## RESOLUTION NO. 2014-46

AUTHORIZING CONTRACT NO. 2014-053 WITH NORTH AMERICAN BUS INDUSTRIES, INC. FOR THE FURNISHING OF REMANUFACTURED AIR DRYERS, AS SPECIFIED AND AS REQUIRED, FOR A PERIOD OF TWO (2) YEARS FOR A TOTAL CONTRACT AMOUNT NOT TO EXCEED \$465,520.00 (GENERAL FUND, FLEET MANAGEMENT DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority requires the replacement of air dryers on the coach air brake operating system; and

WHEREAS, the bid of North American Bus Industries, Inc., located at 2338 US Highway 42 South, Delaware, OH 43105, for the furnishing of remanufactured air dryers, as specified and as required, for a period of two (2) years, was received on May 15, 2014 in an amount not to exceed \$465,520.00; and

WHEREAS, the General Manager/Secretary-Treasurer deems the bid of North American Bus Industries, Inc. to be a responsive bid from a responsible bidder and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the bid of North American Bus Industries, Inc. for the furnishing of remanufactured air dryers is hereby accepted.

Section 2. That the General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a contract with North American Bus Industries, Inc. for the furnishing of remanufactured air dryers, as specified and as required, for a period of two (2) years.

Section 3. That said contract shall be payable from the General Fund, Fleet Management Department budget, for a total contract amount not to exceed \$465,520.00.

Section 4. That said contract shall be binding upon and an obligation of the Authority, contingent upon appropriation of funds for future years, compliance by the contractor to the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution 2013-031; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that North American Bus Industries, Inc. will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: June 10, 2014

President

Attest:

CEO, General Manager/Secretary-Treasurer

Form 100-326 07-03-97



## Greater Cleveland Regional Transit Authority STAFF SUMMARY AND COMMENTS

CONTRACT	Resolution No.: 2014-46						
VENDOR:	Date: June 5, 2014						
AMOUNT:	NOT TO EXCEED \$465,520.00	Initiator: Fleet Management Department					
ACTION REQUEST:							
x Approval	☐ Review/Comment ☐ Information Only ☐ Other						

- 1.0 PURPOSE/SCOPE: This action will allow the Authority to enter into a contract for remanufactured Graham-White air dryers, as specified and as required, for a period of two (2) years.
- 2.0 DESCRIPTION/JUSTIFICATION: The Authority has an ongoing need to replace defective air dryers on its bus fleet. Periodic replacements of the air dryers are required to remove moisture from the air brake operating systems on the coaches.
- 3.0 PROCUREMENT BACKGROUND: The Invitation for Bid (IFB) was posted on the GCRTA Procurement web site and advertised in the local newspapers. One bid was received on May 15, 2014.

Supplier	Anticipated Annual Usage	Unit Cost	Year 1 Anticipated Cost	Year 2 Anticipated Cost	Total Contract Amount
North American Bus Industry (NABI)	460	\$506.00	\$232,760.00	\$232,760.00	\$465,520.00

Fifteen (15) companies viewed the bid package for air dryers. Of these companies, five (5) were clearing houses and the other companies did not have a core exchange program, could not supply air dryers or simply did not respond. North American Bus Industry was determined to be a responsible bidder.

A price analysis has been performed and the Procurement Department has determined the price of North American Bus Industries, Inc. to be fair and reasonable to the Authority.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of certified DBE firms.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This procurement will be funded through the General Fund, Fleet Management Department budget, in an amount not to exceed \$465,520.00 for the two-year period. The contract award is approximately 8% below the budget estimate.

- 7.0 ALTERNATIVES: Reject all bids. Rejection of this offer could impact the timely replacement of air dryers, which could impact service quality.
- 8.0 RECOMMENDATION: It is recommended that the bid of North American Bus Industries, Inc. be accepted and the resolution passed authorizing the General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

CEO, General Manager/Secretary-Treasurer