority's available applications. In particular, this gives the Authority access to the Office 365 suite of cloud-based applications, Microsoft Exchange online, Microsoft Teams, Sharepoint, OneDrive, OneNote, and many other applications and services. Because these applications are cloud-based, they are accessible from anywhere, affording the Authority greater flexibility, improved Disaster Recovery and Continuity of Operations, and always-current functionality, not to mention better collaboration, and greater efficiency. In addition to the benefits listed above, standardization on the Microsoft platform and further adoption of cloud technology and standardization are central to GCRTA's Technology Roadmap, allowing for modernization of GCRTA's business processes and transformation of service.
  
- 3.0 **PROCUREMENT BACKGROUND:** Section 306.43 (H)(4) of the Ohio Revised Code provides political subdivisions within the State of Ohio, the opportunity to participate in contracts executed by the State of Ohio, Department of Administrative Services, for the purchase of supplies, services, equipment, and certain materials. Resolution No. 1990-69 gives authorization to the General Manager, Chief Executive Officer to utilize the State of Ohio Cooperative Purchasing Program. The amount is not to exceed \$477,540.00 for ten months and in an amount not to exceed \$573,048.00 for an additional one-year, for a total contract amount not to exceed \$1,050,588.00 for the one-year and ten months period.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: The Office of Business Development does not conduct Affirmative Action reviews or establish goals on procurements included in the State of Ohio Cooperative Purchasing Program.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: The contract shall be payable through the General Fund, Information Technology Department budget, in an amount not to exceed \$477,540.00 for ten months and in an amount not to exceed \$573,048.00 for an additional one-year, for a total contract amount not to exceed \$1,050,588.00 for the one-year and ten months period.
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would limit the Authority to using only its existing Microsoft software and prevent the adoption of modern tools and processes. Rejection would also pose significant security and business risks, impact user productivity, and increase the support effort and cost to maintain the systems.
- 8.0 RECOMMENDATION: This procurement was discussed by the Board of Trustees at the September 1, 2020 Organizational Services & Performance Monitoring Committee meeting. It is recommended that the offer of Dell Marketing, LP be accepted and the resolution passed authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

  
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General Manager, Chief Executive Officer