

RESOLUTION NO. 2012-7

AUTHORIZING CONTRACT NO. 2011-070 WITH NORTH AMERICAN BUS INDUSTRIES, INC. FOR THE FURNISHING OF REMANUFACTURED AIR DRYERS, AS SPECIFIED AND AS REQUIRED, FOR A PERIOD OF TWO (2) YEARS FOR A TOTAL CONTRACT AMOUNT NOT TO EXCEED \$378,250.00 (GENERAL FUND, FLEET MANAGEMENT DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority requires the replacement of air dryers on the coach air brake operating system; and

WHEREAS, the bid of North American Bus Industries, Inc., located at 1275 S. Houk Road, Delaware, OH 43105, for the furnishing of remanufactured air dryers, as specified and as required, for a period of two (2) years was received on January 5, 2012; and

WHEREAS, said bid was a responsive and responsible bid received in response to the solicitation; and

WHEREAS, the General Manager/Secretary-Treasurer deems the bid of North American Bus Industries, Inc. to be a responsive bid from a responsible bidder for the furnishing of remanufactured air dryers, as specified and as required, for a two (2) year period.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the bid of North American Bus Industries, Inc. for the furnishing of remanufactured air dryers is hereby accepted.

Section 2. That the General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a contract with North American Bus Industries, Inc. for the furnishing of remanufactured air dryers, as specified and as required, for a period of two (2) years.

Section 3. That said contract shall be payable from the General Fund, Fleet Management Department budget, for a total contract amount not to exceed three hundred seventy- eight thousand two hundred fifty dollars & 00/100 dollars (\$378,250.00).

Section 4. That said contract shall be binding upon and an obligation of the Authority, contingent upon appropriation of funds for future years, compliance by the contractor to the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution 2011-034; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that North American Bus Industries, Inc. will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: February 21, 2012



President

Attest:



CEO, General Manager/Secretary-Treasurer



Greater Cleveland Regional Transit Authority
STAFF SUMMARY AND COMMENTS

TITLE/DESCRIPTION: CONTRACT: FURNISHING OF REMANUFACTURED AIR DRYERS FOR A PERIOD OF TWO YEARS VENDOR: NORTH AMERICAN BUS INDUSTRIES, INC. AMOUNT: NOT TO EXCEED \$378,250	Resolution No.: 2012-7
	Date: February 16, 2012
	Initiator: Fleet Management Department
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Authority to enter into a contract for remanufactured Graham-White air dryers, as specified and as required, for a period of two (2) years.
- 2.0 **DESCRIPTION/JUSTIFICATION:** The Authority has an on going need to replace defective air dryers on its bus fleet. Periodic replacements of the air dryers are required to remove moisture from the air brake operating systems on the coaches.
- 3.0 **PROCUREMENT BACKGROUND:** The Invitation for Bid (IFB) was posted on the GCRTA Procurement web site and advertised in the local newspapers. One bid was received on January 5, 2012.

Supplier	Anticipated Annual Usage	Unit Cost	Year 1 Anticipated Cost	Year 2 Anticipated Cost	Total Contract Amount
North American Bus Industry (NABI)	425	\$445.00	\$189,125.00	\$189,125.00	\$378,250.00

Seven (7) companies viewed the bid package for Air Dryers. Of these companies three were clearing houses and the other companies either did not have a core exchange program, could not supply Air Dryers or simply did not respond.

A price analysis has been performed and the Procurement Department has determined the price of North American Bus Industries, Inc. to be fair and reasonable to the Authority.

- 4.0 **AFFIRMATIVE ACTION/DBE BACKGROUND:** All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of certified DBE firms.
- 5.0 **POLICY IMPACT:** Does not apply.
- 6.0 **ECONOMIC IMPACT:** This procurement will be funded through the General Fund, Fleet Management Department budget, in an amount not to exceed three hundred seventy-eight thousand two hundred fifty dollars (\$378,250.00) for the two-year period. The contract award is approximately 8% below the budget estimate.

Staff Summary & Comments

Air Dryers

Page 2

- 7.0 ALTERNATIVES: Reject all bids. Rejection of this offer could impact the timely replacement of air dryers, which could impact service quality.
- 8.0 RECOMMENDATION: It is recommended that the bid of North American Bus Industries, Inc. be accepted and the resolution passed authorizing the General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



CEO, General Manager/Secretary-Treasurer