

RESOLUTION NO. 2013-34

AUTHORIZING CONTRACT NO. 2013-019 WITH SPRINT SOLUTIONS TO PROVIDE CELLULAR TELEPHONE SERVICE, EQUIPMENT AND MAINTENANCE, AS REQUIRED, FOR A PERIOD OF TWO YEARS WITH TWO, ONE-YEAR OPTIONS IN AN AMOUNT NOT TO EXCEED \$106,147.00 FOR THE BASE TWO YEARS AND IN AN AMOUNT NOT TO EXCEED \$53,011.00 FOR EACH OPTION YEAR FOR A TOTAL CONTRACT AMOUNT NOT TO EXCEED \$212,169.00 (GENERAL FUND, INFORMATION TECHNOLOGY DEPARTMENT BUDGET)

WHEREAS, the Authority has a recurring requirement to utilize cellular telephone service in its day-to-day operations; and

WHEREAS, the proposal of Sprint Solutions, located at 12502 Sunrise Valley Drive, Reston, VA 20196 (with a local office at 6001 East Royalton Rd. Broadview Heights, Ohio 44147) for providing such service was received on March 12, 2013, for the pricing plans set forth in said proposal; and

WHEREAS, after negotiations, Sprint Solutions offered to provide such services at rates resulting in an amount not to exceed one hundred six thousand one hundred forty-seven & 00/100 dollars (\$106,147.00) for the base two years and in an amount not to exceed fifty-three thousand eleven & 00/100 dollars (\$53,011.00) for each option year for a total contract amount not to exceed two hundred twelve thousand one hundred sixty-nine & 00/100 dollars (\$212,169.00); and

WHEREAS, the General Manager/Secretary-Treasurer has deemed the negotiated offer of Sprint Solutions to be in the best interest of the Authority, price and other factors considered, and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Sprint Solutions to provide cellular telephone services, equipment, and maintenance, as required, for a period of two years, with two, one-year options, be and the same is hereby accepted.

Section 2. That the General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a contract with Sprint Solutions to provide said services for a period of two years, with the right to exercise the two, one-year options, subject to approval by the General Manager/Secretary-Treasurer.

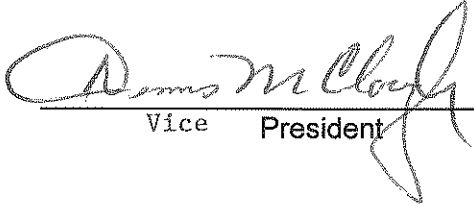
Section 3. That said contract shall be payable out of the General Fund, Information Technology Department budget, in an amount not to exceed \$106,147.00 for the base two years and in an amount not to exceed \$53,011.00 for each option year for a total contract amount not to exceed \$212,169.00.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon funding for future years, compliance by the contractor to the Specifications and Addenda, if any, the Affirmative Action Plan adopted by the Board of Trustees in Resolution 2012-036, bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Sprint Solutions will attempt to exceed the 0% DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: May 14, 2013



Vice President

Attest: 

CEO, General Manager/Secretary-Treasurer



TITLE/DESCRIPTION: CONTRACT: CELLULAR TELEPHONE SERVICE FOR A TWO-YEAR PERIOD WITH TWO, ONE-YEAR OPTIONS VENDOR: SPRINT SOLUTIONS AMOUNT: AMOUNT NTE \$106,147.00 FOR THE BASE TWO YEARS AND IN AN AMOUNT NTE \$53,011.00 FOR EACH OPTION YEAR FOR A TOTAL CONTRACT AMOUNT NTE \$212,169.00	Resolution No.: 2013-34
	Date: May 9, 2013
	Initiator: Information Technology Department
ACTION REQUEST: <input checked="" type="checkbox"/> Approval Review/Comment Information Only Other _____	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Authority to enter into a two-year contract with two one-year options to obtain wireless cellular telephone service, equipment and maintenance, as required.

- 2.0 **DESCRIPTION/JUSTIFICATION:** The Authority has a recurring need to obtain cellular telephone service and maintenance. This includes equipment, airtime, maintenance, Blackberry service, two way radio service, regular cell phone service and wireless data service for Transit Police vehicles.

- 3.0 **PROCUREMENT BACKGROUND:** The Request for Proposals (RFP) was posted on the GCRTA Procurement web site and advertised in the local newspapers. Twelve prospective vendors visited the web site and four proposals were received on March 12, 2013. After evaluation by a panel of authority employees in accordance with established Procurement Department policies and procedures, and after negotiations, the proposal of Sprint Solutions to provide this service in an amount not to exceed \$106,147.00 for the base two years and in an amount not to exceed \$53,011.00 for each option year for a total contract amount not to exceed \$212,169.00, was selected as the most advantageous to the Authority. Sprint Solutions is the current provider of these services and has offered the Authority a one-time credit of \$5,000 at the time of contract award.

 A cost analysis has been performed and the Procurement Department has determined that the pricing rates and equipment prices are fair and reasonable for the Authority.

- 4.0 **AFFIRMATIVE ACTION/DBE BACKGROUND:** All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of certified DBE firms.

- 5.0 **POLICY IMPACT:** Does not apply.

- 6.0 ECONOMIC IMPACT: The contract will be funded through the General Fund, Information Technology Department budget, in an amount not to exceed \$106,147.00 for the base two years and not to exceed \$53,011.00 for each option year for a total contract amount not to exceed \$212,169.00. The pricing is approximately 15 % lower than the cost estimate.
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this proposal will leave the Authority without the ability to continue providing wireless telecommunication services for GCRTA employees and wireless data services for Transit Police vehicles.
- 8.0 RECOMMENDATION: It is recommended that the offer of Sprint Solutions be accepted and the resolution passed authorizing the General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



CEO, General Manager/Secretary-Treasurer