## RESOLUTION NO. 2013-86

AUTHORIZING CONTRACT NO. 2013-112A WITH FUTURE AGE, INC. d.b.a. PROVIDE A RIDE TO PROVIDE SUPPLEMENTAL PARATRANSIT SERVICE, AS REQUIRED, FOR A PERIOD OF THREE YEARS WITH TWO, ONE-YEAR OPTIONS IN AN AMOUNT NOT TO EXCEED \$11,632,243.00 FOR THE BASE THREE YEARS AND IN AMOUNTS NOT TO EXCEED \$4,358,830.00 AND \$4,568,669.00, RESPECTIVELY, FOR THE TWO OPTION YEARS FOR A TOTAL CONTRACT AMOUNT NOT TO EXCEED \$20,559,742.00 (GENERAL FUND, PARATRANSIT DISTRICT DEPARTMENT BUDGET)

WHEREAS, The Americans with Disabilities Act (ADA) of 1990 requires the Authority to provide paratransit service to all individuals who are not able to use fixed route bus or train service due to a disability and are within 3/4 mile of a fixed route; and

WHEREAS, the proposal of Future Age, Inc. d.b.a. Provide A Ride located at 4299 Cranwood Parkway, Cleveland, Ohio 44128 to provide supplemental paratransit services was received on August 1, 2013 for a three-year period with two, one-year options; and

WHEREAS, after negotiations, an amount not to exceed \$11,632,243.00 for the base three years and in amounts not to exceed \$4,358,830.00 and \$4,568,669.00, respectively, for the two option years for a total contract amount not to exceed \$20,559,742.00 was agreed upon; and

WHEREAS, the General Manager/Secretary-Treasurer has deemed the offer of Future Age, Inc. d.b.a. Provide A Ride, as negotiated, to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

- Section 1. That the offer of Future Age, Inc., d.b.a. Provide A Ride to provide supplemental paratransit service, as modified by negotiations, for a period of three years with two, one-year options is hereby accepted.
- Section 2. That the General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a contract with Future Age, Inc. d.b.a. Provide A Ride to provide said services for a period of three years with the authority to exercise two, one-year options, subject to approval by the General Manager/Secretary-Treasurer.
- Section 3. That said contract shall be payable out of the General Fund, Paratransit District Department budget in an amount not to exceed \$11,632,243.00 for the base three years and in amounts not to exceed \$4,358,830.00 and \$4,568,669.00, respectively, for the two option years for a total contract not to exceed \$20,559,742.00.
- Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon funding for future years, compliance by the contractor to the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution No. 2013-031; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

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Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Future Age, Inc. d.b.a. Provide A Ride will attempt to exceed the 22.5% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: September 17, 2013

Président

Attest:

CEO/ General Manager/Secretary-Treasurer



## Greater Cleveland Regional Transit Authority STAFF SUMMARY AND COMMENTS

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TITLE/DESCRIPTION:  CONTRACT: SUPPLEMENTAL PARATRANSIT SERVICE FOR A			-OD 4	Resolution No.: 2013-86
CONTRACT.	THREE YEAR PERIOD WITH TWO, ONE-YEAR OPTIONS			Date: September 12, 2013
VENDOR:	FUTURE AGE, INC. d.b.a. PROVIDE A RIDE			Initiator: Paratransit District
AMOUNT:	YEARS AND IN AMOUN \$4,568,669.00 FOR THI	MOUNT NTE \$11,632,243.00 FOR THE BASE THREE LARS AND IN AMOUNTS NTE \$4,358,830.00 AND ,568,669.00 FOR THE TWO OPTION YEARS FOR A DTAL CONTRACT AMOUNT NTE \$20,559,742.00		
ACTION REQUEST:				
Approval	Review/Comment	Information Only	Other	

- 1.0 PURPOSE/SCOPE: This action will allow the Authority to enter into a contract to provide supplemental paratransit service for a period of three years with two, one-year options.
- 2.0 DESCRIPTION/JUSTIFICATION: In order to comply with The Americans with Disabilities Act (ADA) of 1990 the Authority must provide paratransit service to all eligible individuals. Eligibility is determined by the Authority in accordance with established FTA and ADA guidelines. The Authority is not able to meet the demand for this service with its own resources, thereby necessitating that additional support is obtained for this service. The project manager anticipates that a multiple award may be necessary in order to increase the Authority's flexibility and to have back up service to assist in meeting demand.
- PROCUREMENT BACKGROUND: The Request for Proposal (RFP) was posted on the procurement website and advertised in the local newspapers. Twenty-six (26) prospective proposers downloaded the solicitation and eight (8) responded on August 1, 2013. After evaluation by a panel of Authority employees in accordance with established Procurement Department policies and procedures, the proposal of Future Age, Inc. d.b.a. Provide A Ride to provide supplemental paratransit service was determined to be one of the most advantageous to the Authority. After negotiations, an amount not to exceed \$11,632,243.00 for the base three years and in amounts not to exceed \$4,358,830.00 and \$4,568,669.00, respectively, for the two option years for a total contract amount not to exceed \$20,559,742.00 was agreed upon. It is anticipated that Future Age, Inc. d.b.a. Provide a Ride will provide approximately 80% of the supplemental service required. The balance of the required service will be awarded under a separate resolution.

Future Age, Inc. d.b.a. Provide A Ride has been in business for 24 years. Their core business is in the operation of wheelchair accessible vehicles serving the disabled and senior populations in NE Ohio. Currently Future Age, Inc. "dba" Provide A Ride has been under contract with the Authority to operate the Job Access Reverse Commute (JARC) Program since April of 2000. In addition, they have held the Supplemental Paratransit Contract since 2008. Other clients include, Cleveland City Schools, Cuyahoga County Board of Developmental Disabilities and Western Reserve Area Agency on Aging.

A cost analysis has been performed and the Procurement Department has determined that the negotiated rates to be fair and reasonable to the Authority.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A DBE goal of 22.5% was established for this procurement. Future Age, Inc. d.b.a. Provide A Ride has committed to meeting the DBE goal through the utilization of the following firms: Pinkney-Perry Insurance (African American owned) in the amount of \$140,000, Ace taxi (Asian owned) in the amount of \$2,242,971, and City News Newspaper Group (African American owned) in the amount of \$2,242,971 for a total DBE participation of \$4,625,942.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: The contract will be funded through the General Fund, Paratransit District Department budget in an amount not to exceed \$11,632,243.00 for the base three years and in amounts not to exceed \$4,358,830.00 and \$4,568,669.00, respectively, for the two option years for a total contract amount not to exceed \$20,559,742.00. This price is at the budgeted amount for this project.
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would limit the Authority's ability to provide paratransit service to many eligible individuals and cause the Authority to be non-compliant with ADA requirements.
- 8.0 RECOMMENDATION: This procurement was discussed at the September 3, 2013 Operations Committee Meeting. It is recommended that the offer of Future Age, Inc. d.b.a. Provide A Ride be accepted and the resolution passed authorizing the General Manager/Secretary Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

CEO, General Manager/Secretary-Treasurer