

RESOLUTION NO. 2017-95

AUTHORIZING CONTRACT NO 2017-082 WITH SPRINT SOLUTIONS, INC. TO PROVIDE MOBILE WIRELESS SERVICES, AS REQUIRED, FOR A PERIOD OF TWO YEARS IN AN AMOUNT NOT TO EXCEED \$115,610.00 WITH TWO, ONE-YEAR OPTIONS IN AN AMOUNT NOT TO EXCEED \$54,780.00 FOR EACH OPTION YEAR, FOR A TOTAL CONTRACT AMOUNT NOT TO EXCEED \$225,170.00 (GENERAL FUND, INFORMATION TECHNOLOGY DEPARTMENT BUDGET)

WHEREAS, the Authority has a recurring requirement to utilize mobile wireless services, including equipment and maintenance, in its day-to-day operations; and

WHEREAS, the proposal of Sprint Solutions, Inc. located at 12502 Sunrise Valley Drive, Reston, Virginia 20196 (with a local office at 6001 East Royalton Road, Broadview Heights, Ohio 44147) for providing such services was received on September 28, 2017; and

WHEREAS, after negotiations, Sprint Solutions, Inc. offered to provide mobile wireless services in an amount not to exceed \$115,610.00 for the base two years, and in an amount not to exceed \$54,780.00 for each of the two option years, for a total contract amount not to exceed \$225,170.00; and

WHEREAS, the CEO, General Manager/Secretary-Treasurer deems the offer of Sprint Solutions, Inc., as negotiated, to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Sprint Solutions, Inc. to provide mobile wireless services for a period of two years with two, one-year options, be and the same is hereby accepted.

Section 2. That the CEO, General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a contract with Sprint Solutions, Inc. to provide mobile wireless services for a period of two years with two, one-year options subject to approval of the exercise of each option by the CEO, General Manager/Secretary-Treasurer.

Section 3. That said contract shall be payable from the General Fund, Information Technology Department budget, in an amount not to exceed \$115,610.00 for the base two years, and in an amount not to exceed \$54,780.00 for each of the two option years, for a total contract amount not to exceed \$225,170.00.

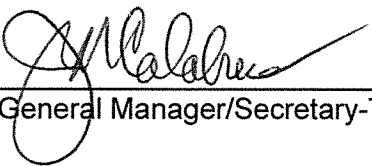
Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon future funding, compliance by the contractor with the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution No. 2015-076; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Sprint Solutions, Inc. will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: November 21, 2017

  
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President

Attest:   
\_\_\_\_\_  
CEO, General Manager/Secretary-Treasurer

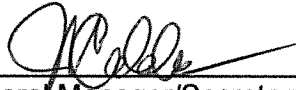


<b>TITLE/DESCRIPTION:</b> <b>CONTRACT: MOBILE WIRELESS SERVICES</b>  <b>VENDOR: SPRINT SOLUTIONS, INC.</b>  <b>AMOUNT: AMOUNT NTE \$115,610.00 FOR THE BASE TWO YEARS, AND AN AMOUNT NTE \$54,780.00 FOR EACH OF THE TWO OPTIONS, FOR TOTAL CONTRACT AMOUNT NTE \$225,170.00.</b>	<b>Resolution No.:</b> 2017-95
	<b>Date:</b> November 16, 2017
	<b>Initiator:</b> Information Technology
<b>ACTION REQUEST:</b> <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Authority to enter into a contract to obtain mobile wireless services, equipment, and maintenance, as required, for a period of two years with two, one-year options.
  
- 2.0 **DESCRIPTION/JUSTIFICATION:** The Authority has a recurring need to obtain mobile wireless services. This includes equipment such as cellular phones and data routers, data connectivity, maintenance, mobile voice services, and wireless data services for Transit Police and other non-revenue vehicles.
  
- 3.0 **PROCUREMENT BACKGROUND:** The Request for Proposal ("RFP") was posted on the GCRTA Procurement web site and advertised in the local newspapers. Five interested parties downloaded the solicitation and two proposals were received. After evaluation by a panel of Authority employees in accordance with established Procurement Department policies and procedures, and after negotiations, the proposal of Sprint Solutions, Inc. to provide mobile wireless services in an amount not to exceed \$115,610.00 for the base two years, and in an amount not to exceed \$54,780.00 for each option year, for a total contract amount not to exceed \$225,170.00, was selected as most advantageous to the Authority. Sprint Solutions, Inc. has successfully provided these services to the Authority since 2009 and has offered the Authority a one-time loyalty credit of \$6,900.00 upon contract award.  
  
 A cost analysis was performed, and the Procurement Department has determined the negotiated pricing rates and equipment prices of Sprint Solutions, Inc. to be fair and reasonable to the Authority.
  
- 4.0 **AFFIRMATIVE ACTION/DBE BACKGROUND:** All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of certified DBE firms.
  
- 5.0 **POLICY IMPACT:** Does not apply.

- 6.0 **ECONOMIC IMPACT:** The contract will be funded through the General Fund, Information Technology Department budget, in an amount not to exceed \$115,610.00 for the base two years, and in an amount not to exceed \$54,780.00 for each of the two option years, for a total contract amount not to exceed \$225,170.00. This is within the budgeted amount for these services.
- 7.0 **ALTERNATIVES:** Reject this offer. Rejection of this offer will leave the Authority without the ability to continue providing wireless telecommunication services for employees and wireless data services for Transit Police vehicles.
- 8.0 **RECOMMENDATION:** This procurement was discussed by the Finance Committee at the November 14, 2017 meeting. It is recommended that the offer of Sprint Solutions, Inc. be accepted and the resolution passed authorizing the CEO, General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 **ATTACHMENTS:** None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



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CEO, General Manager/Secretary-Treasurer