

RESOLUTION NO. 2014-47

AUTHORIZING CONTRACT NO. 2014-054 WITH AT&T TELECOMMUNICATIONS TO PROVIDE TELEPHONE AND OTHER COMMUNICATION SERVICES TO THE AUTHORITY FOR A PERIOD OF FIVE (5) YEARS, IN AN AMOUNT NOT TO EXCEED \$2,129,573.00 (GENERAL FUND, INFORMATION TECHNOLOGY DEPARTMENT BUDGET)

WHEREAS, the Authority requires telephone and communication services to conduct its day to day operations; and

WHEREAS, the current contract with AT&T Telecommunications is expiring; and

WHEREAS, the offer of AT&T Telecommunications, located at 245 Erievue Plaza, Floor 13, Cleveland, Ohio 44114, to provide Authority-wide telephone and other communications services for a period of five (5) years, was received on May 19, 2014; and

WHEREAS, this sole source procurement is exempt from competitive bidding as authorized by Section 306.43(H)(3) of the Ohio Revised Code; and

WHEREAS, after negotiations, a total contract amount not to exceed \$2,129,573.00 to provide Authority-wide telephone and other communications services was agreed upon; and

WHEREAS, the General Manager/Secretary-Treasurer deems the negotiated offer of AT&T Telecommunications to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of AT&T Telecommunications, as negotiated, to provide telephone and other communications services to the Authority for a period of five (5) years be and the same is hereby accepted.

Section 2. That the General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a sole source contract with AT&T Telecommunications to provide telephone and other communications services to the Authority for a period of five (5) years.

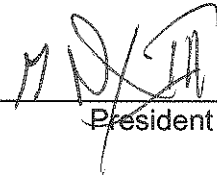
Section 3. That said contract shall be payable out of the General Fund, Information Technology Department budget, in an amount not to exceed \$2,129,573.00 for a period of five (5) years.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon appropriation for the current and future contract years and upon compliance by the contractor with the Specifications and Addenda, if any, the Affirmative Action Plan adopted by the Board of Trustees in Resolution 2013-031, bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that AT&T Telecommunications will attempt to exceed the zero percent (0%) DBE goal assigned to this procurement.

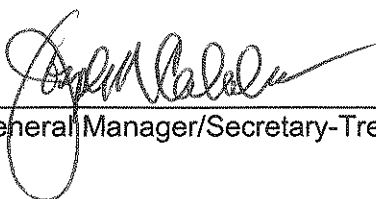
Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: June 10, 2014



President

Attest:



CEO, General Manager/Secretary-Treasurer



TITLE/DESCRIPTION: CONTRACT: PROVIDING TELEPHONE AND OTHER COMMUNICATIONS SERVICES FOR FIVE (5) YEARS VENDOR: AT&T TELECOMMUNICATIONS AMOUNT: NOT TO EXCEED \$2,129,573.00	Resolution No.: 2014-47
	Date: June 5, 2014
	Initiator: Information Technology Department
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Authority to enter into a sole source contract for telecommunications and other services for a period of five (5) years.

- 2.0 **DESCRIPTION/JUSTIFICATION:** The purpose of this contract is to allow the Authority to continue to combine regulated and non-regulated telecommunication services into one contract allowing optimum use of the existing infrastructure technology and providing eligibility for volume discounts. Since all telephone infrastructure in our geographical area is owned by AT&T Telecommunications, any other vendor would be required to contract with AT&T Telecommunications to provide these services. Technology offerings from AT&T Telecommunications will allow the Authority to meet its increasing communications needs.

- 3.0 **PROCUREMENT BACKGROUND:** This sole source contract is exempt from competitive bidding as authorized by Section 306.43(H)(3) of the Ohio Revised Code, since it involves the renewal/renegotiation of a license or lease for telecommunications equipment and services. The Procurement Department received a proposal from AT&T Telecommunications to provide telephone and other communication services for a period of five (5) years. The Information Technology Department reviewed the proposal for adherence to technical requirements. AT&T Telecommunications currently provides services that include approximately 30 leased communication lines (both voice and data), as well as, local and long distance telephone service, internet access, and web and e-mail filtering. Current services also include fiber-based "Opti-man" services at the Main Office and 4 remote sites.

 A cost analysis has been performed and the Procurement Department has determined that the rates and price are fair and reasonable to the Authority.

- 4.0 **AFFIRMATIVE ACTION/DBE BACKGROUND:** All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of subcontracting opportunities.

- 5.0 **POLICY IMPACT:** Does not apply.

- 6.0 **ECONOMIC IMPACT:** This procurement will be funded through the General Fund, Information Technology Department budget in an amount not to exceed \$2,129,573.00 for a period of five (5) years. The negotiated price is equal to the independent cost estimate.

- 7.0 **ALTERNATIVES:** Reject this award. Rejection of this offer would prevent the Authority from maximizing the functionality and cost savings offered by the telecommunications switches, as well as requiring significant infrastructure investment.

8.0 RECOMMENDATION: It is recommended that the offer of AT&T Telecommunications, as negotiated, be accepted and the resolution passed authorizing the General Manager/Secretary-Treasurer to enter into a contract.

9.0 ATTACHMENTS: None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



CEO, General Manager/Secretary-Treasurer