

RESOLUTION NO. 2018-20

AUTHORIZING CONTRACT NO. 2017-163 WITH ALLIANCE NATIONAL LTD. DBA DEMILTA IRON & METAL LTD. FOR THE RECYCLING OF SCRAP METAL, AS REQUIRED, FOR A PERIOD OF FOUR YEARS (REVENUE GENERATING)

WHEREAS, the Authority has a recurring need to dispose of scrap metal that accumulates from the operations of the Authority; and

WHEREAS, Section 306.43(k) of the Ohio Revised Code permits the sale or disposition of property by public auction or competitive procedures; and

WHEREAS, the bid of Alliance National Ltd. dba DeMilta Iron & Metal Ltd., located at 3950 Ben Hur Avenue, Willoughby, Ohio 44094 for the collection, removal and recycling of scrap metals, as required, for a period of four (4) years, was received on January 17, 2018; and

WHEREAS, the CEO, General Manager/Secretary-Treasurer deems the bid of Alliance National Ltd. dba DeMilta Iron & Metal Ltd. to be a responsive bid from a responsible bidder to be in the best interest of the Authority, and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Alliance National Ltd. dba DeMilta Iron & Metal Ltd. to provide for the collection, removal and recycling of the Authority's scrap metal, as required, for a period of four years, be and the same is hereby accepted.

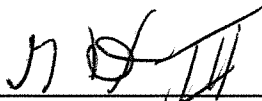
Section 2. That the CEO, General Manager/Secretary-Treasurer be and he is hereby authorized to enter into a contract with Alliance National Ltd., dba DeMilta Iron & Metal Ltd. to provide for the collection, removal and recycling of scrap metal, as required for a period of four years.

Section 3. That the proceeds of such sales shall be deposited in the General Fund of the Authority.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon compliance by the contractor to the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution No. 2015-76; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That this resolution shall become effective immediately upon its adoption.

Adopted: February 20, 2018



President

Attest: 

CEO, General Manager/Secretary-Treasurer

<p>TITLE/DESCRIPTION: CONTRACT: RECYCLING OF SCRAP METAL, AS REQUIRED</p> <p>VENDOR: ALLIANCE NATIONAL LTD DBA DEMILTA IRON & METAL LTD.</p> <p>AMOUNT: REVENUE GENERATING FOR FOUR YEARS</p>	<p>Resolution No.: 2018-20</p> <p>Date: February 15, 2018</p> <p>Initiator: Fleet Management Department</p>
<p>ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____</p>	

- 1.0 PURPOSE/SCOPE: This resolution will allow the Authority to enter into a contract for the collection, removal and recycling of its scrap metal, as required, for a period of four years.

- 2.0 DESCRIPTION/JUSTIFICATION: The Authority has a need to dispose of scrap metals that accumulate as a result of regular business operations. The majority of the excess scrap metal consists of: defective radiators, machine turnings, inoperable electric motors, electric cable and wiring harness. The Authority generates approximately 200 gross tons of scrap metal per year.

- 3.0 PROCUREMENT BACKGROUND: The Invitation for Bid ("IFB") was posted on the GCRTA Procurement web site and advertised in the local newspapers. Sixteen interested parties downloaded the solicitation package. One responsive bid was received on January 17, 2018. The Basis of Award is a responsive bid from a responsible bidder with the lowest discount off the published Cleveland Market price, as published in the American Metal Market ("AMM") Scrap Price Bulletin. The bid price reflects a plus or minus the AMM bi-weekly metal cost. The Bid Summary is included as Attachment A-Bid Summary. The Procurement Department has determined that Alliance National Ltd., dba DeMilta Iron & Metal Ltd is a responsible bidder.

A price analysis has been performed and the Procurement Department has determined the price to be fair and reasonable to the Authority.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: The Office of Business Development does not conduct Affirmative Action reviews or establish goals on revenue generating contracts.

- 5.0 POLICY IMPACT: Does not apply.

- 6.0 ECONOMIC IMPACT: The proceeds of such sales shall be deposited in the General Fund of the Authority.

- 7.0 ALTERNATIVES: Reject this agreement. Rejection of this offer would cause delays in the Authority's ability to dispose of excess scrap metals that could impair a clean and safe working environment.

Staff Summary & Comments
Recycling of Scrap Metal
Page 2

- 8.0 RECOMMENDATION: It is recommended that the offer of Alliance National Ltd. dba DeMilta Iron & Metal Ltd. be accepted and the resolution passed authorizing the CEO, General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENT: Attachment A Bid-Summary

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



CEO, General Manager/Secretary-Treasurer

ATTACHMENT A- BID SUMMARY

Basis of Award: The contract will be awarded based on the lowest discount based on the published Cleveland Market price as published in the American Metal Market Scrap Price Bulletin from a responsible and responsive bidder.

	Scrap Iron (#1 Heavy Metal)	Machine Turning	Radiators	Copper	#1 Cu Wire Plus	Aluminum	Electric Motors	Stainless Steel	Misc. Steel
	Per Gross Ton	Per Gross Ton	Per Gross Ton	Per lb.	Per lb.	Per lb.	Per lb.	Per lb.	Per lb.
AMM Posted Price 01/26/2018	\$323.00	\$188.00	\$1.52 Per lb.	\$2.46	\$2.46	\$0.44	\$0.14	\$0.45	\$323.00 per gross ton
Alliance National Ltd. dba DeMiita Iron & Metal Ltd.	(+) \$35.00	(+) \$30.00	(+) \$0.35 lb.	(+) \$0.30	(+) \$0.30	(+) \$0.25 lb.	(+) \$0.10	(+) \$0.05	(+) \$30.00 gross ton
Estimated Annual Usage	110-130 tons	7-9 tons	2-3 tons	1-2 tons	2-3 tons	7-10 tons	1-3 tons	1-2 tons	70-80 tons