

RESOLUTION NO. 2019-53

AUTHORIZING CONTRACT NO. 2019-064 WITH ENTERPRISE FLEET MANAGEMENT FOR THE PURCHASE OF 49 LEASED NON-REVENUE VEHICLES, IN AN AMOUNT NOT TO EXCEED \$204,057.00 (RTA CAPITAL FUND, FLEET MANAGEMENT DEPARTMENT BUDGET)

WHEREAS, the Authority has leased its fleet of non-revenue vehicles and must return or purchase them at the sale price as defined in the lease agreements at the end of the lease; and

WHEREAS, the Authority has determined that it is cost effective to purchase this fleet of 49 leased non-revenue vehicles; and

WHEREAS, the vehicles have been lease from Enterprise Fleet Management located at 8249 Mohawk Drive, Strongsville, Ohio 44136; and

WHEREAS, the Ohio Revised Code, Section 306.43(H)(2) provides that competitive bidding is not required when, after reasonable inquiry, the board or any officer or employee the board designates finds that only one source of supply is reasonably available; and

WHEREAS, the sale price as defined in the lease agreements would result in a total amount not to exceed \$204,057.00 for the purchase of 49 non-revenue vehicles; and

WHEREAS, the Interim CEO, General Manager/Secretary-Treasurer deems Enterprise Fleet Management's price for the sale of 49 leased vehicles to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That Enterprise Fleet Management's offer for the sale of 49 leased vehicles be and the same is hereby accepted.

Section 2. That the Interim CEO, General Manager/Secretary-Treasurer or his designee be and he is hereby authorized to enter into a contract with Enterprise Fleet Management for the purchase of 49 leased vehicles.

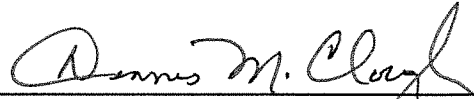
Section 3. That said contract shall be payable from the RTA Capital Fund, Fleet Management Department budget at a total negotiated cost not exceed \$204,057.00.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon the contractor's successful transfer of titles; the Affirmative Action Plan adopted by the Board of Trustees in Resolution 2015-076; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.


Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Enterprise Fleet Management will attempt to exceed the 0% DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: May 14, 2019



President

Attest: 

Interim CEO, General Manager/Secretary-Treasurer



TITLE/DESCRIPTION: CONTRACT: PURCHASING OF LEASED NON-REVENUE VEHICLES VENDOR: ENTERPRISE FLEET MANAGEMENT AMOUNT: AMOUNT NOT TO EXCEED \$204,057.00	Resolution No.: 2019-53
	Date: May 9, 2019
	Initiator: Fleet Management Department
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Authority to enter into a contract for the purchase of non-revenue vehicles that the Authority has leased.

- 2.0 **DESCRIPTION/JUSTIFICATION:** In 2014, the Authority leased 49 non-revenue vehicles from Enterprise Fleet Management under Board Resolution Nos. 2012-087 (14 vehicles) and 2013-075 (34 vehicles) and GM Change Order No. 1 (1 vehicle). These vehicles have been used to support fleet operations, to maintain facilities and for groundskeeping. They are now reaching the end of their lease term, which expires in 2019. The lease terms provide a cost at which the Authority may purchase the vehicles at the end of the lease. Please see the attached Non-Revenue Vehicle Description Form for details.

- 3.0 **PROCUREMENT BACKGROUND:** The purchase of these 49 non-revenue vehicles is exempted from competitive bidding as authorized by Section 306.43(H)(2) of the Ohio Revised Code. These vehicles are currently under contract with Enterprise Fleet Management and leased by the GCRTA to maintain its property and ensure quality service to the public. The lease for each vehicle has a defined depreciation rate that determines the vehicle's purchase value at any time during the term of the lease. For this reason, only one source of supply for these vehicles at the depreciated value is reasonably available.

 A price analysis has been performed and the Procurement Department has determined that the negotiated sale prices of the vehicles, submitted by Enterprise Fleet Management, are fair and reasonable to the Authority.

- 4.0 **AFFIRMATIVE ACTION/DBE BACKGROUND:** All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of certified DBE firms.

- 5.0 **POLICY IMPACT:** Does not apply.

- 6.0 **ECONOMIC IMPACT:** The purchase of these leased vehicles will be funded through the RTA Capital Fund, Fleet Management Department budget at a total fleet purchase price of \$204,057.00. This amount is below the market value of \$468,880.00, which allows the Authority to take advantage of the positive residual lease value of the fleet.

- 7.0 **ALTERNATIVES:** Reject the proposed purchase. Rejection of this resolution may result in increased vehicle replacement cost.

- 8.0 RECOMMENDATION: It is recommended that the offer of Enterprise Fleet Management be accepted and a resolution passed authorizing the Interim CEO, General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENT: Non-Revenue Vehicle Description Form

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



Interim CEO, General Manager/Secretary-Treasurer

Non-Revenue Vehicle Description Form

2019-53

RTA Vehicle ID	VIN	Model	Mileage (April 2019)	RTA Contract No	Resolution No.	Estimated Bluebook Value (CARFAX)	RBV May (Purchase Price)
33203	2C4JRGAG8DR673838	Cargo	33,020	2012-074A	2012-87	\$ 3,450	\$ 3,000.00
33202	2C4JRGAG4DR673836	Cargo	93,263	2012-074A	2012-87	\$ 3,450	\$ 5,500.04
33401	1FTNE1EW9DDA68600	E-150	74,938	2012-074A	2012-87	\$ 10,390	\$ 10,500.08
33402	1FTNE1EW0DDA68601	E-150	67,928	2012-074A	2012-87	\$ 10,390	\$ 11,500.08
33405	1FTNE1EW2DDA48656	E-150	54,550	2012-074A	2012-87	\$ 10,390	\$ 11,999.92
33404	1FTNE1EW6DDA68599	E-150	69,569	2012-074A	2012-87	\$ 10,390	\$ 11,500.08
33403	1FTNE1EW2DDA68602	E-150	68,182	2012-074A	2012-87	\$ 10,390	\$ 11,500.08
13401	1FADP3E22DL314493	Focus	37,811	2012-074A	2012-87	\$ 3,890	\$ 4,000.04
13402	1FADP3E26DL314495	Focus	44,800	2012-074A	2012-87	\$ 3,890	\$ 4,000.04
33201	2C4RDGBG0DR673834	Grand Caravan	106,777	2012-074A	2012-87	\$ 4,530	\$ 4,500.04
34204	1C4NJRBB7ED570096	Patriot	52,004	2012-074A	2012-87	\$ 7,820	\$ 7,000.08
34203	1C4NJRBB5ED570095	Patriot	54,772	2012-074A	2012-87	\$ 7,820	\$ 7,000.08
34202	1C4NJRBB9ED570097	Patriot	36,905	2012-074A	2012-87	\$ 7,820	\$ 8,000.08
34201	1C4NJRBB3ED570094	Patriot	32,182	2012-074A	2012-87	\$ 7,820	\$ 8,000.08
14203	1C3CDZAB9EN139712	Avenger	43,494	2013-102 Base	2013-75	\$ 5,500	\$ 2,259.85
34429	1FTNE2EW3EDA46843	E-250	44,725	2013-102 Base	2013-75	\$ 10,390	\$ 3,306.72
34430	1FTNE2EW5EDA46844	E-250	51,637	2013-102 Base	2013-75	\$ 10,390	\$ 2,985.44
34431	1FTNE2EW7EDA46845	E-250	42,414	2013-102 Base	2013-75	\$ 10,390	\$ 3,356.20
34423	1FM5K8B8XEGB43629	Explorer	53,598	2013-102 Base	2013-75	\$ 12,860	\$ 3,893.93
34424	1FM5K8B8XEGB43630	Explorer	32,258	2013-102 Base	2013-75	\$ 12,860	\$ 3,499.91
34425	1FM5K8B8XEGB43631	Explorer	47,079	2013-102 Base	2013-75	\$ 12,860	\$ 3,499.91
34426	1FM5K8B8XEGB43632	Explorer	57,718	2013-102 Base	2013-75	\$ 12,860	\$ 3,499.91
34427	1FM5K8B81EGB43633	Explorer	82,644	2013-102 Base	2013-75	\$ 12,860	\$ 3,893.93
34428	1FM5K8B83EGB43634	Explorer	18,790	2013-102 Base	2013-75	\$ 12,860	\$ 3,275.11
34417	1FT7W2B63EEB26650	F-250	66,805	2013-102 Base	2013-75	\$ 8,700	\$ 3,498.72
34405	1FTBF2A68EEB26638	F-250	43,832	2013-102 Base	2013-75	\$ 8,700	\$ 2,809.72
34406	1FTBF2A6XEEB26639	F-250	61,283	2013-102 Base	2013-75	\$ 8,700	\$ 2,809.02
34407	1FTBF2A66EEB26640	F-250	36,515	2013-102 Base	2013-75	\$ 8,700	\$ 2,809.72
34408	1FTBF2A68EEB26641	F-250	58,188	2013-102 Base	2013-75	\$ 8,700	\$ 2,809.72
34409	1FTBF2A6XEEB26642	F-250	100,187	2013-102 Base	2013-75	\$ 8,700	\$ 2,809.72
34410	1FTBF2B63EEB26643	F-250	32,980	2013-102 Base	2013-75	\$ 8,700	\$ 847.97
34411	1FTBF2B65EEB26644	F-250	49,587	2013-102 Base	2013-75	\$ 8,700	\$ 847.97
34412	1FTBF2B67EEB26645	F-250	43,026	2013-102 Base	2013-75	\$ 8,700	\$ 847.97
34416	1FT7W2A65EEB26649	F-250	77,989	2013-102 Base	2013-75	\$ 8,700	\$ 3,195.92
34413	1FT7W2A6XEEB26646	F-250	81,235	2013-102 Base	2013-75	\$ 8,700	\$ 3,195.92
34415	1FT7W2A63EEB26648	F-250	61,205	2013-102 Base	2013-75	\$ 8,700	\$ 3,195.92
34414	1FT7W2A61EEB26647	F-250	74,791	2013-102 Base	2013-75	\$ 8,700	\$ 3,192.92
34419	1FDRF3G60EEB35938	F-350 Chassis	35,834	2013-102 Base	2013-75	\$ 20,000	\$ 2,595.98
34421	1FDRF3G69EEB35940	F-350 Chassis	47,779	2013-102 Base	2013-75	\$ 20,000	\$ 2,945.98
34420	1FDRF3G62EEB35939	F-350 Chassis	78,135	2013-102 Base	2013-75	\$ 20,000	\$ 997.01
34422	1FDRF3G60EEB35941	F-350 Chassis	40,783	2013-102 Base	2013-75	\$ 20,000	\$ 997.01
14401	1FADP3E29EL241964	Focus	19,094	2013-102 Base	2013-75	\$ 3,890	\$ 2,110.69
34205	1C4NJRBB7ED771917	Patriot	43,279	2013-102 Base	2013-75	\$ 7,820	\$ 3,207.72
34209	1C4NJRBB9ED771921	Patriot	53,102	2013-102 Base	2013-75	\$ 7,820	\$ 3,207.72
34210	1C4NJRBB0ED771922	Patriot	46,271	2013-102 Base	2013-75	\$ 7,820	\$ 3,207.72
34207	1C4NJRBB0ED771919	Patriot	58,651	2013-102 Base	2013-75	\$ 7,820	\$ 3,207.72
34208	1C4NJRBB7ED771920	Patriot	99,634	2013-102 Base	2013-75	\$ 7,820	\$ 3,207.72
34206	1C4NJRBB9ED771918	Patriot	47,663	2013-102 Base	2013-75	\$ 7,820	\$ 3,207.72
34418	1FDBF2A63EEB26753	F-250	58,940	2013-102 Option 2	2013-75	\$ 8,700	\$ 821.17
Totals						\$ 468,880.00	\$ 204,057.00