

RESOLUTION NO. 2014-13

AUTHORIZING CONTRACT NO. 2013-190 WITH LYTX, INC. TO PROVIDE A DRIVER BEHAVIOR PERFORMANCE MONITORING SYSTEM FOR BUS AND PARATRANSIT VEHICLES IN AN AMOUNT NTE \$1,163,085.00 AND AN OPTION FOR RAIL VEHICLES IN AN AMOUNT NTE \$268,495.60, FOR A TOTAL CONTRACT NTE \$1,431,580.60 FOR A PERIOD OF FIVE YEARS (RTA DEVELOPMENT FUND, TRAINING & EMPLOYEE DEVELOPMENT DEPARTMENT BUDGET)

WHEREAS, the Authority would like to obtain the professional services and equipment necessary to successfully implement a driver behavior performance monitoring system for its bus and paratransit fleets with an option for rail; and

WHEREAS, the proposal of Lytx, Inc., fna DriveCam, Inc., located at 8911 Balboa Avenue, San Diego, CA 92123, to provide a driver behavior performance monitoring system for a period of five years, was received on December 17, 2013; and

WHEREAS, after negotiations, an amount not to exceed \$1,163,085.00 was agreed upon, to provide a driver behavior performance monitoring system for bus and paratransit vehicles, with an option in an amount not to exceed \$268,495.60 for rail vehicles, resulting in a total contract amount not to exceed \$1,431,580.60 for a period of five years; and

WHEREAS, the General Manager/Secretary-Treasurer has deemed the offer of Lytx, Inc., as negotiated, to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Lytx, Inc., fna DriveCam, Inc., to provide a driver behavior performance monitoring system for bus and paratransit vehicles with an option for rail vehicles, for a period of five years, is hereby accepted.

Section 2. That the General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a contract with Lytx, Inc., to provide a driver behavior performance monitoring system for bus and paratransit vehicles for a period of five years, with an option for rail vehicles exercisable by the approval of the General Manager/Secretary-Treasurer.

Section 3. The first year of this contract will be payable through the RTA Development Fund, Training & Employee Development Department budget, including but not limited to 100% Local funds, in an amount not to exceed \$347,325.00 for bus and paratransit vehicles, with an option in an amount not to exceed \$82,963.12 for rail vehicles, for a total contract amount not to exceed \$430,288.12 for the first year. The subsequent contract years (years 2 through 5) will be funded through the General Fund, in an amount not to exceed \$815,760.00 for bus and paratransit vehicles, and the option in an amount not to exceed \$185,532.48 for rail vehicles, contingent upon board approval of the General Fund. The total contract amount is not to exceed \$1,431,580.60 for up to a 5 year period.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon funding for future years, compliance by the contractor to the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution No. 2013-031; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Lytx, Inc., will attempt to exceed the 0% DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: February 18, 2014



President

Attest: 

CEO, General Manager/Secretary-Treasurer



TITLE/DESCRIPTION: CONTRACT: DRIVER BEHAVIOR PERFORMANCE MONITORING SYSTEM FOR BUS & PARATRANSIT VEHICLES, WITH AN OPTION FOR RAIL VEHICLES, FOR A PERIOD OF FIVE YEARS VENDOR: LYTX, INC. AMOUNT: NTE \$1,163,085.00 FOR BUS AND PARATRANSIT VEHICLES, WITH AN OPTION NTE \$268,495.60 FOR RAIL VEHICLES, FOR A TOTAL CONTRACT AMOUNT NTE \$1,431,580.60	Resolution No.: 2014-13
	Date: February 13, 2014
	Initiator: Training & Employee Development
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Authority to enter into a contract for a driver behavior performance monitoring system for a period of five years.

- 2.0 **DESCRIPTION/JUSTIFICATION:** The Authority has approximately 2,150 employees with approximately 1,000 employed as operators. The Authority seeks to procure a driver behavior performance monitoring system and fleet tracking to enhance bus and paratransit operator driving habits in an effort to improve the Authority's commitment to customer and employee safety. An option for rail vehicles is also included.

- 3.0 **PROCUREMENT BACKGROUND:** The Request for Proposal (RFP) was posted on the procurement website and advertised in the local newspapers. Twenty-four (24) prospective proposers downloaded the solicitation and four responded on December 17, 2013. After evaluation by a panel of Authority employees in accordance with established Procurement Department policies and procedures, the proposal of Lytx, Inc., fna DriveCam, Inc., was determined to be the most advantageous to the Authority to provide a driver behavior performance monitoring and fleet tracking system to the Authority for a period of five years. Lytx, Inc. is located at 8911 Balboa Avenue, San Diego, CA 92123.

 Lytx, Inc. successfully participated in a test pilot for this project in 2012 and 2013. Other Lytx, Inc. clients include San Francisco Municipal Transit Authority, Washington DC Municipal Transit Authority and New Jersey Transit Authority.

 A cost analysis has been performed and the Procurement Department has determined that the negotiated rates are fair and reasonable to the Authority.

- 4.0 **AFFIRMATIVE ACTION/DBE BACKGROUND:** All Affirmative Action requirements have been met. A 18% DBE participation goal was established for this procurement. Lytx, Inc. has committed to meeting the DBE goal through the utilization of Sparks Professional Services, Inc. (African American owned) in the amount of \$107,000 or 18%.

- 5.0 **POLICY IMPACT:** Does not apply.

- 6.0 ECONOMIC IMPACT: The first year of this contract will be payable through the RTA Development Fund, Training & Employee Development Department budget, including but not limited to 100% Local funds, in an amount not to exceed \$347,325.00 for bus and paratransit vehicles, with an option in an amount not to exceed \$82,963.12 for rail vehicles, for a total contract amount not to exceed \$430,288.12 for the first year. The subsequent contract years (years 2 through 5) will be funded through the General Fund, in an amount not to exceed \$815,760.00 for bus and paratransit vehicles, and the option in an amount not to exceed \$185,532.48 for rail vehicles, contingent upon board approval of the General Fund. The total contract amount is not to exceed \$1,431,580.60 for up to a 5 year period.
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would leave the Authority without a critical training tool for its bus, paratransit and rail operators.
- 8.0 RECOMMENDATION: This project was discussed at the February 18, 2014 Operations Committee meeting. It is recommended that the proposal of Lytx, Inc. be accepted and the resolution passed authorizing the General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



CEO, General Manager/Secretary-Treasurer