

RESOLUTION NO. 2018-115

AUTHORIZING CONTRACT NO. 2018-146 WITH CBTS, LLC, DBA CBTS TECHNOLOGY SOLUTIONS, LLC TO PROVIDE NEXT GENERATION TELEPHONE SERVICE FOR ONE YEAR THROUGH THE STATE OF OHIO, DEPARTMENT OF ADMINISTRATIVE SERVICES COOPERATIVE PURCHASING PROGRAM FOR A PRICE NOT TO EXCEED \$209,953.21 (RTA GENERAL FUND, INFORMATION TECHNOLOGY DEPARTMENT BUDGET)

WHEREAS, the Authority has the need to provide telephone service throughout the Authority; and

WHEREAS, such service is available through the State of Ohio, Department of Administrative Services, Cooperative Purchasing Program; and

WHEREAS, CBTS, LLC, dba CBTS Technology Solutions, LLC with an office located at 400 Metro Place, N. Dublin, OH 43017, has offered to provide such service for a total negotiated contract amount not to exceed \$209,953.21 for a period of one year; and

WHEREAS, Section 306.43 (H)(4) of the Ohio Revised Code provides regional transit authorities within the State of Ohio, the opportunity to participate in contracts executed by the State of Ohio, Department of Administrative Services; and

WHEREAS, Section 410.03 of the Authority's Codified Rules and Regulations authorizes the Authority to use the Cooperative Purchasing Program; and

WHEREAS, the Interim CEO, General Manager/Secretary-Treasurer deems it in the best interest of the Authority to utilize the State of Ohio Cooperative Purchasing Program for obtaining said service and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer from CBTS, LLC, dba CBTS Technology Solutions, LLC to provide Next Generation Telephone Service for one year, be and the same is hereby accepted.

Section 2. That the Interim CEO, General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a contract with CBTS, LLC, dba CBTS Technology Solutions, LLC to provide said services.

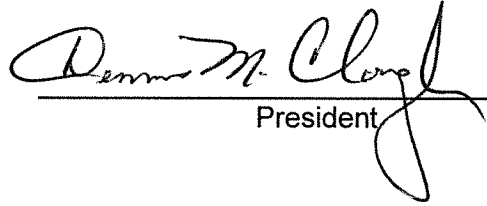
Section 3. That said contract is entered into under the authority granted by Ohio Revised Code Section 306.43(H)(4) and under the terms of the State of Ohio Cooperative Purchasing Program.

Section 4. This contract shall be payable from the RTA General Operating Fund, Information Technology Department budget, at a total price not to exceed \$209,953.21.

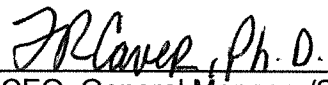
Section 5. That said contract shall be binding upon and an obligation of the Authority contingent upon compliance by the contractor to the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution No. 2015-76; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: December 18, 2018



President

Attest: 

Interim CEO, General Manager/Secretary-Treasurer



TITLE/DESCRIPTION: CONTRACT: NEXT GENERATION TELEPHONE SERVICE FOR ONE YEAR VENDOR: CBTS, LLC DBA CBTS TECHNOLOGY SOLUTIONS,LLC AMOUNT: NTE \$209,953.21	Resolution No.: 2018-115
	Date: December 13, 2018
	Initiator: Information Technology
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

1.0 **PURPOSE/SCOPE:** This resolution will authorize the Authority to enter into a contract for the purchase of Next Generation Telephone Service for one year through the State of Ohio, Department of Administrative Services Cooperative Purchasing Program.

2.0 **DESCRIPTION/JUSTIFICATION:** To meet the communication needs for the GCRTA, the IT Department historically operated and maintained a substantial network of Private Branch Exchange Telephone switches, otherwise known as PBX's for critical internal and external voice communication. The cost to procure and maintain these systems was high and the opportunity for Disaster Recovery/Business Continuity was low. Therefore, in 2016 the IT Department tested and evaluated a hosted telephony solution called Next Generation Telephone System, or NGTS, offered by Cincinnati Bell Technology Solutions, under the State of Ohio's Cooperative Purchasing Program. During a pilot program the system was found to be very capable and full featured, and the IT Steering Committee directed the IT Department to move forward. On November 15, 2016, the Board of Trustees authorized Contract No. 2016-131 for the purchase of hardware for the phone system implementation and data network switches for the LAN implementation program pursuant to Resolution No. 2016-103. The implementation of the new system was completed. The first year of service was approved under Contract 2017-086 and Resolution 2017-066. The Authority is now ready to purchase the second full year of telephone service.

3.0 **PROCUREMENT BACKGROUND:** Section 306.43(H)(4) of the Ohio Revised Code provides regional transit authorities within the State of Ohio the opportunity to participate in contracts negotiated and executed by the State of Ohio. The Interim CEO, General Manager/Secretary Treasurer is authorized to utilize such contracts under Section 410.03 of the Authority's Codified Rules and Regulations. The State of Ohio Cooperative Purchasing Program includes a contract with CBTS, LLC dba CBTS Technology Solutions, LLC for NGTS Telephone Service under State Term Schedule No. MCSA00003.

A price analysis was performed by the Procurement Department and it has been determined that the price is fair and reasonable to the Authority.

4.0 **AFFIRMATIVE ACTION/DBE BACKGROUND:** The Office of Business Development does not conduct Affirmative Action reviews or set DBE participation goals on procurements included in the State Cooperative Purchasing program.

- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This procurement shall be payable from the RTA General Fund, Information Technology Department budget, at a total price not to exceed \$209,953.21. This price is approximately 2.9% above the estimate for this purchase.
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would disrupt crucial communication services within every aspect of the Greater Cleveland Regional Transit Authority's Mission: To provide Safe, Reliable, Clean and Courteous Public Transportation.
- 8.0 RECOMMENDATION: It is recommended that the negotiated offer of CBTS, LLC, be accepted and the resolution passed authorizing the Interim CEO, General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



Interim CEO, General Manager/Secretary-Treasurer