

RESOLUTION NO. 2016-103

AUTHORIZING CONTRACT NO. 2016-131 WITH CINCINNATI BELL TECHNOLOGY SOLUTIONS dba CBTS TO PROVIDE VoIP HARDWARE FOR THE NGTS PHONE SYSTEM IMPLEMENTATION & DATA NETWORK SWITCHES FOR THE LAN REFRESH PROJECT, AS SPECIFIED, IN AN AMOUNT NOT TO EXCEED \$711,916.08 (RTA DEVELOPMENT FUND, INFORMATION TECHNOLOGY DEPARTMENT BUDGET)

WHEREAS, the Authority requires the necessary hardware and equipment to update the telephone and LAN; and

WHEREAS, the bid of Cincinnati Bell Technology Solutions located at 400 Metro Place N., Dublin, Ohio 43017 to provide Voice-over IP (VoIP) Hardware for the Next Generation Telephone System (NGTS) Phone System Implementation & Data Network Switches for the Local Access Network (LAN) Refresh Project, as specified, was received on October 25, 2016 for the unit prices set forth in said bid, in an amount not to exceed \$711,916.08; and

WHEREAS, the CEO, General Manager/Secretary-Treasurer deems the bid of Cincinnati Bell Technology Solutions to be the lowest responsive bid from a responsible bidder for said hardware and equipment, and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the bid of Cincinnati Bell Technology Solutions to provide VoIP Hardware for the NGTS Phone System Implementation & Data Network Switches for the LAN Refresh Project, as specified, be and the same is hereby accepted.

Section 2. That the CEO, General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a contract with Cincinnati Bell Technology Solutions to provide VoIP Hardware for the NGTS Phone System Implementation & Data Network Switches for the LAN Refresh Project, as specified.


Section 3. That said contract shall be payable from the RTA Development Fund, Information Technology Department budget, including but not limited to Capital Grant OH-90-X782 in an amount of \$139,678.00 (\$111,742.40 in Federal funds which represents 80% of the cost), Capital Grant OH-90-X839 in an amount of \$19,397.00 (\$15,517.60 in Federal funds which represents 80% of the cost), Capital Grant OH-90-X809 in an amount of \$232,802.00 (\$186,241.60 in Federal funds which represents 80% of the cost) and \$320,039.08 in Local funds for a total contract amount not to exceed \$711,916.08.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon appropriation of funds for future years, compliance by the contractor to the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution No. 2015-076; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Cincinnati Bell Technology Solutions will exceed the 0% minimum DBE goal assigned to this project.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: November 15, 2016



President

Attest: 

CEO, General Manager/Secretary-Treasurer



TITLE/DESCRIPTION: CONTRACT: PROVIDING VoIP HARDWARE FOR THE NGTS PHONE SYSTEM IMPLEMENTATION & DATA NETWORK SWITCHES FOR THE LAN REFRESH PROJECT, AS SPECIFIED		Resolution No.: 2016-103
VENDOR: CINCINNATI BELL TECHNOLOGY SOLUTIONS d.b.a. CBTS		Date: November 10, 2016
AMOUNT: AMOUNT NTE \$711,916.08		Initiator: Information Technology
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____		

- 1.0 PURPOSE/SCOPE: This resolution will allow the Authority to enter into a contract to provide Voice-over IP (VoIP) hardware for the Next Generation Telephone System (NGTS) implementation and the data network switches for the Local Area Network (LAN) refresh project, as specified.
- 2.0 DESCRIPTION/JUSTIFICATION: The GCRTA IT Department operates and maintains substantial telephone and data networks to support critical voice and data communication. These networks include eight aging PBXs and more than 1400 voice endpoints (digital and analog telephones, fax machines, modems, emergency voice call boxes), and nearly 200 data network switches and routers. To minimize the risk and cost associated with replacing and maintaining this system, the IT Department has selected a hosted telephone solution, called the Next Generation Telephone System. Implementing a hosted solution eliminates the more costly replacement of 8 PBXs, in favor of replacing just the VoIP endpoints. This procurement is for the required VoIP telephone equipment, as well as the Data Network Switches specified in the LAN Refresh project, to support the convergence of the voice and data networks.
- 3.0 PROCUREMENT BACKGROUND: The Invitation for Bid (IFB) was posted on the GCRTA web site and advertised in the local newspapers. Twenty-one interested parties downloaded the bid package. Four responsive bids were opened on October 25, 2016 with the following results:

Company	Bid Amount
Cincinnati Bell Technology Solutions	\$711,916.08
Frontier Communications	\$782,115.69
PCM Cleveland Branch	\$797,116.48
Black Box Network Services	\$835,350.17

The Basis of Award is to the lowest responsive bid received from a responsible bidder. The bid of Cincinnati Bell Technology Solutions has been determined by the Procurement Department to be a responsive bid from a responsible bidder. Cincinnati Bell Technology Solutions has provided services and equipment previously with satisfactory results.

Staff Summary & Comments

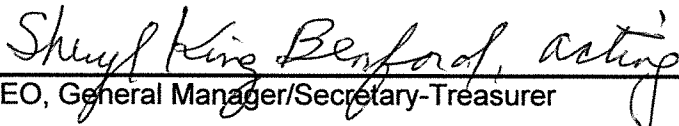
VoIP Hardware for the NGTS Phone System Implementation & Data Network Switches
for the LAN Refresh Project

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A price analysis has been performed and the Procurement Department has determined that the price is fair and reasonable to the Authority based upon historical pricing.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of certified DBE firms.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This procurement shall be payable through the RTA Development Fund, Information Technology Department budget, including but not limited to Capital Grant OH-90-X782 in an amount of \$139,678.00 (\$111,742.40 in Federal funds which represents 80% of the cost), Capital Grant OH-90-X739 in an amount of \$19,397.00 (\$15,517.60 in Federal funds which represents 80% of the cost), Capital Grant OH-90-X809 in an amount of \$232,802.00 (\$186,241.60 in Federal funds which represents 80% of the cost) and \$320,039.08 in Local funds for a total contract amount not to exceed \$711,916.08. The total bid price is 31% below the estimate for this project.
- 7.0 ALTERNATIVES: Reject this bid. Rejection of this bid would delay the procurement of this equipment and delay the implementation of the new telephone system.
- 8.0 RECOMMENDATION: This procurement was discussed at the November 1, 2016 Finance Committee and recommended for approval to the Board of Trustees. It is recommended that the bid of Cincinnati Bell Technology Solutions be accepted and the resolution passed authorizing the CEO, General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



CEO, General Manager/Secretary-Treasurer