

RESOLUTION NO. 2018-111

AUTHORIZING CONTRACT NO. 2018-131 WITH CLEVELAND CHARCOAL AND SALT SUPPLY COMPANY FOR THE FURNISHING OF CHEMICAL ICE MELT, AS SPECIFIED AND AS REQUIRED, FOR A PERIOD OF THREE YEARS IN AN AMOUNT NOT TO EXCEED \$239,850.00 (GENERAL FUND, FLEET MANAGEMENT DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority requires the furnishing of chemical ice melt to facilitate the melting of snow and ice; and

WHEREAS, the bid of Cleveland Charcoal and Salt Supply Company, located at 940 East 67th Street, Cleveland, OH. 44103, for the furnishing of chemical ice melt, as specified and as required, for a period of three years was received on November 28, 2018, at unit prices resulting in an amount not to exceed \$239,850.00; and

WHEREAS, the Interim CEO, General Manager/Secretary-Treasurer deems the bid of Cleveland Charcoal and Salt Supply Company, to be the lowest responsive bid from a responsible bidder and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the bid of Cleveland Charcoal and Salt Supply Company, for the furnishing of chemical ice melt, as specified and as required, for a period of three years be and the same is hereby accepted.

Section 2. That the Interim CEO, General Manager/Secretary-Treasurer be and he is hereby authorized to enter into a contract with Cleveland Charcoal and Salt Supply Company, for the furnishing of chemical ice melt, as specified and as required, for a period of three years.

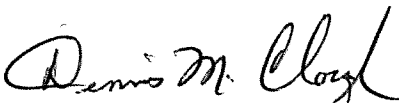
Section 3. That said contract shall be payable from the General Fund, Fleet Management Department budget, in an amount not to exceed \$239,850.00 for a period of three years.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon compliance by the contractor to the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution No. 2015-076; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

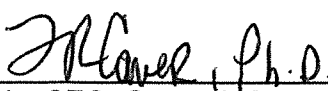
Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Cleveland Charcoal and Salt Supply Company, will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: December 18, 2018



President

Attest: 

Interim CEO, General Manager/Secretary-Treasurer



TITLE/DESCRIPTION: CONTRACT: FURNISHING OF CHEMICAL ICE MELT, AS SPECIFIED AND AS REQUIRED, FOR A PERIOD OF THREE YEARS		Resolution No.: 2018-111
VENDOR: CLEVELAND CHARCOAL AND SALT SUPPLY COMPANY		Date: December 13, 2018
AMOUNT: AMOUNT NOT TO EXCEED \$239,850.00		Initiator: Fleet Management Department
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____		

- 1.0 PURPOSE/SCOPE: This action will allow the Authority to enter into a contract for the furnishing of chemical ice melt, as specified and as required, for a period of three years.
- 2.0 DESCRIPTION/JUSTIFICATION: This is a recurring procurement for ice melt to be used to facilitate the melting of ice and snow from the Authority's platforms, steps and sidewalks.
- 3.0 PROCUREMENT BACKGROUND: The Invitation for Bid ("IFB") was posted on the Procurement section of the Authority's web site and advertised in the local newspapers. Seventeen interested parties downloaded the solicitation. Three responsive bids were received on December 13, 2018. The following is a summary of those three bids:

Company Name	Anticipated Annual Usage	Price Year 1 Per 50 lb. Container	Price Year 2 Per 50 lb. Container	Price Year 3 Per 50 lb. Container	Total Price
Cleveland Charcoal & Salt Supply Company	13,000 Containers	\$5.95 \$77,350.00	\$6.15 \$79,950.00	\$6.35 \$82,550.00	\$239,850.00
Dart Seasonal Products	13,000 Containers	\$6.40 \$83,200.00	\$6.70 \$87,100.00	\$7.00 \$91,000.00	\$261,300.00
Meherrin Fertilizer Inc.	13,000 Containers	\$6.73 \$87,490.00	\$6.97 \$90,610.00	\$7.19 \$93,470.00	\$271,570.00

Cleveland Charcoal & Salt Supply Company was determined to be a responsible bidder. The total bid of Cleveland Charcoal and Salt Supply Company has been determined by the Procurement Department to be the lowest responsive bid from a responsible bidder.

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- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of certified DBE firms.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This procurement will be funded through the General Fund, Fleet Management Department budget, in an amount not to exceed \$239,850.00. The bid price is approximately 2% above the budget estimate.
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer could potentially disrupt service and impact service quality.
- 8.0 RECOMMENDATION: It is recommended that the offer of Cleveland Charcoal and Salt Supply Company be accepted and the resolution passed authorizing the Interim CEO, General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



Interim CEO, General Manager/Secretary-Treasurer