

RESOLUTION NO. 2019-20

AUTHORIZING CONTRACT NO. 2018-097B WITH GC LOGISTICS OF MISSISSIPPI, LLC TO PROVIDE CONTRACTED PARATRANSIT SERVICES FOR A THREE-YEAR PERIOD IN AN AMOUNT NOT TO EXCEED \$10,602,572.76, AND IN AMOUNTS NOT TO EXCEED \$3,724,442.80 AND \$3,796,723.80 FOR EACH RESPECTIVE OPTION YEAR, FOR A TOTAL FIVE-YEAR CONTRACT AMOUNT NOT TO EXCEED \$18,123,739.36 (GENERAL FUND, PARATRANSIT DISTRICT DEPARTMENT BUDGET)

WHEREAS, the Americans with Disabilities Act (ADA) of 1990 requires the Greater Cleveland Regional Transit Authority to provide paratransit service to all individuals who, due to physical or cognitive reasons, are not able to use fixed route bus or train service; and

WHEREAS, the proposal of GC Logistics of Mississippi, LLC, located at 219 Industrial Drive, Ridgeland, MS 39157 to provide contracted paratransit services for a period of three-years with two, one-year options was received on November 1, 2018; and

WHEREAS, after negotiations, an amount not to exceed \$10,602,572.76 for the base three-year contract, and amounts not to exceed \$3,724,442.80 and \$3,796,723.80 for each respective option year, for a total contract amount not to exceed \$18,123,739.36, was agreed upon; and

WHEREAS, the Interim CEO, General Manager/Secretary-Treasurer deems the offer of GC Logistics of Mississippi, LLC, as negotiated, to provide contracted paratransit services for a period of three-years with two, one-year options, to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the proposal submitted by GC Logistics of Mississippi, LLC, as negotiated, to provide contracted paratransit services for a period of three-years with two, one-year options, be and the same is hereby accepted.

Section 2. That the Interim CEO, General Manager/Secretary-Treasurer of the Authority be, and he is hereby authorized to enter into a contract with GC Logistics of Mississippi, LLC to provide contracted paratransit services for a period of three-years with two, one-year options, subject to approval of the exercise of said options by the Interim CEO, General Manager/Secretary-Treasurer.

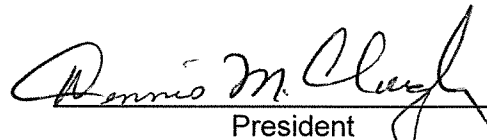
Section 3. That said contract shall be payable from the General Fund, Paratransit District Department budget in an amount not to exceed \$10,602,572.76 for the base three-year contract, and in amounts not to exceed \$3,724,442.80 and \$3,796,723.80 for each respective option year, for a total five-year contract amount not to exceed \$18,123,739.36.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon future funding, compliance by the contractor to the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution No. 2015-76; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that GC Logistics of Mississippi, LLC will attempt to exceed the 21.8% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: February 19, 2019



President

Attest: 

Interim CEO, General Manager/Secretary-Treasurer



Greater Cleveland Regional Transit Authority
STAFF SUMMARY AND COMMENTS

TITLE/DESCRIPTION: CONTRACT: CONTRACTED PARATRANSIT SERVICES VENDOR: GC LOGISTICS OF MISSISSIPPI, LLC AMOUNT: AMOUNT NTE \$10,602,572.76 FOR THE BASE THREE-YEAR CONTRACT AND IN AMOUNTS NTE \$3,724,442.80 AND \$3,796,723.80 FOR EACH RESPECTIVE OPTION YEAR, FOR A TOTAL FIVE-YEAR CONTRACT AMOUNT NTE \$18,123,739.36	Resolution No.: 2019-20
	Date: February 14, 2019
	Initiator: Paratransit District
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Authority to enter into a contract to provide contracted paratransit services for a period of three-years, with two, one-year options.
- 2.0 **DESCRIPTION/JUSTIFICATION:** The Americans with Disabilities Act (ADA) of 1990 requires the Authority to provide complementary Paratransit services to eligible clients who, because of physical or cognitive reasons, are not able to use traditional fixed route bus or train service. Additionally, the Federal Transit Administration (FTA) requires the Authority's Paratransit District to execute every eligible trip request. The Authority has elevated this directive by establishing a "No Denial" policy for eligible trip requests, which fluctuate on a daily basis. All Paratransit services are door-to-door and are provided twenty-four hours per day, seven days per week, and 365 days per year. These requirements make it difficult to effectively schedule all daily trip requests with dedicated Authority Paratransit vehicles and operators. Because the Authority is not able to meet the demand for this service with its own resources, additional transportation providers are necessary. The project manager anticipated that multiple awards may be necessary.

In an effort to provide mandated Paratransit service more cost effectively, an operational decision was made to align all existing purchased transportation contracts to expire simultaneously (May 31, 2019) to attract a larger pool of competitive transportation providers. The new solicitation incorporated Board of Trustees' concerns and was designed to emphasize high quality service at affordable costs.

- 3.0 **PROCUREMENT BACKGROUND:** The Request for Proposal ("RFP") was posted on the Procurement web site and advertised in the local newspapers. Nine (9) proposals were received in response to the solicitation on November 1, 2018, and all proposers were interviewed. After evaluation by a panel of Authority employees, in accordance with established Procurement Department policies and procedures, and after negotiations, the proposal of GC Logistics of Mississippi, LLC was determined to be one of three proposals most advantageous to the Authority. After negotiations, an amount not to exceed \$10,602,572.76 for the base three- year contract, and in amounts not to exceed \$3,724,442.80 and \$3,796,723.80 for each respective option year, for a total five-year contract amount not to exceed \$18,123,739.36, was agreed upon. It is anticipated that GC Logistics of Mississippi, LLC will provide approximately 30% of the contracted paratransit service required. The balance of the required service will be awarded under separate resolutions.

GC Logistics of Mississippi, LLC has 20 years of experience as a Paratransit and Non-Emergency Medical Transportation services provider nationally. Headquartered in Ridgeland, Mississippi, GC Logistics of Mississippi, LLC brings a dedicated and qualified management team, competitive driver wages and a rigorous driver credentialing and training program. GC Logistics of Mississippi, LLC also utilizes comprehensive safety measures, quality assurance programs, an extensive complaint process and a dedicated intention to improve customer service through the use of training and technology. GC Logistics of Mississippi, LLC has a national relationship with Enterprise for fleet acquisition and maintenance. Other GC Logistics of Mississippi, LLC clients include Capitol Metropolitan Transportation Authority, North Carolina Department of Social Services, Minnesota Department of Human Services, Arkansas Department of Human Services and Oklahoma Department of Human Services.

A cost analysis was performed and the Procurement Department has determined the offer of GC Logistics of Mississippi, LLC to be fair and reasonable for the Authority.

- 4.0 **AFFIRMATIVE ACTION/DBE BACKGROUND:** All Affirmative Action requirements have been met. A 21.8% DBE goal was established for this procurement. GC Logistics of Mississippi LLC has committed to achieving the DBE participation goal through the utilization of Inspiring Lives Forever dba ILF Transportation LLC (Female-owned) in the amount of \$1,161,587.00, Ace Taxi, Inc. (Asian-owned) in the amount of \$2,710,369.00, and QKP Services LLC (African American-owned) in the amount of \$79,020.00, for a total of \$3,950,975.00, or 21.8%.
- 5.0 **POLICY IMPACT:** Does not apply.
- 6.0 **ECONOMIC IMPACT:** This procurement will be funded through the General Fund, Paratransit Department budget in an amount not to exceed \$10,602,572.76 for the base three-year contract, and in amounts not to exceed \$3,724,442.80 and \$3,796,723.80 for each respective option year, for a total five-year contract amount not to exceed \$18,123,739.36.
- 7.0 **ALTERNATIVES:** Reject this offer. Rejection of this offer would limit the Authority's ability to provide federally required paratransit service and cause the Authority to be non-compliant with ADA requirements.
- 8.0 **RECOMMENDATION:** This procurement was discussed by the Board of Trustees at the February 5, 2019 Operational Planning & Infrastructure Committee meeting. It is recommended that the offer of GC Logistics of Mississippi, LLC, as negotiated, be accepted and the resolution passed authorizing the Interim CEO, General Manager/Secretary-Treasurer to enter into a contract.

9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



Interim CEO, General Manager/Secretary-Treasurer