

RESOLUTION NO. 2014-67

AUTHORIZING CONTRACT NO. 2014-074 WITH INTEGRYS TRANSPORTATION FUELS, LLC, DBA TRILLIUM CNG TO PROVIDE REMOVAL AND INSTALLATION FOR THE CNG FUELING SYSTEM AT THE HAYDEN BUS FACILITY FOR A BASE CONTRACT AMOUNT NOT TO EXCEED \$3,380,921.00 AND A THREE YEAR EXTENDED WARRANTY AT \$275,000.00 FOR YEAR ONE; \$290,000.00 FOR YEAR TWO; AND \$290,000.00 FOR YEAR THREE, FOR A TOTAL CONTRACT NOT TO EXCEED \$4,235,921.00 (RTA DEVELOPMENT FUND, ENGINEERING & PROJECT DEVELOPMENT DEPARTMENT BUDGET, & RTA GENERAL FUND, HAYDEN DISTRICT DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority requires a qualified vendor to provide removal, installation and extended warranty period, for a period of three years, for the replacement of the CNG facility at the Hayden Bus Facility; and

WHEREAS, the proposal of Integrys Transportation Fuels, LLC, DBA Trillium CNG, located at 2150 S. 1300 E., Suite 450, Salt Lake City, Utah 84106, for the removal, installation and three years of extended warranty of the CNG facility, was received on July 9, 2014; and

WHEREAS, after negotiations, an amount not to exceed \$3,380,921.00 for the base contract, with a three year extended warranty period at \$275,000.00 for year one; \$290,000.00 for year two; and \$290,000.00 for year three, for a total contract not to exceed \$4,235,921.00 was agreed upon; and

WHEREAS, the General Manager/Secretary-Treasurer has deemed the offer of Integrys Transportation Fuels, LLC DBA Trillium CNG, as negotiated, to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the proposal submitted by Integrys Transportation Fuels, LLC, DBA Trillium CNG, for removal, installation and three year extended warranty for the CNG fueling station at the Hayden Bus Facility, as modified by negotiations, is hereby accepted.

Section 2. That the General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a contract with Integrys Transportation Fuels, LLC DBA Trillium CNG for removal, installation and three year extended warranty for the new CNG fueling station at the Hayden Bus Facility as required.


Section 3. That the contract shall be payable from the RTA Development Fund, Engineering & Project Development Department budget, including but not limited to 100% Local funds in the amount of \$3,380,921.00, and from the RTA General Fund, Hayden District Department budget, pending Board of Trustees approval, in the amount of \$855,000.00, for a total contract amount not to exceed \$4,235,921.00.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon funding for future years, compliance by the contractor to the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution No. 2013-031; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Integrys Transportation Fuels, LLC DBA Trillium CNG will attempt to exceed the 5% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: August 19, 2014



President

Attest: 

CEO, General Manager/Secretary-Treasurer

TITLE/DESCRIPTION: CONTRACT: CNG FACILITY- HAYDEN VENDOR: INTEGRYS TRANSPORTATION FUELS, LLC DBA TRILLIUM CNG AMOUNT: NOT TO EXCEED \$3,380,921.00 FOR THE BASE CONTRACT, WITH A THREE YEAR EXTENDED WARRANTY PERIOD, AT \$275,000.00 FOR YEAR ONE; \$290,000.00 FOR YEAR TWO; AND \$290,000.00 FOR YEAR THREE, FOR A TOTAL CONTRACT NOT TO EXCEED \$4,235,921.00.	Resolution No.: 2014-67
	Date: August 14, 2014
	Initiator: Engineering & Project Development
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

1.0 **PURPOSE/SCOPE:** This action will allow the Authority to enter into a contract for plan development, removal of old equipment, installation of new equipment and three year extended warranty for the replacement of the CNG fueling system at the Hayden Bus Facility.

2.0 **DESCRIPTION/JUSTIFICATION:** This project is for the removal of the existing CNG equipment and replacement with a new CNG facility capable of fueling 180 CNG buses. The new CNG station will be a "quick fill" station, with three fueling dispensers, capable of fueling each bus within a six minute window. Upon completion of the installation and acceptance, by GCRTA, the Vendor will be required to provide all necessary extended warranty services.

The extended warranty is vital to the CNG facility for a variety of business reasons. Since the CNG facility at Hayden is the first facility in the overall GCRTA business model, it is mission critical to have industry experts maintain the system to ensure the system serves its proper form, fit and function and does not impair GCRTA's ability to meet its required pull-out schedule(s). Further, the technology used to operate a CNG facility has changed significantly over time, and has become increasingly specialized and requires the oversight of industry experts to operate efficiently. Finally, the Vendor will not warrant work completed on the CNG facility by other parties.

3.0 **PROCUREMENT BACKGROUND:** The Request for Proposal (RFP) was posted on the procurement website and advertised in the local newspapers. Seventeen (17) prospective proposers downloaded the solicitation and three (3) responded on July 9, 2014.

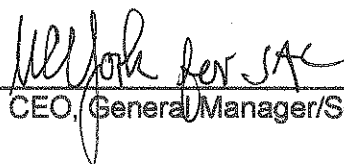
After evaluation by a panel of Authority employees in accordance with established Procurement Department policies and procedures, the proposal of Integrys Transportation Fuels, LLC DBA Trillium CNG to provide these services for a new CNG facility was determined to be the most advantageous to the Authority, price and all other factors considered. After negotiations, an amount not to exceed \$3,380,921.00 for the base contract, with a three-year extended warranty period, at \$275,000.00 for year one; \$290,000.00 for year two; and

\$290,000.00 for year three, for a total contract not to exceed \$4,235,921 was agreed upon. The agreed upon price will provide a facility capable of fueling 180 CNG buses when it opens. Integrys Transportation Fuels, LLC DBA Trillium CNG is located at 2150 S. 1300 E., Suite 450, Salt Lake City, Utah 84106.

The offer of Integrys Transportation Fuels, LLC DBA Trillium CNG, as negotiated, has been determined by the Procurement Department to be the most advantageous to the Authority. A cost analysis has been performed and the Procurement Department has determined the price to be fair and reasonable to the Authority.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 5% DBE goal was established for this procurement. Integrys Transportation Fuels, LLC DBA Trillium CNG has committed to achieving a 5% DBE participation utilizing All Aspects Contracting, Inc. (Female-owned) in an amount of \$50,000.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: The contract shall be payable from the RTA Development Fund, Engineering & Project Development Department budget, including but not limited to 100% Local funds in the amount of \$3,380,921.00, and from the RTA General Fund, Hayden District Department budget, pending Board of Trustees approval, in the amount of \$855,000.00, for a total contract amount not to exceed \$4,235,921.00.
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would cripple the Authority's ability to provide CNG fuel for the 60 CNG buses scheduled to arrive for service in March 2015.
- 8.0 RECOMMENDATION: This procurement was discussed at the August 5, 2014 Operations Committee meeting. It is recommended that the offer of Integrys Transportation Fuels, LLC DBA Trillium CNG, be accepted and the resolution passed authorizing the General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



CEO, General Manager/Secretary-Treasurer