

RESOLUTION NO. 2015-67

AUTHORIZING CONTRACT NO. 2015-046 WITH LAKEFRONT LINES, INC./COACH USA TO PROVIDE SUPPLEMENTAL PARATRANSIT SERVICES FOR A TWO YEAR PERIOD IN AN AMOUNT NOT TO EXCEED \$5,567,130.00 AND IN AN AMOUNT NOT TO EXCEED \$3,109,374.00 FOR ONE OPTION YEAR FOR A TOTAL CONTRACT AMOUNT NOT TO EXCEED \$8,676,504.00 (GENERAL FUND, PARATRANSIT DISTRICT DEPARTMENT BUDGET)

WHEREAS, the Americans with Disabilities Act (ADA) of 1990 requires the Greater Cleveland Regional Transit Authority to provide paratransit service to all individuals who, due to physical or cognitive reasons, are not able to use fixed route bus or train service; and

WHEREAS, the proposal of Lakefront Lines, Inc./Coach USA, located at 13315 Brookpark Road, Brookpark, Ohio 44142, to provide supplemental paratransit services for a period of two (2) years with a one (1) year option was received on May 1, 2015; and

WHEREAS, after negotiations, an amount not to exceed \$5,567,130.00 for the base contract and an amount not to exceed \$3,109,374.00 for the option year for a total contract amount not to exceed \$8,676,504.00, was agreed upon; and

WHEREAS, the General Manager/Secretary-Treasurer deems the offer of Lakefront Lines, Inc./Coach USA, as negotiated, to provide supplemental paratransit service for a period of two (2) years with a one (1) year option, to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the proposal submitted by Lakefront Lines, Inc./Coach USA, as modified by negotiations, to provide supplemental paratransit service, as required, for a period of two (2) years, with a one (1) year option, be and the same is hereby accepted.

Section 2. That the General Manager/Secretary-Treasurer of the Authority be, and he is hereby authorized to enter into a contract with Lakefront Lines, Inc./Coach USA to provide said services for a period of two (2) years with a one (1) year option, subject to approval of the exercise of said option by the General Manager/Secretary-Treasurer.

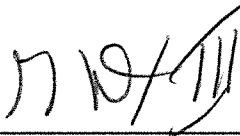
Section 3. That said contract shall be payable from the General Fund, Paratransit District Department budget in an amount not to exceed \$5,567,130.00 for the base contract and an amount not to exceed \$3,109,374.00 for the option year for a total contract amount not to exceed \$8,676,504.00.

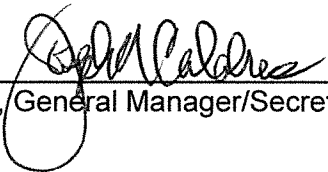
Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon future funding, compliance by the contractor to the Specifications and Addenda, thereto, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution 2013-31; bonding and insurance requirements; and all applicable laws relating to the contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Coach America / Lakefront Lines Inc. will attempt to exceed the 22% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: July 28, 2015

  
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President

Attest:   
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CEO, General Manager/Secretary-Treasurer



<b>TITLE/DESCRIPTION:</b> <b>CONTRACT:</b> SUPPLEMENTAL PARATRANSIT SERVICES <b>VENDOR:</b> LAKEFRONT LINES, INC./COACH USA <b>AMOUNT:</b> AMOUNT NTE \$5,567,130.00 FOR THE BASE TWO YEAR CONTRACT AND IN AN AMOUNT NTE \$3,109,374.00 FOR THE OPTION YEAR, FOR A TOTAL CONTRACT AMOUNT NTE \$8,676,504.00	<b>Resolution No.:</b> 2015-67
	<b>Date:</b> July 23, 2015
	<b>Initiator:</b> Paratransit District
<b>ACTION REQUEST:</b> <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

1.0 **PURPOSE/SCOPE:** This action will allow the Authority to enter into a contract to provide paratransit service to supplement scheduled paratransit service for daily overflow trips for a period of two (2) years with an option for a one (1) year renewal.

2.0 **DESCRIPTION/JUSTIFICATION:** The Authority is federally mandated to provide complementary paratransit services to eligible clients who, because of physical or cognitive reasons, are not able to use traditional fixed route bus or train service. The Authority requires this additional service as a result of increasing trip requests, uneven demand, and limited capacity among GCRTA facilities, fleet and personnel. A supplemental source can be utilized to provide service for those trips that do not neatly and efficiently fit into the Authority's existing run structure by providing a non-dedicated fleet of vehicles and drivers that can be called upon at any time the Authority's dedicated capacity is exceeded.

3.0 **PROCUREMENT BACKGROUND:** The Request for Proposal (RFP) was posted on the GCRTA Procurement web site and advertised in the local newspapers. Thirty-one (31) interested parties downloaded the solicitation and six (6) proposals were received. After evaluation by a panel of Authority employees, in accordance with established Procurement Department policies and procedures, and after negotiations, the proposal of Lakefront Lines, Inc./Coach USA was determined to be the most advantageous to the Authority. An amount not to exceed \$2,683,875.00 for year one and \$2,883,255.00 for year two for the base contract term, and an amount not to exceed \$3,109,374.00 for the option year, for a total contract amount not to exceed \$8,676,504.00, was agreed upon. The actual contract cost will be based on required service trips at negotiated, per hour rates.

A cost analysis was performed and the Procurement Department has determined the offer of Lakefront Lines, Inc./Coach USA to be fair and reasonable for the Authority.

4.0 **AFFIRMATIVE ACTION/DBE BACKGROUND:** All Affirmative Action requirements have been met. A 22% DBE goal was established for this procurement. Lakefront Lines, Inc. has committed to achieving the DBE participation goal through the utilization of the following DBE firms:

DBE(s) Name/Address	DBE Category	Scope of Work	Amount	Percent
Ace Taxi Cleveland, OH	Asian Pacific	Transportation	\$577,855.16	6.6%
Advantage Health System Cleveland, OH	Female Owned	Health Care	\$173,530.08	2.0%
New Age Transportation Garfield Hts., OH	African American	Transportation	\$577,855.16	6.6%
Inspiring Lives Forever Cleveland, OH	African American	Transportation	\$577,855.16	6.6%
<b>Total DBE Participation</b>			<b>\$1,907,095.56</b>	<b>21.8%</b>

- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This procurement will be funded through the General Fund, Paratransit Department budget in an amount not to exceed \$5,567,130.00 for the base contract and in an amount not to exceed \$3,109,374.00 for the option year for a total contract amount not to exceed \$8,676,504.00. This price is at the budgeted amount for this project.
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would limit the Authority's ability to provide federally required paratransit service, inhibit the ability to keep up with the growing demand for service for eligible individuals, and cause the Authority to be non-compliant with ADA requirements.
- 8.0 RECOMMENDATION: This procurement was discussed at the July 7, 2015 Operations Committee meeting and recommended for approval to the Board of Trustees. It is recommended that the offer of Lakefront Lines, Inc./Coach USA, as negotiated, be accepted and the resolution passed authorizing the General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

  
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CEO, General Manager/Secretary-Treasurer