

RESOLUTION NO. 2014-45

AUTHORIZING CONTRACT NO. 2013-176 WITH EIS TECHNOLOGIES, INC. TO PROVIDE A FINANCIAL QUERY/REPORT WRITER SOFTWARE PROGRAM THAT ALLOWS FOR THE GATHERING AND ANALYZING OF FINANCIAL DATA IN AN AMOUNT NOT TO EXCEED \$150,000.00 (RTA DEVELOPMENT FUND, INFORMATION TECHNOLOGY DEPARTMENT BUDGET)

WHEREAS, the Authority needs to obtain a replacement Financial Query/Report Writer software program that allows for the gathering and analyzing of financial data; and

WHEREAS, the offer of EIS Technologies, Inc., located at 3067 Peachtree Industrial Blvd., Duluth, GA 30097, to provide a Financial Query/Report Writer software program was received on December 4, 2013; and

WHEREAS, after negotiations, a total contract amount not to exceed \$150,000.00 was agreed upon; and

WHEREAS, the General Manager/Secretary-Treasurer deems acceptance of the offer of EIS Technologies, Inc., as negotiated, to be in the best interest of the Authority, and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of EIS Technologies, Inc., as negotiated, to provide a Financial Query/Report Writer software program be and the same is hereby accepted as in the best interest of the Authority.

Section 2. That the General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a contract with EIS Technologies, Inc. to provide this service.


Section 3. That said contract shall be payable out of the RTA Development Fund, Information Technology Department budget, including but not limited to Capital Grant AOH-90-X739, in an amount not to exceed \$150,000.00 (\$120,000.00 in Federal funds which represents 80% of the total cost).

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon compliance by the contractor to the Specifications and Addenda, if any, the Affirmative Action Plan adopted by the Board of Trustees in Resolution 2013-031, bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that EIS Technologies, Inc. will attempt to exceed the zero percent (0%) DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: June 10, 2014

  
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President

Attest:   
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CEO/General Manager/Secretary-Treasurer



<b>TITLE/DESCRIPTION:</b> <b>CONTRACT:</b> FINANCIAL QUERY/REPORT WRITER <b>VENDOR:</b> EIS TECHNOLOGIES, INC. <b>AMOUNT:</b> NOT TO EXCEED \$150,000.00	<b>Resolution No.:</b> 2014-45
	<b>Date:</b> June 5, 2014
	<b>Initiator:</b> Information Technology Department
<b>ACTION REQUEST:</b> <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Authority to obtain a Financial Query/Report Writer software program that allows for the gathering and analyzing of financial data to better support business decisions.
- 2.0 **DESCRIPTION/JUSTIFICATION:** The Authority is currently using an Oracle Discoverer tool with Noetix Views software to generate financial statements and produce ad hoc reports for analysis of Accounting and budget reports. Discoverer is being phased out and a replacement report writer software is required.
- 3.0 **PROCUREMENT BACKGROUND:** The Request for Proposals (RFP) was posted on the GCRTA Procurement web site and advertised in the local newspapers. Nine prospective vendors visited the web site and three proposals were received. After evaluation by a panel of Authority employees in accordance with established Procurement Department policies and procedures, and after negotiations, the proposal of EIS Technologies, Inc. to provide this product and service was selected as the most advantageous to the Authority. This software program interfaces with the Authority's current Oracle Financial software, increasing the availability of data and is considered user friendly to those already familiar with Oracle products.  
  
 A cost analysis has been performed and the Procurement Department has determined that the rates and price are fair and reasonable to the Authority.
- 4.0 **AFFIRMATIVE ACTION/DBE BACKGROUND:** All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of certified DBE firms.
- 5.0 **POLICY IMPACT:** Does not apply.
- 6.0 **ECONOMIC IMPACT:** This contract shall be payable from the RTA Development Fund, Information Technology Department budget, including but not limited to, Capital Grant AOH-90-X739, Line Items 11.42.08 and 11.71.11, in an amount not to exceed \$150,000.00 (\$120,000.00 in Federal funds which represents 80% of the total cost). The negotiated price is equal to the RTA cost estimate.
- 7.0 **ALTERNATIVES:** Reject this award. Rejection of this offer would prevent the Authority from being able to gather and analyze financial data to help make business decisions and generate financial statements.

- 8.0 RECOMMENDATION: It is recommended that the offer of EIS Technologies, Inc., as negotiated be accepted and the resolution passed authorizing the General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



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CEO, General Manager/Secretary-Treasurer