

RESOLUTION NO. 2012-86

AUTHORIZING AN INCREASE TO CONTRACT NO. 2011-039 WITH APPLICATION SOFTWARE TECHNOLOGY CORPORATION TO PROVIDE ADDITIONAL ORACLE APPLICATIONS UPGRADE ASSISTANCE IN AN AMOUNT NOT TO EXCEED \$194,400.00 FOR A TOTAL CONTRACT AMOUNT NOT TO EXCEED \$1,981,500.00 (RTA DEVELOPMENT FUND, INFORMATION TECHNOLOGY DEPARTMENT BUDGET)

WHEREAS, the Authority has deemed it necessary to procure the services of a qualified Oracle consultant to provide assessment, upgrade and support services; and

WHEREAS, by Resolution No. 2011-56, the Board of Trustees authorized Contract No. 2011-039 with Applications Software Technology Corporation located at 1755 Park Street, Suite 100, Naperville, IL 60563 to provide the assessment services in an amount not to exceed \$1,065,000.00; and

WHEREAS, the General Manager/Secretary-Treasurer approval of one change order in an amount not to exceed \$99,120.00 increased the total contract amount not to exceed \$1,164,120.00; and

WHEREAS, the Board of Trustees approval of one change order in an amount not to exceed \$622,980.00 increased the total contract amount not to exceed \$1,787,100.00; and

WHEREAS, the Authority now deems it necessary to implement an additional module, iRecruitment; and

WHEREAS, Applications Software Technology Corporation has offered to provide these services in an amount not to exceed \$194,400.00; and

WHEREAS, the General Manager/Secretary-Treasurer has deemed the offer of Applications Software Technology Corporation, as negotiated, to provide additional Oracle Upgrade assistance to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the proposal submitted by Application Software Technology Corporation to provide additional Oracle Upgrade assistance services, as modified by negotiations, be and the same is hereby accepted.

Section 2. That the General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to modify the contract with Application Software Technology Corporation to provide additional Oracle Upgrade assistance services.

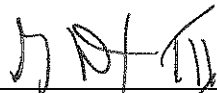
Section 3. That said increase shall be payable from the RTA Development Fund, Information Technology Department budget, including but not limited to 100% Local funds, in an amount not to exceed \$194,400.00 for a total contract amount not to exceed \$1,981,500.00.

Section 4. That the General Manager/Secretary-Treasurer change order authority be reinstated to its entirety.

Section 5. That all other terms and conditions of said contract shall remain unchanged.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: October 23, 2012



President

Attest: 

CEO, General Manager/Secretary-Treasurer



TITLE/DESCRIPTION: CONTRACT: INCREASE TO ORACLE APPLICATIONS UPGRADE ASSISTANCE VENDOR: APPLICATIONS SOFTWARE TECHNOLOGY CORPORATION AMOUNT: INCREASE NOT TO EXCEED \$194,400.00 FOR A TOTAL CONTRACT AMOUNT NTE \$1,981,500.00	Resolution No.: 2012-86
	Date: October 18, 2012
	Initiator: Information Technology
ACTION REQUEST: <input checked="" type="checkbox"/> Approval Review/Comment Information Only Other _____	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Authority to increase Contact 2011-039 to provide additional Oracle Upgrade assistance to implement the iRecruitment module for the Human Resources Department.

- 2.0 **DESCRIPTION/JUSTIFICATION:** The Authority has contracted with Applications Software Technology Corporation (AST) to provide Oracle application and technology skills to upgrade GCRTA's Oracle environment (11i) to the current release (R12). There are three phases: Assessment, Upgrade and Support. Phase 1, the assessment phase is complete. Phase 2, Upgrade is nearing completion. As part of Phase 2, the Steering Committee determined which applications were the most beneficial and cost effective to the Authority. Completion of those implementations is almost complete. IRecruitment is a application which was determined to be beneficial to the Authority, although funding was not available. It has been determined that the iRecruitment module will be worth the investment and funds have been identified. We are now returning to the Board of Trustees requesting approval to implement iRecruitment.

- 3.0 **PROCUREMENT BACKGROUND:** In July 2011, the Board of Trustees by Resolution No. 2011-56 authorized a competitive contract with Applications Software Technology Corporation (AST) to provide Oracle Applications Upgrade Assistance in an amount not to exceed \$1,065,000.00 for Phase 1, Assessment. To keep the project on track, on February 17, 2012 the General Manager/Secretary-Treasurer approved a change order in the amount of \$99,120.00 for a total contract amount not-to-exceed \$1,164,120.00. The Steering Committee, along with AST, recommended the implementation of additional applications including Project Costing, Learning Management and Procurement Contracts. In addition, implementation of Business Process Improvements (BPI) for Accounting and Payroll, Procurement, HR and OMB and Licensing were negotiated. On March 20, 2012, under Resolution No. 2012-14, the Board of Trustees approved an increase in the amount of \$622,980.00 for a total contract amount not to exceed \$1,787,100.00. At this time, the Steering Committee recommends the implementation of the iRecruitment module/application. This increase was reviewed by the Change Order Committee. A cost analysis was performed and the Procurement Department has determined the negotiated offer of Applications Software Technology Corporation to provide these additional services is fair and reasonable to the Authority.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 15% DBE goal was established for this procurement in 2011, which the company met.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: The contract will be funded through the RTA Development Fund, Information Technology Department budget, including by not limited to 100% Local funds, in the amount of \$194,400.00 for a total contract amount not to exceed \$1,981,500.00. This amount is approximately 9% below the budget estimate of \$211,600.00 for these additional services.
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this amendment would stop the implementation of the iRecruitment module.
- 8.0 RECOMMENDATION: This procurement was discussed at the October 9, 2012 Finance Committee meeting and recommended for approval to the Board of Trustees. It is recommended that the offer of Application Software Technology Corporation, as negotiated, be accepted and the resolution passed authorizing the General Manager/Secretary-Treasurer to modify the contract.
- 9.0 ATTACHMENTS: Change Order Log.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



CEO, General Manager/Secretary-Treasurer

CHANGE ORDER LOG

CONTRACT NO. 2011-039 Oracle Apps Upgrade Assistance

Contract #2011-039

Contractor: AST Corporation

Original Contract Amount \$ 1,065,000.00

Total G.M. C.O. Authority \$ 880.00

Total Change Order Amount To Date \$722,100.00

ITEM NO.	NOTE No.	APPROVAL DATE	CHANGE ORDER AMOUNT	APPROVAL AUTHORITY	NEW CONTRACT AMOUNT
1	1	February 17, 2012	\$ 99,120.00	General Manager	\$1,164,120.00
2	2	March 20, 2012	622,980.00	Board of Trustees	\$1,787,100.00
3	3	For October 23, 2012	194,400.00	Board of Trustees	\$1,981,500.00

NOTES/CHANGE ORDER DESCRIPTION:

1. Recommended Improvements prior to R12 upgrade – as recommended by the Steering Committee.
2. Recommended Implementations/Options/Licenses – as recommended by the Steering Committee.
3. Recommended Implementation/Options/Licenses for iRecruitment – as recommended by the Steering Committee.