

RESOLUTION NO. 2018-84

AUTHORIZING CONTRACT NO. 2018-037 WITH MOTOR COACH INDUSTRIES, INC., FOR THE MANUFACTURE AND DELIVERY OF UP TO NINE (9) FORTY-FIVE (45) FOOT COMMUTER COACHES, TRAINING, SPECIAL TOOLS AND SPARE PARTS IN AN AMOUNT NOT TO EXCEED \$5,134,023.77, WITH OPTIONS TO PROCURE AN ADDITIONAL ELEVEN (11) COACHES, TRAINING, SPECIAL TOOLS AND SPARE PARTS, TO BE DELIVERED OVER THE FIVE (5) YEAR TERM OF THE CONTRACT (RTA DEVELOPMENT FUND AND PENDING FTA GRANT AWARDS, FLEET MANAGEMENT DEPARTMENT BUDGET)

WHEREAS, the Authority has identified the need to replace revenue vehicles that have exceeded their useful life with similar environmentally-friendly fuel efficient vehicles; and

WHEREAS, the offer of Motor Coach Industries, Inc., located at 200 East Oakton Street, Des Plaines, IL 60018, to manufacture and deliver up to nine (9) forty-five (45) foot commuter coaches, training, special tools and spare parts, with options to procure an additional eleven (11) commuter coaches, training, special tools and spare parts, to be delivered over the five (5) year term of the contract was received on June 20, 2018; and

WHEREAS, Motor Coach Industries, Inc. has offered to provide up to nine (9) forty-five (45) foot commuter coaches, training, special tools, and spare parts as specified for a total negotiated contract amount not to exceed \$5,134,023.77; and

WHEREAS, the Interim CEO, General Manager/Secretary-Treasurer deems the offer of Motor Coach Industries, Inc., as negotiated, to be advantageous to the Authority, cost and other factors considered, and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Motor Coach Industries, Inc. to provide up to nine (9) forty-five (45) foot commuter coaches, training, special tools and spare parts, to be delivered over the five (5) year term of the contract, be and the same is hereby accepted.

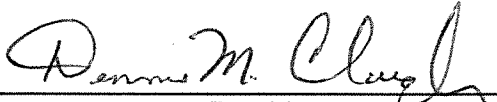
Section 2. That the Interim CEO, General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a contract with Motor Coach Industries, Inc. to provide up to nine (9) forty-five (45) foot commuter coaches, training, special tools and spare parts, and to execute options to be delivered over the five (5) year term of the contract, contingent upon Federal Transit Administration approval of applicable grants.

Section 3. That this contract shall be payable from the Development Fund, Fleet Management Department budget, including but not limited to 100% Local Advance Funds in an amount of \$1,637,978.00, Capital Grant OH-2018-008 in an amount of \$1,637,977.00, Capital Grant OH- 2016-054 in an amount of \$1,075,006.25, pending FTA Grant Awards for remaining balance of \$783,062.52, for a total contract amount not to exceed \$5,134,023.77 (\$4,107,219.82 in federal funds which represent 80% of total cost).

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon future funding, compliance by the contractor to the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution No. 2015-076; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That this resolution shall become effective immediately upon its adoption.

Adopted: September 18, 2018

  
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President

Attest:   
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Interim CEO, General Manager/Secretary-Treasurer



<b>TITLE/DESCRIPTION:</b> <b>CONTRACT:</b> MANUFACTURE AND DELIVERY OF UP TO NINE (9) FORTY-FIVE (45) FOOT COMMUTER COACHES WITH AN OPTION TO PROCURE UP TO ELEVEN (11) ADDITIONAL COMMUTER COACHES, INCLUDING TRAINING, SPECIAL TOOLS AND SPARE PARTS OVER PERIOD OF FIVE YEARS  <b>VENDOR:</b> MOTOR COACH INDUSTRIES, INC.  <b>AMOUNT:</b> NOT TO EXCEED \$5,134,023.77 FOR THE FIRST NINE	<b>Resolution No.:</b> 2018-84
	<b>Date:</b> September 13, 2018
	<b>Initiator:</b> Fleet Management Department
<b>ACTION REQUEST:</b> <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 **PURPOSE/SCOPE:** This resolution will allow the Authority to enter into a contract for the manufacture and delivery of up to nine (9), forty-five (45) foot commuter coaches, training, tooling and spare parts, with options to purchase eleven (11) additional commuter coaches, training, special tools and spare parts, to be delivered over the five (5) year term of the contract.
  
- 2.0 **DESCRIPTION/JUSTIFICATION:** GCRTA currently operates seventeen (17), forty-five (45) foot commuter coaches. This procurement will replace nine (9) 2001 Motor Coach Industries, Inc. commuter coaches which have exceeded their useful life in accordance with the Authority's vehicle replacement policy and guidelines. The procurement of these commuter coaches will ensure adequate vehicles will be available for the Authority's Park-N-Ride services.
  
- 3.0 **PROCUREMENT BACKGROUND:** The Request for Proposal ("RFP") to purchase up to nine (9) forty-five (45) foot commuter coaches, including training, special tools and spare parts with an option to purchase up to an additional eleven (11) forty-five (45) foot commuter coaches, including training, special tools and spare parts over the five (5) year term of the contract was posted on the GCRTA web site and advertised in the local newspapers. Seventeen (17) interested parties downloaded the solicitation. One proposal was received on June 20, 2018. After evaluation by a panel of Authority employees in accordance with established Procurement Policies and Procedures, and subsequent negotiations, the proposal of Motor Coach Industries, Inc., as negotiated, is determined to be advantageous to the Authority.  
  
 Contract award is contingent upon the successful review of all costs associated with this procurement, compliance with Pre-Award/Buy America Audit requirements and Federal Transit Administration approval of applicable grants.
  
- 4.0 **AFFIRMATIVE ACTION/DBE BACKGROUND:** Per Federal Regulations, the Office of Business Development does not conduct Affirmative Action reviews or establish goals on procurements involving the purchase of Transit Motor Vehicles (TMVs).
  
- 5.0 **POLICY IMPACT:** Does not apply.

- 6.0 ECONOMIC IMPACT: This contract shall be payable from the Development Fund, Fleet Management Department budget, including but not limited to 100% Local Advance Funds in an amount of \$1,637,978.00, Capital Grant OH-2018-008 in an amount of \$1,637,977.00, Capital Grant OH-2016-054 in an amount of \$1,075,006.25, pending FTA Grant Awards for remaining balance of \$783,062.52, for a total contract amount not to exceed \$5,134,023.77 (\$4,107,219.82 Federal Funds which represent 80% of total cost).
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would delay the ability of the Authority to purchase replacement coaches.
- 8.0 RECOMMENDATION: This procurement was discussed at the September 11, 2018 Operational Planning & Infrastructure Committee meeting and recommended for approval to the Board of Trustees. It is recommended that the offer of Motor Coach Industries, Inc., be accepted and the resolution passed authorizing the Interim CEO, General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

  
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Interim CEO, General Manager/Secretary-Treasurer