RESOLUTION NO. 2015-79

AUTHORIZING CONTRACT NO. 2015-107 WITH PALADIN PROTECTIVE SYSTEMS, INC. TO PROVIDE RED LINE PUBLIC ADDRESS SYSTEM UPGRADE AND INTEGRATION SERVICES IN AN AMOUNT NOT TO EXCEED \$241,245.00 (RTA DEVELOPMENT FUND, SERVICE QUALITY DEPARTMENT BUDGET)

WHEREAS, the Authority currently utilizes a public address system to communicate service related issues and announcements to customers; and

WHEREAS, four (4) Red Line stations, including E. 55th, Tower City, Puritas and Airport, require installations and upgrades in order to be fully integrated into this public address system, originally installed by Paladin Protective Systems, Inc.; and

WHEREAS, the offer of Paladin Protective Systems, Inc., located at 7680 Hub Parkway, Valley View, Ohio 44125, to provide Red Line public address system upgrade and integration services was received on July 2, 2015; and

WHEREAS, the Ohio Revised Code, Section 306.43(H)(3) provides that competitive bidding is not required when the expenditure is for a renewal or re-negotiation of a lease or license for telecommunications or electronic data processing equipment, services, or systems, or for the upgrade of such equipment, services, or systems, or for the maintenance thereof as supplied by the original source or its successors or assigns; and

WHEREAS, after negotiations, a total contract amount not to exceed \$241,245.00 was agreed upon; and

WHEREAS, the General Manager/Secretary-Treasurer deems the negotiated offer of Paladin Protective Systems, Inc., to provide public address system upgrade and integration services to four (4) Red Line stations, is in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

- Section 1. That the offer of Paladin Protective Systems, Inc., as negotiated, to provide Red Line public address system upgrade and integration services, be and the same is hereby accepted.
- Section 2. That the General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a sole source contract with Paladin Protective Systems, Inc. to provide Red Line public address system upgrade and integration services.
- Section 3. That said contract shall be payable from the RTA Development Fund, Service Quality Department budget, including but not limited to 100% Local funds, in a total contract amount not to exceed \$241,245.00.

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Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon future funding, compliance by the contractor to the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution No. 2015-076; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Paladin Protective Systems, Inc. will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: August 18, 2015

President

Attest:

CEO, General Manager/Secretary-Treasurer

Form 100-326 07-03-97

Greater Cleveland Regional Transit Authority STAFF SUMMARY AND COMMENTS

| TITLE/DESCRIPTION: CONTRACT: RED LINE PA SYSTEM UPGRADE & INTEGRATION | | Resolution No.: 2015-79 |
|---|---|-------------------------------|
| VENDOR: | PALADIN PROTECTIVE SYSTEMS, INC. | Date: August 13, 2015 |
| AMOUNT: | NOT TO EXCEED \$241,245.00 | Initiator: Service Quality |
| ACTION REQUEST: | | |
| | ☐ Review/Comment ☐ Information Only ☐ Other | |

- 1.0 PURPOSE/SCOPE: This action will allow the Authority to enter into a sole source agreement for the upgrade and integration of the public address system located at four (4) Red Line rapid stations.
- 2.0 DESCRIPTION/JUSTIFICATION: GCRTA's public address system, is currently installed and functioning at ten (10) Red Line rapid stations: Brookpark, West Park, Triskett, W. 117th, W. 98th, W. 65th, W. 25th, Cedar-University, Superior and Windermere. This system links the stations with the ICC so announcements, both audio and text, can be made to customers at the stations. Four (4) stations, including E. 55th, Tower City, Puritas and the Airport, are currently not functional within this system. It is necessary to upgrade and integrate the system at these locations in order for the ICC to be able to communicate major service challenges to our customers, most importantly at GCRTA's hub, Tower City.
- 3.0 PROCUREMENT BACKGROUND: This sole source procurement is exempt from competitive bidding as authorized under Section 306.43(H)(3) of the Ohio Revised Code. Paladin Protective Systems, Inc. is the original installer of the Authority's public address system and this purchase is for the upgrade and integration of that system. The contract will include the PA system upgrade and integration of E. 55th, Tower City, Puritas, and the Airport stations in an amount not to exceed \$241,245.00.

The Procurement Department requested a proposal from Paladin Protective Systems, Inc. The Service Quality and Engineering Departments reviewed the proposal for adherence to the technical requirements. A cost analysis was performed and the Procurement Department has determined the negotiated price to be fair and reasonable to the Authority.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 0% DBE participation goal was established for this procurement due to the lack of certified DBE firms.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This contract will be funded through the RTA Development Fund, Service Quality Department budget, including but not limited to 100% Local funds, in an amount not to exceed \$241,245.00. This is within the budgeted amount for this project.
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would prevent the ICC from gaining the ability to communicate service related issues to customers at E. 55th, Tower City, Puritas, and the Airport rapid stations.

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- 8.0 RECOMMENDATION: It is recommended that the offer of Paladin Protective Systems, Inc., as negotiated, be accepted and the resolution passed authorizing the General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

CEO, General Manager/Secretary-Treasurer