RESOLUTION NO. 2020-42

AUTHORIZING CONTRACT NO. 2019-066 WITH NORTHCOAST INDUSTRIAL DISTRIBUTING DBA THE FARLEY COMPANY FOR THE FURNISHING OF ENGINE OIL, AS SPECIFIED AND AS REQUIRED, FOR A PERIOD OF ONE YEAR IN AN AMOUNT NOT TO EXCEED \$232,528.00 (GENERAL FUND, FLEET MANAGEMENT DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority requires the furnishing of engine oil for the Authority's vehicles; and

WHEREAS, the bid of Northcoast Industrial Distributing dba The Farley Company, located at 4411 Crystal Parkway, Kent, Ohio 44240 for the furnishing of engine oil, as specified and as required, for a period of one year was received on May 21, 2020, at unit prices resulting in a total contract amount not to exceed \$232,528.00; and

WHEREAS, the General Manager, Chief Executive Officer deems the bid of Northcoast Industrial Distributing dba The Farley Company to be the lowest responsive bid from a responsible bidder and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the bid of Northcoast Industrial Distributing dba The Farley Company for the furnishing of engine oil, as specified and as required, for a period of one year be and the same is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer be and is hereby authorized to enter into a contract with Northcoast Industrial Distributing dba The Farley Company for the furnishing of engine oil, as specified and as required, for a period of one year.

Section 3. That said contract shall be funded through the General Fund, Fleet Management Department budget, in an amount not to exceed \$232,528.00 for the one-year period.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon compliance by the contractor to the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Northcoast Industrial Distributing dba The Farley Company will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: June 23, 2020

President

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Interim Secretary-Treasurer



Greater Cleveland Regional Transit Authority STAFF SUMMARY AND COMMENTS

TITLE/DESCRIPT		Resolution No.:
CONTRACT:	FURNISHING OF ENGINE OIL, AS SPECIFIED & AS	2020-42
	REQUIRED, FOR A PERIOD OF ONE (1) YEAR	Date:
		June 18, 2020
VENDOR:	NORTHCOAST INDUSTRIAL DISTRIBUTING	Initiator:
	DBA THE FARLEY COMPANY	Fleet Management
		Department
AMOUNT:	AMOUNT NOT TO EXCEED \$232,528.00	•
ACTION REQUES	т:	
	☐ Review/Comment ☐ Information Only ☐ Other	

- 1.0 PURPOSE/SCOPE: This resolution will allow the Authority to enter into a contract for the furnishing of engine oil, as specified and as required, for a period of one year.
- 2.0 DESCRIPTION/JUSTIFICATION: This contract for engine oil is necessary for the maintenance of the Authority's revenue and non-revenue vehicles with gasoline, diesel and CNG fueled engines.
- 3.0 PROCUREMENT BACKGROUND: The Invitation for Bid (IFB) was posted on the GCRTA Procurement web site and advertised in the local newspapers. Nine interested parties downloaded the solicitation. Six responsive bids were received on May 21, 2020.

The bid of Northcoast Industrial Distributing dba The Farley Company has been determined by the Procurement Department to be the lowest responsive bid from a responsible bidder.

The Farley Company							
Diesel	GCRTA						
Gallons	Part #	An	nount	Ext	ended Total		
30,000	61-185	\$	4.86	\$	145,800.00		
11,000	61-194	\$	5.80	\$	63,800.00		
1,500	61-194a	\$	6.20	\$	9,300.00		
100	61-183	\$	2.32	\$	232.00		
275	61-183a	\$	6.24	\$	1,716.00		
2,000	61-183b	\$	5.84	\$	11,680.00		
				\$	232,528.00		

۱	PetroChoice							
	Diesel Gallons	GCRTA Part #	An	nount	Ext	ended Total		
	30,000	61-185	\$	4.99	\$	149,700.00		
1	11,000	61-194	\$	5.54	\$	60,940.00		
	1,500	61-194a	\$	5.94	\$	8,910.00		
l	100	61-183	\$	2.34	\$	234.00		
	275	61-183a	\$	6.22	\$	1,710.50		
ı	2,000	61-183b	\$	5.82	\$	11,640.00		
Ĺ					\$	233,134.50		

Northeast Lubricants							
Diesel	GCRTA						
Gallons	Part #	An	nount	Ext	tended Total		
30,000	61-185	\$	5.15	\$	154,500.00		
11,000	61-194	\$	5.60	\$	61,600.00		
1,500	61-194a	\$	6.05	\$	9,075.00		
100	61-183	\$	2.37	\$	237.00		
275	61-183a	\$	6.75	\$	1,856.25		
2,000	61-183b	\$	6.10	\$	12,200.00		
				\$	239,468.25		

Universal Oil								
Diesel								
Gallons	GCRTA Part #	An	nount	Ext	tended Total			
30,000	61-185	\$	5.22	\$	156,600.00			
11,000	61-194	\$	6.24	\$	68,640.00			
1,500	61-194a	\$	6.60	\$	9,900.00			
100	61-183	\$	3.33	\$	333.00			
275	61-183a	\$	7.46	\$	2,051.50			
2,000	61-183b	\$	7.10	\$	14,200.00			
				\$	251,724.50			

Rowleys Wholesale								
Diesel	GCRTA							
Gallons	Part #	Amount Extended Tot						
30,000	61-185	\$	4.99	\$	149,700.00			
11,000	61-194	\$	7.46	\$	82,060.00			
1,500	61-194a	\$	7.95	\$	11,925.00			
100	61-183	\$	2.49	\$	249.00			
275	61-183a	\$	5.92	\$	1,628.00			
2,000	61-183b	\$	5.42	\$	10,840.00			
				\$	256,402.00			

Cummins, Inc. (dba Cummins Sales & Service)							
Diesel							
Gallons	GCRTA Part #	Αı	mount	Ext	tended Total		
30,000	61-185	\$	8.73	\$	261,900.00		
11,000	61-194	\$	9.91	\$	109,010.00		
1,500	61-194a	\$	11.86	\$	17,790.00		
100	61-183	\$	7.02	\$	702.00		
275	61-183a	\$	15.59	\$	4,287.25		
2,000	61-183b	\$	13.53	\$	27,060.00		
				\$	420,749.25		

A price analysis has been performed and the Procurement Department has determined the price to be fair and reasonable to the Authority. The bid price is approximately 9% below the budget estimate.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of certified DBE firms.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This procurement will be funded through the General Fund, Fleet Management Department budget, in an amount not to exceed \$232,528.00 for the one-year period.
- 7.0 ALTERNATIVES: <u>Reject this offer</u>. Rejection of this offer would impact the Authority's ability to maintain its vehicles.
- RECOMMENDATION: It is recommended that the bid of Northcoast Industrial Distributing dba The Farley Company be accepted and the resolution passed authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 ATTACHMENT: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

General Manager, Chief Executive Officer