

RESOLUTION NO. 2017-37

AUTHORIZING CONTRACT NO. 2017-038 WITH AUTOMOTIVE DISTRIBUTORS CO., INC. FOR THE FURNISHING OF BUS BATTERIES, AS SPECIFIED AND AS REQUIRED, FOR A TOTAL CONTRACT AMOUNT NOT TO EXCEED \$155,878.40. (GENERAL FUND, FLEET MANAGEMENT DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority has a recurring need to replace bus batteries during scheduled vehicle maintenance; and

WHEREAS, the bid of Automotive Distributors Co., Inc., located at 2981 Morse Road Columbus, Ohio 43231, for the furnishing of bus batteries, as specified and as required, was received on May 31, 2017 at unit prices resulting in a total contract amount not to exceed \$155,878.40; and

WHEREAS, the CEO, General Manager/Secretary-Treasurer deems the bid of Automotive Distributors Co., Inc. to be the lowest responsive bid from a responsible bidder and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the bid of Automotive Distributors Co., Inc. for the furnishing of bus batteries, as specified and as required, for a period of two years, be and the same is hereby accepted.

Section 2. That the CEO, General Manager/Secretary-Treasurer be and he is hereby authorized to enter into a contract with Automotive Distributors Co., Inc. for the furnishing of bus batteries, as specified and as required, for a period of two years.

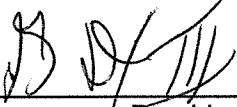
Section 3. That said contract shall be payable from the General Fund, Fleet Management Department budget, for a total contract amount not to exceed \$155,878.40.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon future funds, compliance by the contractor to the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution No. 2015-76; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Automotive Distributors Co., Inc. will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: June 20, 2017

  
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President

Attest:   
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CEO, General Manager/Secretary-Treasurer

**RTA** Greater Cleveland Regional Transit Authority  
**STAFF SUMMARY AND COMMENTS**

<b>TITLE/DESCRIPTION:</b> <b>CONTRACT:</b> FURNISHING OF BUS BATTERIES, AS SPECIFIED AND AS REQUIRED, FOR A PERIOD OF TWO YEARS  <b>VENDOR:</b> AUTOMOTIVE DISTRIBUTORS CO., INC.  <b>AMOUNT:</b> AMOUNT NOT TO EXCEED \$155,878.40	<b>Resolution No.:</b> 2017-37
	<b>Date:</b> June 15, 2017
	<b>Initiator:</b> Fleet Management Department
<b>ACTION REQUEST:</b> <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 **PURPOSE/SCOPE:** This resolution will allow the Authority to enter into a contract for the furnishing of bus batteries, as specified and as required, for a period of two years.
- 2.0 **DESCRIPTION/JUSTIFICATION:** The Authority has an ongoing need to replace defective batteries on its bus fleet. Periodic replacements of the batteries are required for engine cranking and to stabilize the charging system.
- 3.0 **PROCUREMENT BACKGROUND:** The Invitation for Bid ("IFB") was posted on the GCRTA Procurement web site and advertised in the local newspapers. Twenty-three interested parties downloaded the solicitation package. Five bids were received and opened on May 31, 2017. Four bids were deemed to be responsive. The bid of Automotive Distributors Co., Inc. has been determined by the Procurement Department to be the lowest responsive bid from a responsible bidder.

Supplier	Battery Type	Estimated Quantity	Unit Price	*Per Unit Core Credit	Estimated Year 1 Contract Price
Automotive Distributors	Group 31	400	\$ 95.00	\$10.00	\$ 34,400.00
	Group 31 AGM	720	\$177.72	\$10.00	<u>\$121,478.40</u>
					\$155,878.40
Kirk's Automotive	Group 31	400	\$132.00	\$27.00	\$ 43,080.00
	Group 31 AGM	720	\$214.00	\$27.00	<u>\$136,584.00</u>
					\$179,664.00
Worldwide Battery	Group 31	400	\$ 93.29	\$14.00	\$ 32,276.00
	Group 31 AGM	720	\$237.00	\$14.00	<u>\$161,568.00</u>
					\$193,844.00
Harris Battery	Group 31	400	\$ 80.81	\$15.00	\$ 26,924.00
	Group 31 AGM	720	\$320.02	\$15.00	<u>\$220,694.40</u>
					\$247,618.40

\*Core return quantity is computed at 90% of estimated purchasing quantity

The IFB requires the successful bidder to dispose of old, non-usable battery cores by recycling them and crediting the Authority for their value. These credits are applied against the invoices for the new replacement batteries purchased under the terms of this solicitation.

A price analysis has been performed, and the Procurement Department has determined the price submitted by Automotive Distributors Co., Inc. to be fair and reasonable to the Authority.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of certified DBE firms.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This procurement will be funded through the General Fund, Fleet Management Department budget, for a total contract amount not to exceed \$155,878.40. The bid price is 42% below the budget estimate.
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would delay timely replacement of bus batteries, which could result in inoperable coaches and potential service disruptions.
- 8.0 RECOMMENDATION: It is recommended that the bid of Automotive Distributors Co., Inc. be accepted and the resolution passed authorizing the CEO, General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

  
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CEO, General Manager/Secretary-Treasurer