

RESOLUTION NO. 2013-104

AUTHORIZING CONTRACT NO. 2013-154 WITH TRAPEZE SOFTWARE GROUP, INC. FOR MAINTENANCE AND SUPPORT OF THE TRANSITMASTER SYSTEM IN AN AMOUNT NOT TO EXCEED \$1,363,890.00 FOR THE BASE THREE YEAR PERIOD AND IN AMOUNTS NOT TO EXCEED \$500,865.00 AND \$526,009.00 FOR THE TWO OPTION YEARS, RESPECTIVELY, FOR A TOTAL CONTRACT AMOUNT NOT TO EXCEED \$2,390,764.00 (GENERAL FUND, INFORMATION TECHNOLOGY DEPARTMENT BUDGET)

WHEREAS, the Authority has a recurring requirement to obtain maintenance and support for its TransitMaster system, originally installed by Trapeze Software Group, Inc.; and

WHEREAS, the offer of Trapeze Software Group, Inc. located at 5265 Rockwell Drive, NE, Cedar Rapids, IA 52402, to provide continuing maintenance and support for the Authority's TransitMaster system for a period of three years with two, one-year options was received on August 27, 2013; and

WHEREAS, after negotiations, a total contract amount not to exceed \$1,363,890.00 for the base three years and in amounts not to exceed \$500,865.00 and \$526,009.00 for the two options years, respectively, for a total contract amount not to exceed \$2,390,764.00 was agreed upon; and

WHEREAS, Section 306.43(H)(3) of the Ohio Revised Code provides that competitive bidding is not required when the expenditure is for renewal or negotiation of a lease or license for telecommunications or data processing equipment service or systems, or for upgrade of such equipment services or systems, or for the maintenance thereof as supplied by the original source or its successors or assigns; and

WHEREAS, the General Manager/Secretary-Treasurer deems acceptance of the offer of Trapeze Software Group, Inc., as negotiated, to be in the best interest of the Authority, and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Trapeze Software Group, Inc., as negotiated, for the maintenance and support of the Authority's TransitMaster system for a period of three years with two, one-year options be and the same is hereby accepted as in the best interest of the Authority.

Section 2. That the General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a sole source contract with Trapeze Software Group, Inc. to provide maintenance of the Authority's TransitMaster system.

Section 3. That said contract shall be payable out of the General Fund, Information Technology Department budget, in an amount not to exceed \$1,363,890.00 for the base three year period and in amounts not to exceed \$500,865.00 and \$526,009.00 for the two option years, respectively, for a total contract amount not to exceed \$2,390,764.00

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon appropriation for the current and future contract years and upon compliance by the contractor to the Specifications and Addenda, if any, the Affirmative Action Plan adopted by the Board of Trustees in Resolution 2013-031, bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Trapeze Software Group, Inc. will attempt to exceed the zero percent (0%) DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: October 22, 2013



President

Attest: 

CEO, General Manager/Secretary-Treasurer



TITLE/DESCRIPTION: CONTRACT: THREE YEAR CONTRACT WITH TWO, ONE-YEAR OPTIONS FOR MAINTENANCE AND SUPPORT OF THE TRANSITMASTER SOFTWARE SYSTEM VENDOR: TRAPEZE SOFTWARE GROUP, INC. AMOUNT: NTE \$1,363,890.00 FOR THE BASE THREE YEARS AND NTE \$500,865.00 AND \$526,009.00 FOR THE TWO OPTION YEARS, RESPECTIVELY, FOR A TOTAL CONTRACT AMOUNT NTE \$2,390,764.00	Resolution No.: 2013-104
	Date: October 17, 2013
	Initiator: Service Management Department
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Authority to enter into a sole source contract to provide maintenance of the TransitMaster software system for a period of three years with two, one-year options.

- 2.0 **DESCRIPTION/JUSTIFICATION:** The Authority operates a Computer Aided Dispatch and Automated Vehicle Locator (CAD/AVL) software called TransitMaster, a product of Trapeze. The CAD/AVL, along with the radio system, allows the Authority to track vehicles, monitor "On-Time Performance" and talk/text the vehicle operators. On September 30, 2013, the Authority accepted the Radio Project. The software and hardware are now owned by GCRTA and the maintenance is the responsibility of the Authority. This software agreement provides 24/7 support, free upgrades and online training.

- 3.0 **PROCUREMENT BACKGROUND:** Under Ohio Revised Code Section 306.43(H)(3), the procurement of electronic data processing maintenance is exempt from a competitive process, due to the proprietary nature of such systems. Trapeze Software Group, Inc. developed the TransitMaster software, and is the sole source of technical maintenance services. Trapeze Software Group, Inc. has offered to provide TransitMaster software maintenance for a contract amount not to exceed \$1,363,890.00 for a period of three years and in amounts not to exceed \$500,865.00 and \$526,009.00 for the two option years, respectively, for a total contract amount not to exceed \$2,390,764.00.

 A cost analysis has been performed and the Procurement Department has determined that the rates and price are fair and reasonable to the Authority.

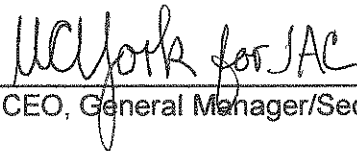
- 4.0 **AFFIRMATIVE ACTION/DBE BACKGROUND:** All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of certified DBE firms.

- 5.0 **POLICY IMPACT:** Does not apply.

- 6.0 **ECONOMIC IMPACT:** This procurement will be funded through the RTA General Fund, Information Technology Department budget in an amount not to exceed \$1,363,890.00 for a period of three years and in amounts not to exceed \$500,865.00 and \$526,009.00 for the two option years, respectively, for a total contract amount not to exceed \$2,390,764.00. The negotiated price is equal to the cost estimate.

- 7.0 ALTERNATIVES: Reject this award. Rejection of this offer would prevent the Authority from maintaining its TransitMaster system in good working order.
- 8.0 RECOMMENDATION: It is recommended that the offer of Trapeze Software Group, Inc., as negotiated be accepted and the resolution passed authorizing the General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



CEO, General Manager/Secretary-Treasurer