

RESOLUTION NO. 2020-32

AUTHORIZING CONTRACT NO. 2020-004 WITH EXPERT OF CANTON DBA COMPLETE PEST SOLUTIONS FOR PEST CONTROL SERVICES IN AN AMOUNT NOT TO EXCEED \$199,980.00 FOR THE BASE THREE-YEAR PERIOD, AND IN AN AMOUNT NOT TO EXCEED \$66,660.00 FOR EACH OPTION YEAR, FOR A TOTAL CONTRACT AMOUNT NOT TO EXCEED \$333,300.00 FOR FIVE YEARS (GENERAL FUND, SERVICE MANAGEMENT DEPARTMENT BUDGET)

WHEREAS, the Authority requires pest control services for its buildings, rapid stations, buses, and rail cars; and

WHEREAS, the bid of Expert of Canton DBA Complete Pest Solutions, located at 7110 Whipple Avenue NE, North Canton, Ohio 44720, was received on April 30, 2020, in an amount not to exceed \$199,980.00 for the base three-year period, and in an amount not to exceed \$66,660.00 for each option year, for a total contract amount not to exceed \$333,300.00 for five years to perform said services; and

WHEREAS, the General Manager, Chief Executive Officer deems the bid of Expert of Canton DBA Complete Pest Solutions to be a responsive bid from a responsible bidder and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the bid of Expert of Canton DBA Complete Pest Solutions to provide pest control services for a three-year period with two, one-year options be and the same is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer of the Authority be and she is hereby authorized to enter into a contract with Expert of Canton DBA Complete Pest Solutions to provide pest control services for a three-year period with authority to exercise two, one-year options.


Section 3. This procurement shall be payable through the General Fund, Service Management Department budget, in an amount not to exceed \$199,980.00 for the base three-year period, and in an amount not to exceed \$66,660.00 for each option year, for a total contract amount not to exceed \$333,300.00 for five years.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon future funding, compliance by the contractor to the Specifications and Addenda, thereto, if any; the Affirmative Action Plan adopted by the Board of Trustees; bonding and insurance requirements; and all applicable laws relating to the contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Expert of Canton DBA Complete Pest Solutions will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: May 12, 2020



President

Attest: 

Interim Secretary-Treasurer



TITLE/DESCRIPTION: CONTRACT: PEST CONTROL SERVICES VENDOR: EXPERT OF CANTON DBA COMPLETE PEST SOLUTIONS AMOUNT: IN AN AMOUNT NTE \$199,980.00 FOR THE BASE THREE-YEAR PERIOD, AND IN AN AMOUNT NTE \$66,660.00 FOR EACH OPTION YEAR, FOR A TOTAL CONTRACT AMOUNT NTE \$333,300.00 FOR FIVE YEARS	Resolution No.: 2020-32 Date: May 7, 2020 Initiator: Service Management Department
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Authority to enter into a contract to provide pest control services for the Authority's buildings, rapid stations, buses, and rail cars for a three-year period with two, one-year options for renewal.
- 2.0 **DESCRIPTION/JUSTIFICATION:** The Authority contracts for pest control services to be provided for all buildings, rapid stations, buses, and rail cars. The contractor provides regular and as-needed pest control applications to all of the above listed Authority assets. The contractor is a licensed applicator certified by the State of Ohio to perform the necessary tasks.
- 3.0 **PROCUREMENT BACKGROUND:** The Invitation for Bid (IFB) was posted on the GCRTA Procurement website and advertised in the local newspapers. Ten interested parties downloaded the solicitation package. Two bids were received on April 30, 2020 as follows:

Company Name	Total Bid
Expert of Canton DBA Complete Pest Solutions	\$333,300.00
Tab's Pest Control	\$430,500.00

The Basis of Award is the lowest responsive bid from a responsible bidder for the Total Bid Price. The price of \$333,300.00 from Expert of Canton DBA Complete Pest Solutions is 12% below the cost estimate of \$375,000.00. A price analysis was performed and the price from Expert of Canton DBA Complete Pest Solutions is determined to be fair and reasonable to the Authority.

- 4.0 **AFFIRMATIVE ACTION/DBE BACKGROUND:** All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of certified DBE firms.
- 5.0 **POLICY IMPACT:** Does not apply.
- 6.0 **ECONOMIC IMPACT:** This procurement shall be payable through the General Fund, Service Management Department budget, in an amount not to exceed \$199,980.00 for the base three-year period, and in an amount not to exceed \$66,660.00 for each option year, for a total contract amount not to exceed \$333,300.00 for five years.
- 7.0 **ALTERNATIVES:** Reject this offer. Rejection of this offer will result in an inability to maintain and continue the pest control program, creating a health risk for passengers and employees.
- 8.0 **RECOMMENDATION:** It is recommended that the bid of Expert of Canton DBA Complete Pest Solutions be accepted and the resolution passed authorizing the General Manager, Chief Executive Officer to enter into a contract.

9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

A handwritten signature in cursive script, appearing to read "J. Birdsong", is written over a horizontal line.

General Manager, Chief Executive Officer