

RESOLUTION NO. 2011-89

AUTHORIZING CONTRACT NO. 2011-107 WITH DART SEASONAL PRODUCTS FOR THE FURNISHING OF CHEMICAL ICE MELT, AS SPECIFIED AND AS REQUIRED, FOR A PERIOD OF ONE (1) YEAR IN AN AMOUNT NOT TO EXCEED \$106,920.00 WITH AN OPTION FOR ONE (1) ADDITIONAL YEAR IN AN AMOUNT NOT TO EXCEED \$108,360.00 FOR A TOTAL CONTRACT AMOUNT NOT TO EXCEED \$215,280.00 (GENERAL FUND, FLEET MANAGEMENT DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority requires the furnishing of chemical ice melt to facilitate the melting of snow and ice; and

WHEREAS, the bid of Dart Seasonal Products, located at 2 Basile Court, Woodmere, New York 11598 for the furnishing of chemical ice melt, as specified and as required, for a period of one (1) year with an option for one (1) year was received on September 15, 2011, at unit prices resulting in an amount not to exceed one hundred six thousand nine hundred twenty & 00/100 dollars (\$106,920.00) for the base year with an option for one (1) additional year in an amount not to exceed one hundred eight thousand three hundred sixty & 00/100 dollars (\$108,360.00) for a total contract amount not to exceed two hundred fifteen thousand two hundred eighty & 00/00 dollars (\$215,280.00); and

WHEREAS, said bid was the lowest responsive and responsible bid received in response to the solicitation; and

WHEREAS, the General Manager/Secretary-Treasurer deems the bid of Dart Seasonal Products to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Dart Seasonal Products for the furnishing of chemical ice melt be and the same is hereby accepted.

Section 2. That the General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a contract with Dart Seasonal Products for the furnishing of chemical ice melt, as specified and as required, for a period of one (1) year, with a one-year option subject to approval of the exercise by the General Manager/Secretary-Treasurer.

Section 3. That said contract shall be payable from the General Fund, Fleet Management Department budget, in an amount not to exceed one hundred six thousand nine hundred twenty & 00/100 dollars (\$106,920.00) for the base year with an option for one (1) additional year in an amount not to exceed one hundred eight thousand three hundred sixty & 00/100 dollars (\$108,360.00) for a total contract amount not to exceed two hundred fifteen thousand two hundred eighty & 00/00 dollars (\$215,280.00).

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon funding for future years and compliance by the contractor to the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution 2011-034; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Dart Seasonal Products will attempt to exceed the 0% DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: October 18, 2011



President

Attest: 

CEO, General Manager/Secretary-Treasurer



TITLE/DESCRIPTION: CONTRACT: CHEMICAL ICE MELT FOR ONE YEAR WITH A ONE YEAR OPTION VENDOR: DART SEASONAL PRODUCTS AMOUNT: TOTAL CONTRACT AMOUNT NTE \$215,280.00	Resolution No.: 2011-89 Date: October 13, 2011 Initiator: Fleet Management Department
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 PURPOSE/SCOPE: This action will allow the Authority to enter into a contract for the furnishing of chemical ice melt, as specified and as required, for a period of one (1) year with an option for one (1) additional year.
- 2.0 DESCRIPTION/JUSTIFICATION: This is a recurring procurement for ice melt to be used to facilitate the melting of ice and snow from the Authority's platforms, steps and sidewalks.
- 3.0 PROCUREMENT BACKGROUND: The Invitation For Bid (IFB) was posted on the procurement web site and advertised in the local newspapers. Three responsive and responsible bids were received on September 15, 2011. The following is a result of this solicitation:

Vendor	Year 1 - Base Price/50 lb. Bag	Year 1 - Base Total Cost	Year 2 - Option	Year 2 - Option Total Cost	Total Contract Price
	Est. Usage 18,000 Bags		Est. Usage 18,000 Bags		
Dart Seasonal Products	\$5.94	\$106,920	\$6.02	\$108,360	\$215,280.00
CPP Industries	\$6.09	109,620	N/A	N/A	\$109,620.00
HP Products	\$9.55	171,900	N/A	N/A	\$171,900.00
Alarsap Const. Co.	\$11.75	211,500	\$12.75	\$229,500	\$441,000.00

A price analysis has been performed and the Procurement Department has determined that the price is fair and reasonable to the Authority based on historic pricing.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to lack of certified DBE firms.
- 5.0 POLICY IMPACT: Does not apply.

- 6.0 ECONOMIC IMPACT: This procurement will be payable from the General Fund, Fleet Management Department budget, in an amount not to exceed one hundred six thousand nine hundred twenty & 00/100 dollars (\$106,920.00) for the base year with an option for one (1) additional year in an amount not to exceed one hundred eight thousand three hundred sixty & 00/100 dollars (\$108,360.00) for a total contract amount not to exceed two hundred fifteen thousand two hundred eighty & 00/00 dollars (\$215,280.00). The total price is approximately 9.4% below the estimate.
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer could potentially disrupt service and impact service quality.
- 8.0 RECOMMENDATION: It is recommended that the offer of Dart Seasonal Products be accepted and the resolution passed authorizing the General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



CEO, General Manager/Secretary-Treasurer