

RESOLUTION NO. 2019-87

AUTHORIZING CONTRACT NO. 2019-093 WITH NORTHEAST BATTERY & ALTERNATOR, LLC FOR THE FURNISHING OF BUS BATTERIES, AS SPECIFIED AND AS REQUIRED, FOR A PERIOD OF THREE YEARS IN AN AMOUNT NOT TO EXCEED \$274,536.00 (GENERAL FUND, FLEET MANAGEMENT DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority has a recurring need to replace bus batteries during scheduled vehicle maintenance; and

WHEREAS, the bid of Northeast Battery & Alternator, LLC, located at 240 Washington Street, Auburn, Massachusetts 01501 for the furnishing of bus batteries, as specified and as required, was received on July 17, 2019, at unit prices resulting in a total contract amount not to exceed \$274,536.00 for a period of three years; and

WHEREAS, the Interim CEO, General Manager/Secretary-Treasurer deems the bid of Northeast Battery & Alternator, LLC, to be the lowest responsive bid from a responsible bidder and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the bid of Northeast Battery & Alternator, LLC, for the furnishing of bus batteries, as specified and as required, for a period of three years, be and the same is hereby accepted.

Section 2. That the Interim CEO, General Manager/Secretary-Treasurer be and he is hereby authorized to enter into a contract with Northeast Battery & Alternator, LLC, for the furnishing of bus batteries, as specified and as required, for a period of three years.

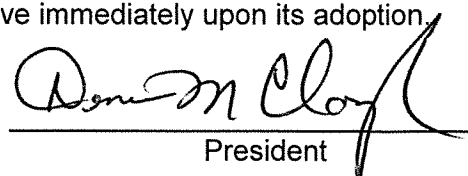
Section 3. That said contract shall be payable from the General Fund, Fleet Management Department budget, for a total contract amount not to exceed \$274,536.00 for a period of three years.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon funding for future years, compliance by the contractor to the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution No. 2015-76; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Northeast Battery & Alternator, LLC will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: August 20, 2019

  
President

Attest:   
Interim CEO, General Manager/Secretary-Treasurer



<b>TITLE/DESCRIPTION:</b> <b>CONTRACT:</b> FURNISHING OF BUS BATTERIES, AS SPECIFIED AND AS REQUIRED, FOR A PERIOD OF THREE YEARS  <b>VENDOR:</b> NORTHEAST BATTERY & ALTERNATOR, LLC  <b>AMOUNT:</b> NOT TO EXCEED \$274,536.00	<b>Resolution No.:</b> 2019-87
	<b>Date:</b> August 15, 2019
	<b>Initiator:</b> Fleet Management Department
<b>ACTION REQUEST:</b> <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 **PURPOSE/SCOPE:** This resolution will allow the Authority to enter into a contract for the furnishing of bus batteries, as specified and as required, for a period of three years.
- 2.0 **DESCRIPTION/JUSTIFICATION:** The Authority has an ongoing need to replace defective batteries on its bus fleet. Periodic replacement of the batteries are required for engine cranking and to stabilize the charging system.
- 3.0 **PROCUREMENT BACKGROUND:** The Invitation for Bid ("IFB") was posted on the GCRTA Procurement web site and advertised in the local newspapers. Twenty interested parties downloaded the solicitation package. Four responsive bids were received and opened on July 17, 2019. The bid of Northeast Battery & Alternator, LLC has been determined by the Procurement Department to be the lowest responsive bid from a responsible bidder.

Company Name	Battery Type	Estimated QTY	Unit Price	*Per Unit Core Credit	Estimated Contract Price
Northeast Battery & Alternator, LLC	Group 31 Wet Cell	1200	\$74.76	\$ 15.00	\$ 91,512.00
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	Group 31 Wet Cell	1200	\$74.76	\$ 15.00	\$ 91,512.00
					<b>\$274,536.00</b>
Parts Authority	Group 31 Wet Cell	1200	\$71.00	\$ 21.50	\$ 87,780.00
	Group 31 Wet Cell	1200	\$74.00	\$ 21.50	\$ 91,380.00
	Group 31 Wet Cell	1200	\$78.00	\$ 21.50	\$ 96,180.00
					<b>\$275,340.00</b>

	Battery Type	Estimated QTY	Unit Price	*Per Unit Core Credit	Estimated Contract Price
Hill International Truck	Group 31 Wet Cell	1200	\$77.95	\$ 31.05	\$ 97,266.00
	Group 31 Wet Cell	1200	\$81.84	\$ 31.05	\$101,934.00
	Group 31 Wet Cell	1200	\$85.93	\$ 34.23	\$107,223.60
					\$306,423.60
Automotive Distributors	Group 31 Wet Cell	1200	\$90.00	\$ 10.00	\$109,200.00
	Group 31 Wet Cell	1200	\$ 90.00	\$ 10.00	\$109,200.00
	Group 31 Wet Cell	1200	\$90.00	\$ 10.00	\$109,200.00
					\$327,600.00
*Core return quantity is computed at 90% of estimated purchase quantity					

The bid requires the successful bidder to dispose of old non-usable battery cores by recycling them and crediting the Authority for their value. These credits are applied against the invoices for the new replacement batteries purchased under the terms of the contract.

A price analysis has been performed and the Procurement Department has determined the price submitted by Northeast Battery & Alternator, LLC to be fair and reasonable to the Authority.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of certified DBE firms.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This procurement will be funded through the General Fund, Fleet Management Department budget, for a total contract amount not to exceed \$274,536.00 for a period of three years. The bid price is 23.6% below the budget estimate.
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would delay timely replacement of bus batteries, which could result in inoperable coaches and potential service disruptions.
- 8.0 RECOMMENDATION: It is recommended that the bid of Northeast Battery & Alternator, LLC be accepted and the resolution passed authorizing the Interim CEO, General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

Interim CEO, General Manager/Secretary-Treasurer