RESOLUTION NO. 2014-16

AUTHORIZING CONTRACT NO. 2013-204 WITH KONE INC. TO PROVIDE ELEVATOR, ESCALATOR, & LIFT MAINTENANCE & REPAIR SERVICES, FOR A BASE PERIOD OF THREE YEARS IN AN AMOUNT NOT TO EXCEED \$2,898,000.00, WITH TWO, ONE-YEAR OPTIONS IN AMOUNTS NOT TO EXCEED \$987,000.00 AND \$1,010,000.00 RESPECTIVELY, FOR A TOTAL CONTRACT AMOUNT NOT TO EXCEED \$4,895,000.00 (GENERAL FUND, SERVICE MANAGEMENT DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority requires a qualified vendor to provide elevator, escalator, and lift maintenance and repair services; and

WHEREAS, the proposal of Kone Inc. located at 6670 West Snowville Road, Suite 7, Brecksville, Ohio 44141, for the furnishing of elevator, escalator, and lift maintenance and repair services, as required, for a base period of three years in an amount not to exceed \$2,898,000.00, with two, one-year options in amounts not to exceed \$987,000.00 and \$1,010,000.00 respectively was received on January 17, 2014; and

WHEREAS, after negotiations, Kone Inc. agreed to furnish the Authority's elevator, escalator, and lift maintenance and repair services for a period of three years with two one-year options; and

WHEREAS, the General Manager/Secretary-Treasurer has deemed the offer of Kone Inc., as negotiated, to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Kone Inc. for elevator, escalator, and lift maintenance and repair services, as required, for a base period of three years with two, one-year options, as modified by negotiations, is hereby accepted.

Section 2. That the General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a contract with Kone Inc. for the furnishing of elevator, escalator, and lift maintenance and repair services, as required, for a base period of three years with two one-year options exercisable by the General Manager/Secretary-Treasurer.

Section 3. That said contract shall be payable out of, but not limited to, the General Fund, Service Management Department budget in an amount not to exceed \$2,898,000.00 for the base three year period with two, one-year options in amounts not to exceed \$987,000.00 and \$1,010,000.00 respectively, for a total contract amount not to exceed \$4,895,000.00.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon funding for future years, compliance by the contractor to the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution No. 2013-031; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

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Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Kone Inc. will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: February 18, 2014

President

Attest:

CEO, General Manager/Secretary-Treasurer

Form 100-326 07-03-97

Greater Cleveland Regional Transit Authority STAFF SUMMARY AND COMMENTS

Resolution No.: TITLE/DESCRIPTION: 2014-16 CONTRACT: ELEVATOR, ESCALATOR & LIFT MAINTENANCE, & Date: REPAIR February 13, 2014 **VENDOR:** KONE INC. Initiator: AMOUNT: NTE \$2.898,000.00 FOR A BASE PERIOD OF THREE Service Management YEARS WITH TWO, ONE-YEAR OPTIONS IN Department AMOUNTS NTE \$987,000.00 AND \$1,010,000.00 RESPECTIVELY FOR A TOTAL CONTRACT AMOUNT NTE \$4,895,000.00 (GENERAL FUND, SERVICE MANAGEMENT DEPARTMENT BUDGET)

ACTION REQUEST:

- 1.0 PURPOSE/SCOPE: This action will allow the Authority to enter into a contract for the maintenance and repair of its elevators, escalators, and lifts at various facilities throughout the Authority, as required, for a base period of three years with two, one-year options.
- 2.0 DESCRIPTION/JUSTIFICATION: The Authority currently has 29 elevators, 13 escalators, and 8 platform lifts. A qualified vendor is needed to provide all parts, labor, and all other resources required to ensure the units are available at all times. The vendor will provide both preventative and corrective maintenance. The Authority does not employ personnel trained or qualified to perform the necessary monthly maintenance or repairs on these units.
- 3.0 PROCUREMENT BACKGROUND: The Request for Proposal (RFP) was posted on the procurement website and advertised in the local newspapers. Five (5) prospective proposers downloaded the solicitation and three (3) responded on January 17, 2014.

After evaluation by a panel of Authority employees in accordance with established Procurement Department policies and procedures, the proposal of Kone Inc. to provide elevator, escalator and lift maintenance and repair services for a period of three years with two, one-year options, was determined to be the most advantageous to the Authority, price and all other factors considered. Kone Inc. is located at 6670 West Snowville Road, Suite 7, Brecksville, Ohio 44141.

The offer of Kone Inc., as negotiated, has been determined by the Procurement Department to be the most advantageous to the Authority. A cost analysis has been performed and the Procurement Department has determined the price to be fair and reasonable to the Authority.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of certified DBE firms.
- 5.0 POLICY IMPACT: Does not apply.

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- 6.0 ECONOMIC IMPACT: This procurement will be funded through, but not limited to, the General Fund, Service Management Department budget in an amount not to exceed \$2,898,000.00 for a base period of three years with two, one-year options in amounts not to exceed \$987,000.00 and \$1,010,000.00 respectively for a total contract amount not to exceed \$4,895,000.00.
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would delay the continued maintenance and repair service of the elevators, escalators, and wheelchair lifts at the Authority's facilities. Delaying these services would affect the safety of both the public and the Authority's employees and could cause the authority to be noncompliant with the Americans with Disabilities Act.
- 8.0 RECOMMENDATION: This procurement was discussed at the February 18, 2014 Operations Committee meeting. It is recommended that the offer of Kone Inc. be accepted and the resolution passed authorizing the General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

CEO. General Manager/Secretary-Treasurer