

RESOLUTION NO. 2018-8

AUTHORIZING CONTRACT NO. 2017-173 WITH TRAPEZE SOFTWARE GROUP, INC. TO PROVIDE TRANSITMASTER SOFTWARE UPGRADE IMPLEMENTATION AND TRAINING SERVICES IN AN AMOUNT NOT TO EXCEED \$154,800.00 (GENERAL FUND, INTELLIGENT TRANSPORTATION SYSTEMS DEPARTMENT BUDGET)

WHEREAS, the Authority currently utilizes Trapeze Software Group, Inc. licensed products ("TransitMaster") for its Computer Aided Dispatch and Automated Vehicle Locator (CAD/AVL) applications; and

WHEREAS, this TransitMaster software is proprietary to Trapeze Software Group, Inc., the original provider and installer of this software; and

WHEREAS, this TransitMaster software is in need of an upgrade to the newest version, Release 17, in order to receive additional features and ensure continued support; and

WHEREAS, the offer of Trapeze Software Group, Inc. located at 5265 Rockwell Drive NE, Cedar Rapids, Iowa 52402, to provide TransitMaster software upgrade implementation and training services was received on October 26, 2017; and

WHEREAS, the Ohio Revised Code, Section 306.43(H)(3) provides that competitive bidding is not required for the upgrade of telecommunications or electronic data processing equipment, services, or systems, or for the maintenance thereof as supplied by the original source or its successors or assigns; and

WHEREAS, after negotiations, a total contract amount not to exceed \$154,800.00 was agreed upon; and

WHEREAS, the CEO, General Manager/Secretary-Treasurer deems the negotiated offer of Trapeze Software Group, Inc. to provide TransitMaster software upgrade implementation and training services to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Trapeze Software Group, Inc., as negotiated, to provide TransitMaster software upgrade implementation and training services, be and the same is hereby accepted.

Section 2. That the CEO, General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a sole source contract with Trapeze Software Group, Inc. to provide TransitMaster software upgrade implementation and training services.

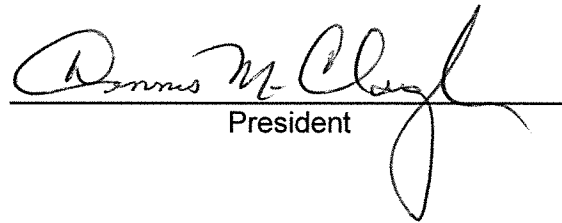
Section 3. That said contract shall be payable from the General Fund, Intelligent Transportation Systems Department budget in a total contract amount not to exceed \$154,800.00.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon compliance by the contractor to the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution No. 2015-76; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Trapeze Software Group, Inc. will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: January 16, 2018

  
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President

Attest:   
\_\_\_\_\_  
CEO, General Manager/Secretary-Treasurer



<b>TITLE/DESCRIPTION:</b>  <b>CONTRACT: TRANSITMASTER SOFTWARE UPGRADE IMPLEMENTATION &amp; TRAINING SERVICES</b>  <b>VENDOR: TRAPEZE SOFTWARE GROUP, INC.</b>  <b>AMOUNT: NTE \$154,800.00</b>	<b>Resolution No.:</b> 2018-8
	<b>Date:</b> January 11, 2018
	<b>Initiator:</b> Intelligent Transportation Systems
<b>ACTION REQUEST:</b> <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Authority to enter into a sole source agreement with TransitMaster for software upgrades and training services.
- 2.0 **DESCRIPTION/JUSTIFICATION:** The Authority utilizes TransitMaster software for its Computer Aided Dispatch and Automated Vehicle Locator (CAD/AVL). The CAD/AVL, along with GCRTA's radio system, allows the Authority to track vehicles, monitor on-time performance and talk/text the vehicle operators. Upgrading the software to the newest version, Release 17, will provide additional features and ensure adequate support is provided from the vendor. The upgrade itself is free. The Authority must purchase support services for the upgrade's implementation, as well as training for dispatch and administrative functions.
- 3.0 **PROCUREMENT BACKGROUND:** This sole source contract is exempt from competitive bidding under Section 306.43(H)(3) of the Ohio Revised Code. Trapeze Software Group, Inc. developed the Authority's TransitMaster CAD/AVL software on a proprietary basis and is the only source available for the upgrade implementation and training services. The upgrade implementation and training services will be provided at a negotiated amount not to exceed \$154,800.00.

The Procurement Department requested a proposal from Trapeze Software Group, Inc. The Intelligent Transportation Systems department reviewed the proposal for adherence to the technical requirements. A cost analysis was performed and the Procurement Department has determined the negotiated price to be fair and reasonable to the Authority.

- 4.0 **AFFIRMATIVE ACTION/DBE BACKGROUND:** All Affirmative Action requirements have been met. A 0% DBE participation goal was established for this procurement because it is the maintenance of proprietary software and by agreements such work is exclusive to the original software provider and installer.
- 5.0 **POLICY IMPACT:** Does not apply.
- 6.0 **ECONOMIC IMPACT:** This contract will be funded through the General Fund, Intelligent Transportation Systems Department budget, in a total contract amount not to exceed \$154,800.00. This is 4% under the budgeted amount for this project.
- 7.0 **ALTERNATIVES:** Reject this offer. Rejection of this offer would prevent or delay the upgrade of the Authority's TransitMaster software, which would impede access to additional features, and potentially impact future software support.

8.0 RECOMMENDATION: It is recommended that the offer of Trapeze Software Group, Inc., as negotiated, be accepted and the resolution passed authorizing the CEO, General Manager/Secretary-Treasurer to enter into a contract.

9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



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CEO, General Manager/Secretary-Treasurer