

RESOLUTION NO. 2020-62

AUTHORIZING CONTRACT NO. 2020-079 WITH K&J SAFETY AND SECURITY CONSULTING SERVICES, INC. FOR PROJECT 66A2 – CONSULTANT SERVICES FOR SAFETY AND SECURITY CERTIFICATION – NEW RAILCAR FLEET IN AN AMOUNT NOT TO EXCEED \$398,480.00 (RTA DEVELOPMENT FUND, ENGINEERING & PROJECT DEVELOPMENT DEPARTMENT BUDGET)

WHEREAS, The Authority requires consultant services for safety and security services for the new railcar fleet; and

WHEREAS, the proposal of K&J Safety and Security Consulting Services, Inc., with an office located at 3257 Elcano Lane, Cantonment, Florida 32533 to perform said services was received on July 16, 2020, in response to a competitive solicitation; and

WHEREAS, K&J Safety and Security Consulting Services, Inc. has agreed to perform the required services for the negotiated labor rates in an amount not to exceed \$398,480.00; and

WHEREAS, the General Manager, Chief Executive Officer deems the offer of K&J Safety and Security Consulting Services, Inc. to be the most advantageous to the Authority, finds the negotiated offer to be fair and reasonable for said services, and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the negotiated offer of K&J Safety and Security Consulting Services, Inc., to provide safety and security certification services under Project 66A2 – Consultant Services for Safety and Security Certification – New Railcar Fleet, be and the same is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer of the Authority be and she is hereby authorized to enter into a contract with K&J Safety and Security Consulting Services, Inc. for the performance of said services.


Section 3. That said contact shall be payable from the RTA Development Fund, Engineering & Project Development Department budget, including but not limited to, 100% Local funds, pending Capital Grant OH-2020-044 execution in an amount not to exceed \$398,480.00 (\$318,784.00 in Federal Funds which represents 80% of the total cost).

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon future funding, compliance by the contractor to the Specifications and Addenda, thereto, if any; the Affirmative Action Plan adopted by the Board of Trustees; bonding and insurance requirements; and all applicable laws relating to the contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that K&J Safety and Security Consulting Services, Inc. will attempt to exceed the 22% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: August 25, 2020



President

Attest: 

Interim Secretary-Treasurer



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| TITLE/DESCRIPTION: CONTRACT: PROJECT 66A2 – CONSULTANT SERVICES FOR SAFETY AND SECURITY CERTIFICATION – NEW RAILCAR FLEET VENDOR: K&J SAFETY AND SECURITY CONSULTING SERVICES, INC. AMOUNT: NOT TO EXCEED \$398,480.00 | Resolution No.: 2020-62 |
| | Date: August 20, 2020 |
| | Initiator: Engineering & Project Development |
| ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____ | |

- 1.0 **PURPOSE/SCOPE:** This action will allow the Authority to enter into a contract for consultant services for safety and security certification for the new railcar fleet.
- 2.0 **DESCRIPTION/JUSTIFICATION:** This project is to obtain professional services to verify all planned safety activities are completed and properly documented prior to revenue operations of the new railcar fleet.
- 3.0 **PROCUREMENT BACKGROUND:** The Request for Proposal (RFP) was posted on the GCRTA Procurement web site and advertised in the local newspapers. The solicitation was downloaded by five interested parties. These services were solicited through a competitive negotiated procurement, utilizing the Brooks Act Procedures. Under this process, the Authority's evaluation panel first selects the most technically qualified firm, solicits a pricing proposal from that firm, and negotiates only with that firm. Should the Authority determine that an agreement could not be reached with the most qualified firm, it may reject that proposal and repeat the process with the next most qualified firm. In this instance, negotiations were held with the first ranked firm, K&J Safety and Security Consulting Services, Inc., and an acceptable price was reached. The negotiated amount not to exceed \$398,480.00 is approximately 30% below the Engineer's Estimate of \$574,000.00.

K&J Safety and Security Consulting Services, Inc. has successfully completed projects for the Greater Cleveland RTA, WMATA, LYNX, and SEPTA, among others.

The Procurement Department performed a price analysis and determined the proposed pricing to be fair and reasonable to the Authority.

- 4.0 **AFFIRMATIVE ACTION/DBE BACKGROUND:** All Affirmative Action requirements have been met. A 22% DBE goal was established for this procurement. K & J Safety and Security Consulting Services, Inc. (Female-owned) is a certified DBE firm and will perform 100% of the contract work with its own workforce.
- 5.0 **POLICY IMPACT:** Does not apply.
- 6.0 **ECONOMIC IMPACT:** This contract shall be payable from the RTA Development Funds, Engineering & Project Development Department budget, including but not limited to, 100% Local funds, pending Capital Grant OH-2020-044 execution in an amount not to exceed \$398,480.00 (\$318,784.00 in Federal Funds which represents 80% of the total cost).

- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer will make this project out of line with FTA compliance.
- 8.0 RECOMMENDATION: This procurement was discussed by the Board of Trustees Operational Planning and Infrastructure Committee at the August 11, 2020 meeting. It is recommended that the offer from K&J Safety and Security Consulting Services, Inc. be accepted and the resolution passed authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



General Manager, Chief Executive Officer