## RESOLUTION NO. 2013-102

AUTHORIZING CONTRACT NO. 2013-150 WITH SOVEREIGN INDUSTRIES, INC. FOR THE FURNISHING OF CHEMICAL ICE MELT, AS SPECIFIED AND AS REQUIRED, FOR A PERIOD OF TWO YEARS IN AN AMOUNT NOT TO EXCEED \$211,680.00 (GENERAL FUND, FLEET MANAGEMENT DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority requires the furnishing of chemical ice melt to facilitate the melting of snow and ice; and

WHEREAS, the bid of Sovereign Industries, Inc. located at 23432 Lakeland Blvd., Euclid, OH 44132, for the furnishing of chemical ice melt, as specified and as required, for a period of two years was received on September 27, 2013, at unit prices resulting in an amount not to exceed \$211,680.00; and

WHEREAS, the General Manager/Secretary-Treasurer deems the bid of Sovereign Industries, Inc. to be the lowest responsive bid from a responsible bidder and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the bid of Sovereign Industries, Inc. for the furnishing of chemical ice melt, as specified and as required, for a period of two years be and the same is hereby accepted.

- Section 2. That the General Manager/Secretary-Treasurer be and he is hereby authorized to enter into a contract with Sovereign Industries, Inc. for the furnishing of chemical ice melt, as specified and as required, for a period of two years.
- Section 3. This procurement will be funded from the General Fund, Fleet Management Department budget, in an amount not to exceed \$211,680.00 for a period of two years.
- Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon funding for future years and compliance by the contractor to the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution No. 2013-031; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Sovereign Industries, Inc. will attempt to exceed the 0% DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: October 22, 2013

Brun Pt II
President

Attest:

CEO, General Manager/Secretary-Treasurer



Review/Comment

## Greater Cleveland Regional Transit Authority STAFF SUMMARY AND COMMENTS

Other

TITLE/DESCRIPTION:

CONTRACT: FURNISHING OF CHEMICAL ICE MELT, AS SPECIFIED AND AS REQUIRED, FOR A PERIOD OF TWO YEARS

VENDOR: SOVEREIGN INDUSTRIES, INC.

AMOUNT: TOTAL AMOUNT NOT TO EXCEED \$211,680.00

ACTION REQUEST:

Resolution No.:

2013-102

Date:
October 17, 2013

Initiator:
Fleet Management Department

Information Only

- 1.0 PURPOSE/SCOPE: This action will allow the Authority to enter into a contract for the furnishing of chemical ice melt, as specified and as required, for a period of two years.
- 2.0 DESCRIPTION/JUSTIFICATION: This is a recurring procurement for ice melt to be used to facilitate the melting of ice and snow from the Authority's platforms, steps and sidewalks.
- 3.0 PROCUREMENT BACKGROUND: The Invitation for Bid (IFB) was posted on the GCRTA Procurement web site and advertised in the local newspapers. Nine potential bidders downloaded the solicitation and two responsive and responsible bids were received on September 26, 2013. The following is a summary of that bid:

	Anticipated	Price Per	Annual	Total Contract Award
	Annual	50 lb.	Contract	
	Usage	Bag	Award Total	
Sovereign Industries, Inc.	18,000 Bags	\$5.88	\$105,840.00	\$211,680.00
Sal Chemical	18,000 Bags	\$10.20	\$183,600.00	\$367,200.00

A price analysis has been performed and the Procurement Department has determined the price to be fair and reasonable to the Authority.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 0% DBE Goal was established for this procurement due to the lack of certified DBE firms.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This procurement will be funded through the General Fund, Fleet Management Department budget, in an amount of \$211,680.00 for a period of two years. The price is 7% below the budget estimate.
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer could potentially disrupt service and impact service quality.

- 8.0 RECOMMENDATION: It is recommended that the offer of Sovereign Industries, Inc. be accepted and the resolution passed authorizing the General Manager/Secretary to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

CEO, General Manager/Secretary-Treasurer