

RESOLUTION NO. 2018-112

AUTHORIZING CONTRACT NO. 2018-132 WITH TRAPEZE SOFTWARE GROUP, INC. TO PROVIDE TRANSITMASTER SOFTWARE MAINTENANCE AND SUPPORT SERVICES FOR A PERIOD OF FIVE YEARS IN AN AMOUNT NOT TO EXCEED \$3,180,866.00 (GENERAL FUND, INFORMATION TECHNOLOGY DEPARTMENT BUDGET)

WHEREAS, the Authority currently utilizes Trapeze Software Group, Inc. licensed products ("TransitMaster") for its Computer Aided Dispatch and Automated Vehicle Locator ("CAD/AVL") applications; and

WHEREAS, the Authority's TransitMaster software is proprietary to Trapeze Software Group, Inc., the original provider and installer of this software; and

WHEREAS, the Authority's TransitMaster software and hardware are in need of continued support to ensure the CAD/AVL software and radio system are reliable and functioning properly; and

WHEREAS, the offer of Trapeze Software Group, Inc. located at 5265 Rockwell Drive NE, Cedar Rapids, Iowa 52402, to provide TransitMaster software maintenance and support services was received on November 15, 2018; and

WHEREAS, Ohio Revised Code Section 306.43(H)(3) provides that competitive bidding is not required when the expenditure is for a renewal or re-negotiation of a lease or license for telecommunications or electronic data processing equipment, services, or systems, or for the upgrade of such equipment, services, or systems, or for the maintenance thereof as supplied by the original source or its successors or assigns; and

WHEREAS, after negotiations, a total contract amount not to exceed \$3,180,866.00 was agreed upon; and

WHEREAS, the Interim CEO, General Manager/Secretary-Treasurer deems the negotiated offer of Trapeze Software Group, Inc. to provide TransitMaster software maintenance and support services for a period of five years to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Trapeze Software Group, Inc., as negotiated, to provide TransitMaster software maintenance and support services for a period of five years, be and the same is hereby accepted.

Section 2. That the Interim CEO, General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a sole source contract with Trapeze Software Group, Inc. to provide TransitMaster software maintenance and support services for a period of five years.

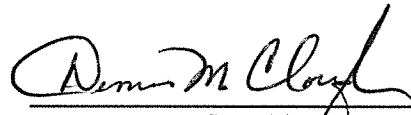
Section 3. That the contract will be funded through the General Fund FY2019 Operating Budget, Information Technology Department budget in the amount of \$497,787.00 and in future fiscal years as follows: \$579,529.00 FY 2020, \$667,205.00 FY 2021, \$700,730.00 FY 2022 and \$735,615.00 FY 2023, all contingent upon Board Approval of each fiscal year, resulting in a total contract amount not to exceed \$3,180,866.00. This cost is within the budgeted amount for this project, and is in line with historical annual percentage amount for increases.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon future funding, compliance by the contractor to the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution No. 2015-76; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

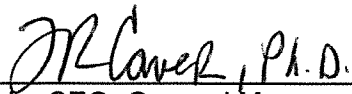
Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Trapeze Software Group, Inc. will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: December 18, 2018



President

Attest: 

Interim CEO, General Manager/Secretary-Treasurer



TITLE/DESCRIPTION: CONTRACT: TRANSITMASTER SOFTWARE MAINTENANCE AND SUPPORT – 5 YEARS VENDOR: TRAPEZE SOFTWARE GROUP, INC. AMOUNT: NTE \$3,180,866.00	Resolution No.: 2018-112
	Date: December 13, 2018
	Initiator: Intelligent Transportation Systems
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Authority to enter into a sole source contract to provide maintenance and support for the Authority’s TransitMaster software system for a period of five years.

- 2.0 **DESCRIPTION/JUSTIFICATION:** The Authority utilizes TransitMaster software for its Computer Aided Dispatch and Automated Vehicle Locator (“CAD/AVL”). The CAD/AVL, along with GCRTA’s radio system, allows the Authority to track vehicles, monitor on-time performance and talk/text the vehicle operators. In order for the CAD/AVL and radio system to function properly, the hardware and software must be maintained and operational. If one software component fails, it affects the system and in many cases causes other areas of the software to fail. A service agreement is vital to the operation of TransitMaster. If a component of the hardware or software fails, GCRTA needs Trapeze Software Group, Inc (“Trapeze”) to correct the problem as quickly as possible. In addition to software fixes (patches), GCRTA will also receive free upgrades and online training.

- 3.0 **PROCUREMENT BACKGROUND:** This sole source contract is exempt from competitive bidding as authorized under Section 306.43(H)(3) of the Ohio Revised Code. Trapeze Software Group, Inc. developed the Authority’s TransitMaster CAD/AVL software on a proprietary basis and is the only source available for maintenance and support, upgrades, modifications and training services for it. There are no third-party contractors available to provide these vital services.

 The Procurement Department requested a proposal from Trapeze Software Group, Inc. Trapeze Software Group, Inc. offered to provide maintenance and support of the TransitMaster software system in annual negotiated amounts not to exceed \$497,787.00 FY 2019, \$579,529.00 FY 2020, \$667,205.00 FY 2021, \$700,730.00 FY 2022 and \$735,615.00 FY 2023 resulting in a total contract amount not to exceed \$3,180,866.00 for the five year period. The Intelligent Transportation Systems Department reviewed the proposal for adherence to the technical requirements. A cost analysis was performed and the Procurement Department has determined the negotiated price to be fair and reasonable to the Authority.

- 4.0 **AFFIRMATIVE ACTION/DBE BACKGROUND:** All Affirmative Action requirements have been met. A 0% DBE Goal was established for this procurement due to the lack of certified DBE firms.

- 5.0 **POLICY IMPACT:** Does not apply.

- 6.0 **ECONOMIC IMPACT:** This contract will be funded through the General Fund FY 2019 Operating Budget, Information Technology Department budget in the amount of \$497,787.00 and in future fiscal years as follows: \$579,529.00 FY 2020, \$667,205.00 FY 2021, \$700,730.00 FY 2022 and \$735,615.00 FY 2023, all contingent upon Board Approval of each fiscal year, resulting in a total contract amount not to exceed \$3,180,866.00. This cost is within the budgeted amount for this project, and is in line with historical annual percentage amount for increases.
- 7.0 **ALTERNATIVES:** Reject this offer. Rejection of this offer would prevent or delay the renewal of the Authority's TransitMaster software maintenance and support agreement, hindering the software and hardware support essential to maintaining the CAD/AVL and radio system that are vital to providing safe, reliable, clean and courteous public transportation service.
- 8.0 **RECOMMENDATION:** This purchase was discussed by the Board of Trustees Operational Planning & Infrastructure Committee at its December 4, 2018 meeting. It is recommended that the offer of Trapeze Software Group, Inc., as negotiated, be accepted and the resolution passed authorizing the Interim CEO, General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 **ATTACHMENTS:** None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



Interim CEO, General Manager/Secretary-Treasurer